

Financial Update

FY 19-20 & Current Year

February 11-12, 2021



FY 2019-20 Actuals

General Fund Net Impact

- Final revenues of \$299.1 million
- Final expenditures of \$297.9 million
 - \$1.2 million surplus

Impact of COVID

Departments showed great discipline and restraint in holding down expenditures as much as possible during the final quarter of the year

- Programming and operations limited or cancelled
 - Parks & Recreation, Libraries, and others limited roster use
 - Limited travel and training, hiring freeze, expenditure controls

FY 2019-20 Actuals

General Funds Revenues

Property Tax

- \$175.3 million, 100.2% of budget
- Growth of 7.3% over previous year actuals

Sales Tax

- \$55.9 million, 100.3% of budget
- Decreases due to COVID-19 less than projected

Utility Sales Tax

- \$22.7 million, 94% of budget
- Decrease of 5.7% compared previous year actuals

FY 2019-20 Actuals

General Fund Expenses

Personnel (Salaries & Benefits)

- \$183.1.3 million, 97.2% of budget
- Growth of 3% over previous year actuals

Maintenance & Operations

- \$74.2 million, 92.3% of budget
- Increase of 5.1% compared previous year actuals

Revenues and Expenditures

- Total revenues exceeded expenditures
- \$1.2 million added to available fund balance

COVID Financial Impacts

COVID Impacts

Economic Impacts from COVID were evident in the organization's financial performance.

- Sales Tax and Hotel/Motel Occupancy Tax Revenues

Sales Tax Revenue \$2 million below typical growth rate

Hotel/Motel Occupancy Tax Revenue \$1.1 million below previous year

- Operational Expenditures – goods and services, PPE, cleaning contracts
over \$700,000

- Personnel Costs – Families First (FFCRA), city initiated premium pay
over \$1 million

- Reimbursements from FEMA, State, and Federal funding

COVID Financial Impacts

COVID Related Funding

Department	CARES Act - Funding	FEMA Reimbursement	Dec. Funding
Transportation - Transit	\$10,716,786		\$5,325,007*
Neighborhood Development	\$5,575,121	\$294,503*	\$8,949,178*
Workforce Development	\$490,812		\$282,791
General Fund - Public Safety	\$2,947,260	\$344,952	

FY 2020-21 Budget

Budget Development Goals

- **Provide** core services to our community
- **Preserve and support** our community and workforce
- **Prepare** for the future as we grapple with the present
- A balanced budget required significant reductions to remain balanced.
over \$7 million in submitted reductions

Total General Fund Budget = \$307,398,887

- About \$28,000 less than the revised FY 19-20 budget
- Sales tax revenue budgeted conservatively due to economic uncertainty
 - \$7.3 million less in Sales Tax and Hotel/Motel Tax revenues than pre-COVID projections

FY 2020-21 Year-to-Date and Projections

General Fund Revenues

- Property Taxes on pace to meet budget
- Sales Taxes on pace to exceed budget
 - \$4 to \$6 million above budget projected
- Utility Taxes expected to decline compared to FY 19-20
 - Less corporate and industrial consumption
 - Fewer heating and cooling days
 - \$1 to \$1.5 million under budget
- Development Fees on track for budget
- Program revenues, admissions and charges, and related well below budget
 - \$2 to \$4 million below budget
- General Fund Revenues projected at \$300 - \$302 million
 - excluding fund balance
 - \$0 to \$2 million above projected expenditures

FY 2020-21 Year-to-Date and Projections

General Fund Expenditures

- Personnel expenses on pace with budget or slightly higher
 - Overtime and premium pay
 - Decreased roster use due to program limitations
- Maintenance and Operations largely on pace with budget expectations
 - \$1 to \$1.5 million under budget
- General Fund Expenditures projected at \$299 - \$301 million
 - \$0 to \$2 million below projected revenues
 - Projected net impact between \$1 million surplus and \$1 million deficit

FY 2020-21 Year-to-Date and Projections

Other Funds

- Coliseum Funds
 - Significant programing impacts
 - 750 Coliseum & 250 Tanger events impacted
 - \$7.5 million additional operating deficit projected for FY 20-21
- Hotel/Motel Occupancy Fund
 - \$1.1 million occupany tax revenues through first half of FY 20-21
 - 2.4% million collected during first half of FY 19-20
 - 27% of budget compared to 54% of budget in FY 19-20
 - Year-end projection of \$1.0 - \$1.5 million below last year