

December 16, 2020

TO: Jane Nickles, Chief Information Officer

FROM: Rodney Roberts, Deputy Chief Information Officer Infrastructure, and Operations

DEPARTMENT: Information Technology

SUBJECT: Microsoft Enterprise Agreement Renewal

Project Summary:

The Microsoft Enterprise Agreement is a volume licensing program that provides the flexibility to buy cloud services and licenses under one agreement. The current Enterprise Agreement with Microsoft allows the City of Greensboro to purchase volume licensing via SHI International Corp. The Enterprise Agreement consists of: (3455) Core Client Access Licenses with Software Assurance support, Microsoft Exchange, SharePoint, SQL Server, Microsoft Server, and Datacenter licenses. SHI has provided a quote for \$314,366.12 for the renewal of our volume licenses under the Microsoft Enterprise Agreement.

RECOMMENDATION:

Network Services requests encumbrance of \$314,366.12 for the renewal of software licenses under the Microsoft Enterprise Agreement.

FINANCIAL:

Computer Software Account: 682-0720.02-5212 Vendor Contact Information Name: Richard Treadway Email: Richard_Treadway@shi.com Tel #: 704-219-8933