



## Legislation Details (With Text)

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**File created:** 5/19/2017    **In control:** City Council  
**On agenda:** 6/6/2017    **Final action:**  
**Title:** Resolution Authorizing Contract Between the City of Greensboro and Granicus, Inc. for Granicus Equipment Upgrade and Software Renewal

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. MWBE Memo\_Granicus Equipment Upgrade.pdf, 2. 17-0360 RESOLUTION-Granicus.pdf

Date	Ver.	Action By	Action	Result
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### Resolution Authorizing Contract Between the City of Greensboro and Granicus, Inc. for Granicus Equipment Upgrade and Software Renewal

Department: Legislative  
Council District: All

Public Hearing: n/a  
Advertising Date/By: n/a

Contact 1 and Phone: Betsey Richardson, Ext 2397  
Contact 2 and Phone: Chryste Hofer, Ext 4650

#### PURPOSE:

To authorize a contract with Granicus, Inc. to provide the sole source Granicus Equipment Upgrade and Software Renewal

#### BACKGROUND:

Granicus, Inc. is the provider of legislative software and hardware that streams the City Council meetings; provides iLegislate for the formation and posting of City Council agendas; allows for the streamlining for finalization the meeting minutes, provides the website video for the City; and allows for the VoteCast system for the recording of Council votes. Granicus is a sole source provider of this technology platform. The original contract went into effect in 2006 for the streaming media, and while updating the Council Chamber in 2013 the City purchased the VoteCast system for updated voting technology; the Media Manager System to allow for the creating of minutes; and the Legistar system which streamlines the agenda process and allows for website access by the public.

The five-year Contract in the amount of \$245,373.36 includes a proposal/ Statement of Work for a onetime fee of \$9000 to upgrade the two encoders from analog to digital. The analog encoders are no longer supported. In addition, the City has negotiated a 5-year renewal with Granicus, which locks the maintenance rate for two consecutive years and lowers the escalation rate in the remaining three years from 5% to 3% as set out in the

Budget Impact. . Funding for the 2 Encoders will be encumbered from the 2016-2017 Legislative budget. Funding for the remaining years will be incorporated into the IT and Legislative budgets for those years.

**BUDGET IMPACT:**

The total five year commitment is \$245,373.36 as outlined below.

	Item	Annual Amount	Account
<b>FY16-17 - Current</b>			
	Upgrade 2 Encoders	\$9000.00	101-010201.5415
<b>FY17-18 - YEAR 1</b>			
	Granicus Basic, Encoders, Accelerator Maintenance	\$21,600	682-072003.5419
	Votecast, Legistar & Digital Streaming	\$24,000	101-010201.5415
<b>FY18-19 - YEAR 2</b>			
	Granicus Basic, Encoders, Accelerator Maintenance	\$21,600	682-072003.5419
	Votecast, Legistar & Digital Streaming	\$24,000	101-010201.5415
<b>FY19-20- YEAR 3</b>			
	Granicus Basic Maintenance	\$18,540.00	682-072003.5419
	Votecast, Legistar & Digital Streaming	\$24,720.00	101-010201.5415
	Encoders, Accelerator Maintenance	\$3,708.00	GTN/Communications
<b>FY20-21- YEAR 4</b>			<i>(account number TBD)</i>
	Granicus Basic Maintenance	\$19,096.20	682-072003.5419
	Votecast, Legistar & Digital Streaming	\$25,461.60	101-010201.5415
	Encoders, Accelerator Maintenance	\$3,819.24	GTN/Communications
<b>FY21-22- YEAR 5</b>			<i>(account number TBD)</i>
	Granicus Basic Maintenance	\$19,669.08	682-072003.5419
	Votecast, Legistar & Digital Streaming	\$26,225.52	101-010201.5415
	Encoders, Accelerator Maintenance	\$3933.72	GTN/Communications
			<i>(account number TBD)</i>
<b>Total:</b>		<b>\$245,373.36</b>	

**RECOMMENDATION / ACTION REQUESTED:**

Council is requested to authorize the five-year contract in the amount of \$245,373.36 between the City of Greensboro and Granicus, Inc. to provide the sole source Granicus Equipment Upgrade and Software Renewal.