



## Legislation Text

---

**File #:** ID 16-0711, **Version:** 1

---

Resolution Authorizing Contract # 2015-10274 Amendment #2 with Motorola Solutions, Inc. for Radio Repair Bank Services

Department: Guilford Metro 911  
Council District: All

Public Hearing: N/A  
Advertising Date/By: N/A

Contact 1 and Phone: Melanie Neal, Guilford Metro 911 Department Director, 336-373-2646  
Contact 2 and Phone: Lewis Cheatham, Guilford Metro 911 Technical Services Division Manager, 336-373-7714

### **PURPOSE:**

Guilford Metro 911 is responsible for maintaining the Guilford County-wide Motorola Radio System. The current contract extends through the Migration Assurance Program (MAP) upgrade project scheduled for completion in 2019. The contract, in its second of four years, will exceed \$100,000, which requires City Council approval.

### **BACKGROUND:**

On July 1, 2014 City Council established a capital improvement project budget for new radio tower installations and radio equipment installations. A master agreement, Contract # 2014-5294 with Motorola, provides support through a Migration Assurance Program. This program assures that all legal and technical requirements will be met through the duration of the project. Additional contracts, including the Radio Repair Bank contract, are also necessary to support the capital project.

Motorola performs repairs on radio equipment for radios the technical staff is unable to repair themselves. Radio repairs may also include radios of other regional emergency service providers, who use Guilford Metro 911 for their radio maintenance. Only Motorola Solutions (Motorola) and their recommended vendors provide services on the proprietary Motorola system, which includes radios, other equipment and radio towers. The M/WBE Program waiver is attached.

Motorola's Radio Repair Bank Program requires a pre-payment of \$72,000 annually, which they match with an annual \$8,000 credit for additional radio repair services. The current contract value is estimated at \$99,000 for the prior year and a portion of the current fiscal year.

### **BUDGET IMPACT:**

The total contract value is estimated at \$288,000 over the four year period. The current contract value is \$99,000. The contract requires a total increase of the estimated amount of \$189,000 to cover the balance of the contract period. Of the \$189,000, \$45,000 is available in the Department's current budget. Future funding is subject to appropriations by City Council through the annual budget process. The City will receive a total of

\$32,000 in additional repair services through the Motorola credit.

**RECOMMENDATION / ACTION REQUESTED:**

Council approval of a resolution authorizing Contract # 2015-10274 Amendment # 2 with Motorola Solutions, Inc. for Radio Repair Bank Services is requested.