




**DATE:** January 10, 2020 - revised

**TO:** Virginia Spillman, Engineering Manager

**FROM:**  Aisha Miller, MWBE Specialist

**DEPARTMENT:** Water Resources

**SUBJECT:** M/WBE Memo for Hilltop Lift Station, Force Main & Gravity Sewer Improvements  
– Contract # 2017-0930

The M/WBE Office reviewed the documentation submitted by the lowest bidder, Jimmy R. Lynch & Sons, Inc., to determine compliance with the City of Greensboro M/WBE Program Plan Policy. The M/WBE Goals established for the project were MBE 9% and WBE 13%. Jimmy R. Lynch & Sons, Inc., proposed to subcontract 1.06% MBE at \$130,399.00 and 6.96% WBE at \$701,335.00 of the contract value \$10,137,823.76. The neither the MBE or WBE goal were obtained, however, it was determined sufficient Good Faith Efforts (GFE) were made.

Jimmy R. Lynch & Sons, Inc., agreed to meet its M/WBE commitment utilizing the following certified M/WBE firms:

Certification	Firm Name	County	Description of Work	Total Contract Value	Utilization Percentage
MBE	Cruz Brothers Concrete, Inc.	Alamance	Concrete work	\$50,310.00	.50%
MBE	Johnson & Johnson Masonry	Guilford	Masonry	\$25,000.00	.025%
MBE	All Systems Restored HVAC & Electrical	Guilford	HVAC & Plumbing	\$55,089.00	.54%
WBE	Canady's Landscape & Erosion Control	Davidson	Erosion Control & Seeding	\$40,053.00	.40%
WBE	Nickelston Industries, Inc.	Stokes	Guardrail	\$8,725.00	.086%
WBE	Tom Cat Trucking, Inc.	Guilford	Hauling	\$68,007.00	.67%
WBE	Cooper Electric Construction, Co.	Guilford	Electrical	\$358,500.00	3.54%
WBE	P&S Grading, LLC	Guilford	Asphalt Paving	\$226,050.00	2.23%

Please be reminded that during the performance of the contract, if there is a change to contract; the M/WBE Office must be contacted prior to making any changes.

Thank you

Cc: Gwen Carter, M/WBE Coordinator  
Jay Guffey, Engineering Supervisor