



Legislation Details (With Text)

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Title: Resolution Authorizing Vendor Selection and Contract Award for Temporary Labor Services to Blue Arbor, Inc. for the Estimated Annual Amount of \$999,815

Sponsors:

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Attachments: 1. Sec of State Blue Arbor.pdf, 2. MWBE Memo-Temporary Labor.doc.pdf, 3. HUB certification.pdf, 4. Resolution ID 19-0623.pdf

Date	Ver.	Action By	Action	Result
9/17/2019	1	City Council	adopt	Pass

Resolution Authorizing Vendor Selection and Contract Award for Temporary Labor Services to Blue Arbor, Inc. for the Estimated Annual Amount of \$999,815

Council Priority: Ensure Fiscal Stewardship, Transparency, & Accountability

Department: Field Operations
Council District: All

Public Hearing: N/A
Advertising Date/By: N/A

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PURPOSE:

The Field Operations Department requests City Council approval for a vendor to provide temporary labor services for various sections within the department and subsequently authorize the City Manager to enter into contract negotiations with the selected vendor consistent with the contract specifications found in the RFP. This contract shall be for a three year term and is estimated at \$2,999,445 or \$999,815 annually. The current contract with Hire Quest, LLC dba Trojan Labor will expire on September 30, 2019.

BACKGROUND:

Since 2006, the Field Operations Department has been contracting with temporary labor staffing firms to ensure timely service delivery in an efficient and effective manner. The department utilizes temporary labor services for: 1) Right of Way Maintenance which includes loose leaf collection, litter collection, mowing, landscaping, central business district operations, and special events; 2) Solid Waste Collections includes bulk and yard waste collections; and 3) Solid Waste Disposal which includes Landfill and Transfer Station operations.

The Field Operations Department conducted a competitive Request for Proposal (RFP) selection process for

temporary labor services through the Greensboro Electronic Procurement System (GePS) in Event # 9581. The M/WBE Office provided a list of M/WBE firms from the Greensboro 27-county area to invite and participate in the solicitation opportunity through an outreach email.

A mandatory pre-bid meeting was held on August 15, 2019 in which five firms attended. Proposals from four firms were received by the deadline of August 23, 2019. Our Purchasing Division determined that two of the firms were non-responsive due to the lack of acknowledging the addendum submitted on August 20, 2019.

The two companies that responded were as follows:

- 1) Blue Arbor, Inc. (WBE by NCHUB only)
Laborer cost at \$12.23/ hr and CDL cost at \$16.99/ hr; estimated annual contract total is \$999,815.
- 2) United Maintenance Group (MBE, subcontracting 40% to non-MWBE)
Laborer cost at \$18.00/ hr and CDL cost at \$24.95/ hr; estimated annual contract total is \$1,480,245.

Based on the lowest responsive, responsible bidder standard of award, the Field Operations Department and the M/WBE Office concur in their recommendation to award the temporary labor services contract to Blue Arbor, Inc. Blue Arbor, Inc. is a certified historically underutilized business (HUB) and a WBE firm, but located in Craven County which is not part of our 27 county area.

BUDGET IMPACT:

The contract term is for three years and to begin on October 1, 2019. The total cost associated with this project will be approximately \$999,815 annually. Funding for these projects are available as follows:

Service Description	Annual/ 3 Year Amount
1) Right of Way Maintenance	\$415,825 / \$1,247,475
Accounts: 505-4304-01.5414	\$293,525
101-4304-03.5414	\$67,265
101-4304-06.5414	\$55,035
2) Solid Waste Collections	\$339,390 / \$1,018,170
Accounts: 101-4302-01.5414	\$157,465
101-4302-07.5414	\$24,460
101-4302-08.5414	\$157,465
3) Solid Waste Disposal	\$244,600 / \$733,800
Accounts: 551-4306-02.5414	\$18,345
551-4306-03.5414	\$195,680
551-4306-04.5414	\$12,230
551-4306-07.5414	\$18,345

RECOMMENDATION / ACTION REQUESTED:

It is recommended by the Field Operations Departments that City Council approve the vendor selection and contract award to Blue Arbor, Inc. for temporary labor services.