

## Wyrick, Dale

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**From:** Wyrick, Dale  
**Sent:** Thursday, December 10, 2020 10:48 AM  
**To:** Sowell, Kimberly; Parrish, David  
**Cc:** Marriott, Chris  
**Subject:** 12/1/20 Work Session: Disposal Rate Follow-Up

**Importance:** High

Good afternoon,

At the work session on 12/1/20, I provided information to City Council concerning our current disposal site contract with Waste Management at the Randolph County Great Oak Landfill. As you know, our contract with Waste Management is scheduled to expire December 31, 2021. **Based on informal conversations with Waste Management representatives, I recommend that the City explore an additional extension at this site instead of going to an RFP process** (our Legal Department has confirmed that the City has this option in a recent memo). Several factors play into this recommendation: our current favorable disposal rate of \$19.18 per ton; at a distance of 40 miles, the Great Oak Landfill is the closest viable landfill to the Greensboro Transfer Station; that distance translates to an \$11.19/ton hauling fee with our hauling contractor, Hilco Transport, Inc.

Councilmember Outling asked for additional information regarding disposal rates in comparison to the disposal rate that Greensboro currently pays at the Randolph County Great Oak Landfill, which is \$19.18/ton.

Below, please find several examples of disposal rates at various NC landfills:

Alamance County Landfill: \$40.00/ton  
Rockingham County Landfill: \$38.00/ton  
Forsyth County Landfill (Hanes Mill Rd): \$34/ton  
Wake County Landfill: \$32/ton  
Johnston County Landfill: \$37/ton  
Iredell County Landfill: \$38/ton  
Rowan County Landfill: \$34 per ton (\$39 Out of County)  
Davidson County Landfill: \$ 36/Ton  
New Hanover County Landfill: \$48/Ton  
Onslow County Landfill: \$57/Ton

In 2016, we issued an RFP for solid waste disposal services and received 3 proposals. The city awarded the disposal contract to Waste Management, our current provider. In 2019, we issued an RFP for solid waste hauling services. The city awarded that 3-year contract to Hilco Transport, and those hauling costs would apply if the city elected to issue an RFP in 2021 for disposal services. Those prices are shown in the table below:

Company	2016 Bid Price	Landfill Distance from Transfer Station	2019 Hauling Price	Combined Hauling and Disposal Price
Waste Management	\$17.88/ton	40 miles	\$11.19/ton	\$29.07/ton
Republic Services	\$21/ton	70 miles	\$14.04/ton	\$35.04/ton
Waste Connections	\$15/ton	110 miles	\$21.91/ton	\$36.91/ton

Based on the information provided above, staff recommends a direct negotiation with Waste Management for solid waste disposal services. Please advise if further information is required.

**Dale Wyrick, P.E.**  
**City of Greensboro**  
**Field Operations Director**  
**336-373-2783**