



Legislation Details (With Text)

File #: ID 20-0777 **Version:** 1 **Name:**
Type: Resolution **Status:** Passed
File created: 10/26/2020 **In control:** City Council
On agenda: 11/17/2020 **Final action:** 11/17/2020
Title: Resolution Authorizing a Contract Extension with Housing Consultants Group in the Amount of \$100,000 for Homeownership Services

Sponsors:

Indexes:

Code sections:

Attachments: 1. 20-0777 MWBE Memo.pdf, 2. 20-0777 RES HBE Agreement.pdf

Date	Ver.	Action By	Action	Result
11/17/2020	1	City Council	adopt	Pass

Resolution Authorizing a Contract Extension with Housing Consultants Group in the Amount of \$100,000 for Homeownership Services

Council Priority: Maintain Infrastructure and provide Sustainable Growth Opportunities

Department: Neighborhood Development

Council District: All

Public Hearing:

Advertising Date/By:

Contact 1 and Phone: Stan Wilson, 336-373-2509

Contact 2 and Phone: Lamont Taylor, 336-373-2538

PURPOSE:

City Council is requested to consider a resolution authorizing the extension of a contract with Housing Consultants Group to provide homebuyer education, pre-and post-purchase counseling, foreclosure mitigation and homeowner maintenance education services. These activities will be carried out under the City's Housing Connect GSO programs for homeownership. This is the second one-year extension of the City of Greensboro agreement.

BACKGROUND:

In 2018, the City issued a request for proposals from HUD-certified counseling agencies to provide homebuyer education, pre-and post-purchase counseling, foreclosure mitigation and homeowner maintenance education services to increase our pool of qualified homebuyers and help them maintain housing stability. Housing Consultants Group is the selected vendor for a one year contract. Services will be provided at the Housing Hub location (1031 Summit Avenue) and in community locations. Referrals will be made to the City's down payment assistance program for closing assistance, and housing rehabilitation programs for repair and rehabilitation needs.

Housing Connect GSO links homebuyers, homeowners, and City partners through counseling, education, financial assistance and collaborations to ensure successful homeownership in the Greensboro area. Through these comprehensive homeownership services, the City of Greensboro's Neighborhood Development Department empowers potential homebuyers to make informed choices from selecting to buying a home.

BUDGET IMPACT:

Community Development Block Grant funds are already budgeted for this activity.
\$100,000.00 212-2121-03.5931 Homebuyer Education

RECOMMENDATION / ACTION REQUESTED:

City Council is requested to approve a contract of \$100,000 with Housing Consultants Group for homeownership services and to authorize the City Manager to execute the contract agreement.