



Legislation Text

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Resolution Authorizing Contract # 2016-10473 with Simpson Logistics, d/b/a S&L Staffing, for Primary Contracting Services for Coliseum Event Preparation Labor

Department: Coliseum
Council District: All

Public Hearing: N/A
Advertising Date/By: N/A

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PURPOSE:

The Greensboro Coliseum Complex Operations Department is responsible for the set-up and take-down of events in multiple locations within the Coliseum Complex. The Department uses contracted services to support the performance of this work. This contract is anticipated to exceed \$100,000 and requires City Council approval under the current City service contract policy.

BACKGROUND:

At the request of the Coliseum, the Centralized Contracting Division conducted an on-line competitive Request for Bids (RFB) for Coliseum Temporary Labor for Event Conversion Services through the Greensboro Electronic Procurement System (GEPS) in Event #8261. The RFB specifications provide for award of a primary contract and a secondary on-call contract to address any unplanned capacity requirements. A total of 744 contacts were solicited through the GEPS system. The Centralized Contracting Division sent an outreach email to 8 M/WBE firm contacts certified as Historically Underutilized Businesses (HUBs) from the Greensboro M/WBE Plan's 10-county area, inviting them to respond to the RFB. A total of two firms submitted responsive responses, one of which is a NC HUB certified M/WBE firm.

The Department evaluated the submittals based on the lowest responsive responsible bid standard of award, which considers lowest pricing and meeting minimum requirements. Simpson Logistics, Inc., doing business as S & L Staffing, a certified MBE firm with offices located in Greensboro, NC, was the lowest qualified bidder and is recommended for the primary contract award. Labor Works Source, a company with offices located in Greensboro, NC, was the second lowest qualified bidder and in accordance with the RFB specifications, will be offered an on-call contract in case the Coliseum's needs exceed the capacity of the primary contractor.

BUDGET IMPACT:

The contract term begins on December 1, 2016 and is for a period of 3 years and seven months with one potential one year extension. The estimated annual value for the contract is \$100,000. The estimated total value, including the renewal is \$458,330. Funds for the current fiscal year are available in the current budget. Future fiscal year appropriations are subject to City Council approval in the annual budget.

RECOMMENDATION / ACTION REQUESTED:

Council is requested to adopt the attached Resolution Authorizing Contract # 2016-10473 with Simpson Logistics, d/b/a S&L Staffing, for Primary Contracting Services for Coliseum Event Preparation Labor.