



DATE: March 29, 2021

TO: Arthur Buckaloo, Contracts Analyst

FROM: Shadi Zeidan, M/WBE Specialist

DEPARTMENT: Finance

SUBJECT: M/WBE Memo for Security Services for Various City Departments
Event # 10062

The M/WBE Office reviewed the documentation submitted for the Security Services for Various City Departments contract to determine compliance with the City of Greensboro M/WBE Program Plan. M/WBE goals were not established for this contract; however, M/WBE firms were notified of the opportunity to submit a proposal. The event was posted through the Greensboro Electronic Purchasing System (“GePS”).

East Coast Protective Services, MBE was the selected vendor with a proposal of \$1,071,121.27 per year for a three-year contract and will perform 100% of the services with its own forces.

ID	Firm Name	County	Scope of Work	Estimated Annual Contract Amount	Estimated Contract Amount	% Utilization
MBE	East Coast Protective Services	Guilford	Security Services	\$1,071,121.27	\$3,213,363.81	100%

Please be reminded that during the performance of the contract, if there are any changes; the Department and Prime Contractor must contact the M/WBE Office for approval, prior to making any such changes.

Thank you

Cc: Allison Staton, M/WBE Compliance Officer