

Internal M/WBE Waiver Request Form

Date: 8-14-2020

Department: GM911

Contact Name & Phone: Lewis Cheatham 336-373-7714

Contract Name and Number (if applicable): MAP Change Order

A waiver of the M/WBE participation requirement may be requested by the Originating Department at least 5 business days prior to advertisement or solicitation. In detail below, please explain your reason for requesting a waiver (attach RFP & supporting documentation as necessary).

Final approval of the request will be made by the City Manager's Office.

Guilford Metro entered into a contract with Motorola solutions, Inc. in 2013 valued at \$14,366,618. The terms of the original contract provided that Motorola Solutions, Inc. would provide for Migration Assurance Program (MAP) for the Guilford-Greensboro TRON network. The scope of the work has increased as the result of additional services associated with site location changes from Nathaniel Greene School to the South East site.

This change of site included changes in tower height, foundation change due to poor soil, new property purchase and access road expansion resulting in the additional costs.

A different site had to be selected due to issues at the original site which resulted in increase in costs incurred due to new property purchase, access road expansion, changes in tower height, foundation change.

Motorola Solutions, Inc. continues to perform 100% of the change order work with its own work forces.

Lewis Cheatham

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Date: 2020.08.14 08:01:49 -04'00'

This section is for M/WBE Office use only

Contact Name & Phone Number: Shadi Zeidan 373-7747

☒ The M/WBE Office supports the waiver request. Please submit any comments below.

1. The extraordinary and necessary requirements of the contract render application of the Program Elements infeasible or impractical. **Please explain in detail. (Attach supporting documentation as necessary)**

The original Resolution number 339-13 dated 11/19/2013 awarded the contract to Motorola Solutions, Inc. as a Sole Source vendor. The contractor continues to perform 100% of the change order work with its own work forces

2. The nature of the goods or services being procured are excluded from the scope of this Program Plan.

Please check one of the exclusions below: (Attach supporting documentation as necessary)

- ☐ Contracts that are subject to the U.S. Department of Transportation Disadvantaged Business Enterprise Program;
- ☒ Sole Source: the required supplies or services are available from one responsible source
- ☐ Contracts for electricity or water and sewage services from a municipal utility district or governmental agency;
- ☐ Emergency contracts for goods or supplies;
- ☐ Contracts for the City's lease or purchase of real property where City is lessee or purchaser; and

3. Sufficient qualified M/WBEs providing the goods or services required by the contract are unavailable in the Relevant Market area of the project despite every reasonable attempt to locate them. **Please explain in detail the reason for the request: (Attach RFP & supporting documentation as necessary)**

☐ The M/WBE Office does not support the waiver request. Please explain in detail the reason for not supporting the request: (Attach supporting documentation as necessary)

Shadi Zeidan

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This section is for CMO Office use only

Contact Name: Kim Sowell, Assistant City Manager

Date: _____

☒ The CMO Office approves the waiver request

☐ The CMO Office does not approve the waiver request.

Kimberly J.
Sowell

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Sowell
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