



**DATE:** February 16, 2021

**TO:** John Fersner, Chief Design Engineer

**FROM:** Allison Staton, Senior M/WBE Specialist

**DEPARTMENT:** Engineering & Inspections

**SUBJECT:** M/WBE Memo for Contract 2018-020 - Summit Avenue Streetscape

The M/WBE Office reviewed the documentation submitted by Atlantic Contracting Company Inc. to determine compliance with the City of Greensboro's M/WBE Program Plan. The contract Goals established for the project were MBE 9.00% and WBE 9.00%. Documentation submitted with the bid indicates Atlantic Contracting Company Inc. met the established M/WBE Goals.

The appendices submitted with the bid package indicate that the bidder will expend \$1,390,000.00 or 18.06% of the total contract amount of \$7,694,887.00 to M/WBE firms. A total of \$695,000.00 (9.03%) will be awarded to a MBE firm and \$695,000.00 (9.03%) will be awarded to a WBE firm.

Atlantic Contracting Company Inc, a WBE firm has proposed to meet its M/WBE commitment utilizing the following certified firms:

ID	Firm Name	County	Description of the Work	Contract Amount	%
MBE	McCain Striping Service, Inc.	Guilford	Striping	\$125,000.00	1.62%
MBE	Sharpe's Landscaping & Design, Inc.	Guilford	Landscaping	\$150,000.00	1.95%
MBE	Rankin Grading, Inc.	Guilford	Hauling	\$142,000.00	1.85%
MBE	Jorge Aguila Carrillo DBA Aguila's Masonry Services	Chatham	Masonry Drainage Structures	\$278,000.00	3.61%
WBE	Crossroads Infrastructure, Inc.	Guilford	Asphalt Paving, Concrete and Retaining Wall	\$695,000.00	9.03%



Please be reminded that during the performance of the contract, if there are any changes including subcontractor replacement; the Department and Prime Contractor must contact the M/WBE Office for approval, prior to making any such changes or substitutions.

Cc: Chris Spencer, Transportation Engineering Manager