



## Legislation Text

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Resolution Authorizing Contract Award in the Estimated Amount of Up to \$243,875 for Mowing and Landscape Maintenance at the Greensboro Coliseum

Department: Coliseum  
Council District: 1

Public Hearing: N/A  
Advertising Date/By: N/A

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### **PURPOSE:**

Under the City's current Service Contract Policy, City Council approval of contracts \$100,000 or greater in value require City Council approval.

### **BACKGROUND:**

On behalf of the Greensboro Coliseum, the Centralized Contracting Division conducted an online Request for Proposals (RFP) for Coliseum Landscape Maintenance Services in the Greensboro Electronic Procurement System (GEPS), Event # 7880. The contract will be awarded for an initial period of three years with two potential one-year renewals. Under the City's Service Contract Policy, City Council approval of contracts valued at \$100,000 or more require City Council approval.

A total of 469 firms were solicited for the event through GEPS. In addition, a total of 48 contacts from M/WBE Historically Underutilized Business (HUB) certified firms, listed in the in the North Carolina Division of Administration's HUB database and located within the Greensboro MWBE Plan 10-county area, were sent an outreach email inviting them to register in GEPS and respond to the RFP. A total of four firms responded to the event. Of the responding firms, two firms were HUB certified M/WBE firms.

Following the review of a selection committee, the M/WBE Office and the Centralized Contracting Division, a contract award is recommended to the firm United Maintenance Group, LLC, with offices located in McLeansville, NC. The award recommendation is based on the best value standard of award, taking into account a combination of price, past performance and capacity. United Maintenance, LLC was also the lowest priced vendor. The vendor is a HUB certified Minority Business Enterprise firm and plans to self perform all of the work under the contract.

### **BUDGET IMPACT:**

Funds for the first year of the contract are available in the current fiscal year budget. Subsequent years are subject to City Council approval of funds in the annual budget. The contract value is estimated at an annual amount of \$48,775 with a total value of \$243,875 estimated over the potential five-year period.

**RECOMMENDATION / ACTION REQUESTED:**

City Council approval of a resolution authorizing a contract award in the estimated amount of up to \$243,875 for mowing and landscape maintenance at the Greensboro Coliseum is requested.

**COMMITTEE ACTION:** This item was referred to Council by the Infrastructure Committee.