



## Legislation Text

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**File #:** ID 18-0563, **Version:** 1

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Resolution Awarding Contract for \$100,000 to Housing Consultants Group for Homeownership Services

Department: Neighborhood Development  
Council District: All

Public Hearing:  
Advertising Date/By:

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### **PURPOSE:**

City Council consideration is requested for a \$100,000 contract with Housing Consultants Group to provide homebuyer education, pre-and post-purchase counseling, foreclosure mitigation and homeowner maintenance education services. These activities will be carried out under the City's Housing Connect GSO programs for homeownership.

### **BACKGROUND:**

Housing Connect GSO links homebuyers, homeowners, and City partners through counseling, education, financial assistance and collaborations to ensure successful homeownership in the Greensboro area. Through these comprehensive homeownership services, the City of Greensboro's Neighborhood Development Department empowers potential homebuyers to make informed choices from selecting to buying a home.

The City issued a request for proposals from HUD-certified counseling agencies to provide homebuyer education, pre-and post-purchase counseling, foreclosure mitigation and homeowner maintenance education services to increase our pool of qualified homebuyers and help them maintain housing stability. Housing Consultants Group is the selected vendor for a one year contract. Services will be provided at the Housing Hub location (1031 Summit Avenue) and in community locations. Referrals will be made to the City's down payment assistance program for closing assistance, and housing rehabilitation programs for repair and rehabilitation needs.

### **BUDGET IMPACT:**

Community Development Block Grant funds are already budgeted for this activity.  
\$100,000.00 212-2119-03.5931 Homebuyer Education FY18-19

### **RECOMMENDATION / ACTION REQUESTED:**

City Council is requested to approve a contract of \$100,000 with Housing Consultants Group for homeownership services and to authorize the City Manager to execute the contract agreement.