

THE GREENSBORO/GUILFORD COUNTY TOURISM DEVELOPMENT AUTHORITY
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
BUDGET WORKSHEET
2020-2021

		80% OF RECEIPTS				20% OF RECEIPTS				100% OF RECEIPTS												
		CONVENTION/TOURISM MARKETING (OPERATING BUDGET)				SETRAC				CITY CAPITAL				GRAND TOTAL								
		2019-2020		2020-2021		2019-2020		2020-2021		2019-2020		2020-2021		2019-2020		2020-2021 BUDGET						
		BUDGET	AS OF 03-31-20	PROJECTED 06-30-20	BUDGET	BUDGET	AS OF 03-31-20	PROJECTED 06-30-20	BUDGET	BUDGET	AS OF 03-31-20	PROJECTED 06-30-20	BUDGET	BUDGET	AS OF 03-31-20	PROJECTED 06-30-20	MARKETING BUDGET	SETRAC	CITY CAPITAL	GRAND TOTAL		
CODE	REVENUES:																					
1101	OCCUPANCY TAX-COUNTY	3,616,000.00	2,402,642.59	2,657,000.00	2,712,000.00	*3	170,000.00	170,000.00	170,000.00	170,000.00	670,000.00	430,660.66	495,000.00	460,000.00	4,456,000.00	3,003,303.25	3,322,000.00	2,712,000.00	170,000.00	460,000.00	3,342,000.00	*3
1102	OCCUPANCY TAX-CITY	1,106,000.00	750,853.95	830,400.00	830,000.00	*3	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,106,000.00	750,853.95	830,400.00	830,000.00	0.00	0.00	830,000.00	*3
9101	INTEREST	60,000.00	23,196.71	37,500.00	15,000.00		0.00	0.00	0.00	0.00	50,000.00	15,828.24	23,000.00	18,000.00	110,000.00	39,024.95	60,500.00	15,000.00	0.00	18,000.00	33,000.00	
9325	SALES	500.00	0.00	0.00	500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00	0.00	500.00	0.00	0.00	500.00	
9990	MISCELLANEOUS	125,000.00	40,000.00	40,000.00	40,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	125,000.00	40,000.00	40,000.00	40,000.00	0.00	0.00	40,000.00	
TOTAL REVENUES		4,907,500.00	3,216,693.25	3,564,899.99	3,597,500.00		170,000.00	170,000.00	170,000.00	170,000.00	720,000.00	446,488.90	518,000.00	478,000.00	5,797,500.00	3,833,182.15	4,252,900.00	3,597,500.00	170,000.00	478,000.00	4,245,500.00	
EXPENDITURES:																						
SALARIES AND BENEFITS:																						
0101	REGULAR SALARIES	1,157,000.00	811,827.92	1,066,400.00	1,151,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,157,000.00	811,827.92	1,066,400.00	1,151,000.00	0.00	0.00	1,151,000.00	
0102	OVERTIME SALARIES	5,000.00	303.16	400.00	5,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	303.16	400.00	5,000.00	0.00	0.00	5,000.00	
0103	PARTTIME SALARIES	27,000.00	12,973.50	17,400.00	27,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,000.00	12,973.50	17,400.00	27,000.00	0.00	0.00	27,000.00	
0107	PARTTIME COMPENSATION-AGENCY	0.00	17,297.28	23,300.00	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	17,297.28	23,300.00	0.00	0.00	0.00	0.00	
0110	RETIREMENT	64,800.00	36,810.65	49,200.00	58,200.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	64,800.00	36,810.65	49,200.00	58,200.00	0.00	0.00	58,200.00	
0111	SOCIAL SECURITY	90,900.00	60,322.69	82,940.00	90,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	90,900.00	60,322.69	82,940.00	90,500.00	0.00	0.00	90,500.00	
0112	GROUP INSURANCE	224,800.00	157,207.65	190,800.00	233,700.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	224,800.00	157,207.65	190,800.00	233,700.00	0.00	0.00	233,700.00	
0113	WORKER'S COMPENSATION	5,000.00	153.00	4,200.00	5,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	153.00	4,200.00	5,000.00	0.00	0.00	5,000.00	
0114	UNEMPLOYMENT COMPENSATION	2,500.00	8.45	60.00	5,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00	8.45	60.00	5,000.00	0.00	0.00	5,000.00	
		1,577,000.00	1,096,904.30	1,434,700.00	1,575,400.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,577,000.00	1,096,904.30	1,434,700.00	1,575,400.00	0.00	0.00	1,575,400.00	
OPERATING EXPENSES:																						
0201A	PRINTING AND OFFICE SUPPLIES	38,452.94	24,601.01	31,600.00	37,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	38,452.94	24,601.01	31,600.00	37,500.00	0.00	0.00	37,500.00	
0205A	FOOD AND PROVISIONS	3,500.00	1,882.55	5,500.00	6,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,500.00	1,882.55	5,500.00	6,500.00	0.00	0.00	6,500.00	
0301A	PROFESSIONAL SERVICES	81,250.00	53,528.68	70,000.00	80,100.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	81,250.00	53,528.68	70,000.00	80,100.00	0.00	0.00	80,100.00	
0304A	TELEPHONE	32,500.00	18,391.57	25,400.00	27,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	32,500.00	18,391.57	25,400.00	27,500.00	0.00	0.00	27,500.00	
0305A	POSTAGE	50,500.00	22,889.83	25,400.00	32,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50,500.00	22,889.83	25,400.00	32,000.00	0.00	0.00	32,000.00	
0306A	TRAVEL	5,000.00	1,644.03	3,100.00	3,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	1,644.03	3,100.00	3,500.00	0.00	0.00	3,500.00	
0309A	INSURANCE	33,100.00	3,372.15	40,000.00	38,400.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	33,100.00	3,372.15	40,000.00	38,400.00	0.00	0.00	38,400.00	
0310A	BUILDING MAINTENANCE	20,500.00	14,979.78	20,100.00	22,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20,500.00	14,979.78	20,100.00	22,500.00	0.00	0.00	22,500.00	
0312A	VEHICLE MAINTENANCE	4,000.00	2,810.30	3,600.00	4,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,000.00	2,810.30	3,600.00	4,000.00	0.00	0.00	4,000.00	
0313A	EQUIPMENT MAINTENANCE	36,450.00	14,425.50	20,600.00	36,300.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	36,450.00	14,425.50	20,600.00	36,300.00	0.00	0.00	36,300.00	
0314A	BUILDING RENTAL	164,000.00	119,177.67	161,000.00	182,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	164,000.00	119,177.67	161,000.00	182,000.00	0.00	0.00	182,000.00	
0315A	EQUIPMENT RENTAL	17,100.00	11,066.57	14,200.00	17,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	17,100.00	11,066.57	14,200.00	17,000.00	0.00	0.00	17,000.00	
0317A	DUES AND MEMBERSHIPS	9,000.00	7,950.00	8,400.00	9,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,000.00	7,950.00	8,400.00	9,000.00	0.00	0.00	9,000.00	
0319A	OUTSIDE DATA PROCESSING	20,500.00	4,497.14	9,500.00	10,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20,500.00	4,497.14	9,500.00	10,000.00	0.00	0.00	10,000.00	
0322A	EDUCATION AND TRAINING	5,000.00	0.00	0.00	5,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,00							