

Proposed Pricing Plans for City of Greensboro

			1st Yr (Yr)	2nd Yr (Yr)	3rd Yr (Yr)	Total (Yr)	1st Yr (mo)	2nd Yr (mo)	3rd Yr (mo)
Current			\$ 269,700.00	\$ 269,700.00	\$ 269,700.00	\$ 809,100.00	\$ 22,475.00	\$ 22,475.00	\$ 22,475.00
Option	Price Plan	Plan Disc							
1	=-9/+2.5/+2.5, monthly	-6.71%	\$ 245,427.00 -9% off current	\$ 251,562.68 +2.5% increase	\$ 257,851.74 +2.5% increase	\$ 754,841.42 -6.71%	\$ 20,452.25 -9.00%	\$ 20,963.56 -6.73%	\$ 21,487.65 -4.39%
2	=-10/+3/+3, monthly	-7.27%	\$ 242,730.00 -10% off current	\$ 250,011.90 +3% increase	\$ 257,512.26 +3% increase	\$ 750,254.16 -7.27%	\$ 20,227.50 -10.00%	\$ 20,834.33 -7.30%	\$ 21,459.35 -4.52%
3	=-11/+3.5/+3.5 monthly	-7.85%	\$ 240,033.00 -11% off current	\$ 248,434.16 +3.5% increase	\$ 257,129.35 +3.5% increase	\$ 745,596.51 -7.85%	\$ 20,002.75 -11.00%	\$ 20,702.85 -7.89%	\$ 21,427.45 -4.66%
4	=-8.5/-8.5/-8.5, monthly	-8.50%	\$ 246,775.50 -8.5%, same monthly	\$ 246,775.50 -8.5%, same monthly	\$ 246,775.50 -8.5%, same monthly	\$ 740,326.50 -8.50%	\$ 20,564.63 -8.50%	\$ 20,564.63 -8.50%	\$ 20,564.63 -8.50%