

Tempe, Arizona USA

Phoenix G2 - Automated Fire Station Alerting

Quotation to:

City of Greensboro, NC Greensboro Fire Department

Project:

G2 Fire Station Alerting System x2 Dispatch Centers / Twenty-Four (24) Voice Alert Licenses

Proposal number: NC GBR0004

Revision#

[Pricing per Public Procurement Authority (PPA), Master Price Agreement (MPA) and available to members of National Purchase Partners, LLC dba FireRescue GPO, dba Public Safety GPO, dba Law Enforcement GPO, and dba NPPGov -Member **#M-5692357**

> Quote Date: 19-Nov-2019

> Quote Expires: 17-Feb-2020

INSTALLATION BY: Honeymac Security Inc. Phil Puccio / ppuccio@honeymacinc.com

> By: John Spanbauer Field Project Manager

US Digital Designs, Inc. 1835 E Sixth St #27 Tempe, AZ 85281 602-687-1730 direct 480-290-7892 fax jspanbauer@usdd.com

[This Proposal is subject to corrections due to Errors or Omissions]

1835 E. Sixth St. Suite #27 Tempe, Arizona 85281 877-551-8733 tel 480-290-7892 fax

Quote SUBMITTED TO: City of Greensboro, NC **Greensboro Fire Department**

REF PROPOSAL NC GBRO004 v2

DISPATCH-LEVEL

PRIMARY DISPATCH G2 FSA SYSTEM

Dispatch center costs typically only need to be assumed once per dispatching agency, no matter how many stations are dispatched (unless redundant centers or further modifications are needed).

DISPA	TCH S	YSTEN	I INTE	ERFACES					
Item	Unit	Mfr	Qty	Description	Part No.	US List Unit	QUOTE UNIT	QUOTE EXT	
DI1	LOT	USDD	0	Radio System Interface (Full Console Interface - Requires (owner- furbished) dedicated console, specifically and solely tasked for Station Alerting)	RSI-P	\$ 13,650.00	\$12,285.00	\$-	
DI2	LOT	USDD	0	Additional Radio Channel	ARC	\$ 4,225.00	\$ 3,802.50	\$-	
DI3	LOT	CAD	1	CAD Interface - Sungard/OSSI (USDD-side Only - Customer responsibility to discuss CAD-side costs (if any) with their vendor)	CADI-P	\$ 11,950.00	\$10,755.00	\$ 10,755.00	

DISPA	TCH S	SYSTEM		MPONENTS					
Item	Unit	Mfr	Qty	Description	Part No.	US List Unit	QUOTE UNIT	QUOTE EXT	
DC1a	PR	USDD	1	G2 Communications Gateway Pair (Hardware for CAD interface) 2@1RU each (2RU Total)	G2-GW	\$ 10,425.00	\$ 9,382.50	\$ 9,382.50	
DC2a	Kit	USDD	1	G2 Gateway Audio Radio Interface (GaRi) - Rack Mount	GaRi-RM	\$ 2,075.00	\$ 1,867.50	\$ 1,867.50	
DC2b	Kit	USDD	0	G2 Gateway Audio Radio Interface (GaRi) - Flange Mount	GaRi-FM	\$ 2,075.00	\$ 1,867.50	\$-	
DC3	Kit	USDD	0	G2 Gateway Audio Serial Interface (GaSi)	GaSi	\$ 1,440.00	\$ 1,296.00	\$-	
DC4	Kit	USDD	0	G2 HDTV REMOTE Module (TV & Electrical Outlet by Others)	TVR	\$ 975.00	\$ 877.50	\$-	
DC5	Kit	USDD	0	G2 Light Tower Interface	LTI	\$ 575.00	\$ 517.50	\$-	

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QUOTE

DATE: 11/19/19 Expires:

2/17/20

DISPA	TCH S	SYSTEM	I SER	RVICES					
ltem	Unit	Mfr	Qty	Description	Part No.	US List Unit	QUOTE UNIT	QUOTE EXT	
DS1	HR	USDD	50	Gateway Configuration & Modifications	GW-CM	\$ 310.00	\$ 279.00	\$ 13,950.00	
DS2	LOT	USDD	0	Radio System Interface Modification	RSI-CM	\$ 4,225.00	\$ 3,802.50	\$-	
DS3	LOT	USDD	1	Gateway Installation and Start-up	GW-ISU	\$ 6,425.00	\$ 5,782.50	\$ 5,782.50	
DS4	LOT	USDD	1	Gateway Project Management	GW-PM	\$ 337.50	\$ 303.75	\$ 303.75	
DS5a	LOT	USDD	1	Training - System Administrator / Dispatch Supervisor - On-Site (4 Hours)	TRA-DIS-O	\$ 4,025.00	\$ 3,622.50	\$ 3,622.50	
DS5b	LOT	USDD	0	Training - System Administrator / Dispatch Supervisor - Remote Refresh (4 Hours)	TRA-DIS-R	\$ 1,200.00	\$ 1,080.00	\$-	
DS6a	LOT	USDD	1	Training - Station-Level Configuration and Equipment Usage - On-Site (4 Hours)	TRA-STA-O	\$ 4,025.00	\$ 3,622.50	\$ 3,622.50	
DS6b	LOT	USDD	0	Training - Station-Level Configuration and Equipment Usage - Remote Refresh (4 Hours)	TRA-STA-R	\$ 1,200.00	\$ 1,080.00	\$-	
DS7a	LOT	USDD	0	Training - Installation Contractor - On-Site / USDD G2 Certification / 8 Hours (TBD - only needed if required to use non-certified contractor)	TRA-IC-O	\$ 5,325.00	\$ 4,792.50	\$ -	
DS7b	LOT	USDD	0	Training - Installation Contractor - At Arizona Training Center / USDD G2 Certification / 8 Hours (TBD - only needed if required to use non- certified contractor)	TRA-IC-AZ	\$ 2,725.00	\$ 2,452.50	\$ -	
DS8a	HR	USDD	0	Management Meeting with Customer / <u>at USDD Tempe</u> , AZ location (per Hour / Per Person)	MTG-MGT-U	\$ 244.00	\$ 219.60	\$-	
DS8b	LOT	USDD	0	Management Meeting with Customer / <u>at Customer Site</u> (above per hour/per person cost + required travel and accomodation)	MTG-MGT-C	\$-	\$-	\$-	
DS9	LOT	USDD	0	Misc Option 1		\$-	\$-	\$-	
DS10	LOT	USDD	0	Misc Option 2		\$-	\$-	\$-	

PRIMARY DISPATCH G2 FSA SYSTEM	System Total:	\$ 49,286.25
	Shipping Total:	\$ 99.00
	System Subtotal	\$ 49,385.25

PRIMARY DISPATCH MOBILE APP SERVICE

for IOS and ANDROID Platforms Only - In Conjunction with USDD Communications Gateways Only

For each year the FSA System is under standard warranty or elected recurring support coverage, USDD would like to offer our G2 Mobile Station Alerting App to those customers at no additional cost (in groups of 24 licenses-per-ATX-purchased).

of Mobile App Device Licenses (Users) Requested:	576
# of Stations within the agency to be Alerted:	24
of Stations to have ATX Station Controller Installed:	24

APP	APP DEVICE LICENSES - INCLUDED (at no additional cost, x24 Per-ATX Installed while under Warranty/Support)									
Item	Unit	Mfr	Qty	Description	Part No.	US List Unit	QUOTE UNIT	QUOTE EXT		
A1	Ea/Yr	USDD	576	G2 MOBILE FSAS APP - Single Device License / Per Year Cost (\$9.00 / \$8.10 per Month)	APP-DLI	\$ 108.00	\$ 97.20	\$55987.2 but no cost/included while under warranty or elected support		

APP D	APP DEVICE LICENSES - ADDITIONAL NEEDED (or surplus available)								
Item	Unit	Mfr	Qty	Description	Part No.	US List Unit	QUOTE UNIT	QUOTE EXT	
A2	Ea/Yr	USDD	0	G2 MOBILE FSAS APP - Single Device License / Per Year Cost (\$9.00 / \$8.10 per Month)	APP-DLA	\$ 108.00	\$ 97.20	\$-	

(If no longer under Warranty or Elected Support) Number of Years Purchasing for this License

PRIMARY DISPATCH MOBILE APP SERVICE	Yearly Total:	\$ -
	All Years Subtotal:	\$ -

USDD G2 MOBILE FSA APP:

USDD has developed the Phoenix G2 FSA Mobile Application (the "App") to provide a remote extension of the customer's existing G2 FSAS. **Mobile App Only Available to Customers Using USDD's G2 Communications Gateways interfaced to a formal Computer Aided Dispatch (CAD) System**. The App is supported by Apple and Android devices. The App will interface with the Agency's CAD to send simultaneous mobile alerts, including dispatch announcements, administrative alerts, IT support notifications and application update notifications to authorized personnel via their smartphones and tablets. The App alerts personnel as individuals or groups (e.g., stations, battalions, districts, etc.) wherever they are, making it especially ideal for volunteers and reserves. The mobile alerts plays the same tones as those in the station, shows incident location using the device's built-in mapping capabilities and enables users to save notifications for future reference and search for previous notifications. In addition, the App provides an easy-access email address and phone link to local IT support. Each ATX Station Controller will enable x24 App licenses at no additional charge while the System is under warranty or annual service and support. Additional licenses can be obtained on a sliding cost scale. It should be noted, however, that the performance of mobile alerting is subject to network reliability and coverage.

So your eventual needs will be determined when you let us know how many device licenses you would need, versus the 24 devices-licenses-per-ATX-purchased and currently under warranty or support. As long as the purchased/installed ATX Station Controller is currently under warranty or elected recurring annual support, then there is no additional annual cost for up to x24 individual device licenses for the G2 Mobile FSA App.

Please Note that if customer declines Recurring Annual Support Options, then they will have to pay separately for the App or forfeit ability to use the G2 Mobile Alerting App. Any deviation from device license numbers listed above subjects proposal to change.

PRIMARY DISPATCH MAPPING SERVICE

Mapping System costs typically only need to be assumed once per dispatching agency, no matter how many stations are dispatched (unless redundant centers or further modifications are needed). Costs for this part of the system are often shared between consolidated agencies.

USDD	USDD-HOSTED MAPPING - INCLUDED (at no additional cost while under Warranty/Support)										
Item	Unit	Mfr	Qty	Description	Part No.	US List Unit	QUOTE UNIT	QUOTE EXT			
M1	YR	USDD	1	G2 FSA Mapping Server - Yearly Hosting Cost (Cloud/USDD Hosted) Using National Street Data we provide, as-is	MAP-CLD	\$ 1,540.00	\$ 1,386.00	1386 included at no charge/no additional cost			

CUSTOMER-HOSTED MAPPING												
ltem	Unit	Mfr	Qty	Description	Part No.	US List Unit	QUOTE UNIT	QUOTE EXT				
M2	EA	USDD	0	G2 FSA Mapping Server (Hardware for mapping interface) 1@2RU ONLY NEED TO INCLUDE IF YOU DO NOT WISH USDD TO HOST. Would contain only your data / Accessible only to your system.	MAP-CUS	\$ 4,625.00	\$ 4,162.50	\$-				

MAPP	ING SY	/STEM	SER\	/ICES					
ltem	Unit	Mfr	Qty	Description	Part No.	US List Unit	QUOTE UNIT	QUOTE EXT	
M3	HR	USDD	0	System Configuration and Modification for Mapping	MAP-CM	\$ 280.00	\$ 252.00	\$-	
M4	LOT	USDD	0	<u>Customer-Hosted</u> Mapping Server Installation and Start-up	MAP-ISU	\$ 5,825.00	\$ 5,242.50	\$-	
M5	HR	USDD	0	Import Customer Vector Data	MAP-IVD	\$ 280.00	\$ 252.00	\$-	
M6	HR	USDD	0	Import Customer Raster Data	MAP-IRD	\$ 280.00	\$ 252.00	\$-	
M7	LOT	USDD	0	Mapping Gateway Project Management	MAP-PM	\$ 415.00	\$ 373.50	\$-	
M8	LOT	USDD	0	Training - Mapping Service - <u>On-</u> <u>Site</u> (4 Hours)	MAP-TRN-O	\$ 2,400.00	\$ 2,160.00	\$-	
M9	LOT	USDD	0	Training - Mapping Services - <u>Remote Refresh</u> (4 Hours)	MAP-TRN-R	\$ 1,200.00	\$ 1,080.00	\$-	
M10	LOT	USDD	0	Training - Mapping Services - <u>At</u> Arizona Training Center	MAP-TRN-AZ	\$ 1,600.00	\$ 1,440.00	\$-	
M11	LOT	USDD	0	Misc Option 1		\$-	\$-	\$-	

PRIMARY DISPATCH MAPPING SERVICE	System Total:	\$ -
	Shipping Total:	\$ -
	System Subtotal	\$ -

PRIMARY DISPATCH WARRANTY & SUPPORT

INCLUDES G2 MOBILE SMART-PHONE ALERTING APPS & USDD-HOSTED MAPPING SERVICES (if available). Customer must elect to choose any coverage they require beyond initial warranty period, or USDD will not be authorized to provide any service or support. Mobile Smart Phone Alerting App and Mapping Services only available to customer while under warranty or elected recurring annual support. Support Agreements subject to change if system design is modified. For additional details, please review current USDD Warranty Statement and Service Agreement

	DISPATCH-LEVEL WARRANTY & OPTIONAL RECURRING ANNUAL SUPPORT									
Item Unit Mfr Qty Description Part No. US List Unit QUOTE UNIT QUOTE E										
17	HR	USDD	1.5	[STANDARD] 1st YEAR WARRANTY & SUPPORT FOR THIS DISPATCH SYSTEM (or Component): Telephone / Remote Access Support (8:00 AM - 5:00 PM MST) PLEASE NOTE: An additional 6 months (for total of 18 months/1.5 years) of initial warranty has been offered by USDD for no additional cost so all stations can be installed and enjoy same warranty/support start/stop dates)	RS-1YR-STD	\$ 2,200.50	\$1,980.45	2970.675 but No Charge For Initial Warranty Period / Not Included in Subtotals		
18	LOT	USDD	0.0	[STANDARD] EACH ADDITIONAL YEAR (12-Months) WARRANTY & SUPPORT FOR THIS DISPATCH SYSTEM (or Component): Telephone / Remote Access Support (8:00 AM - 5:00 PM MST) IF QUANTITY '0' THEN NO ADDITIONAL SUPPORT IS ASSUMED OR AUTHORIZED BEYOND INITIAL WARRANTY	RS-AYR-STD	\$ 2,200.50	\$ 1,980.45	\$-		

INDIVIDUAL DISPATCH SYSTEMS TOTALS

PRIMARY DISPATCH G2 FSA SYSTEM TOTAL:	\$ 49,385.25
PRIMARY DISPATCH MOBILE APP SERVICE TOTAL:	\$ -
PRIMARY DISPATCH MAPPING SERVICE TOTAL:	\$ -

ENTIRE DISPATCH-LEVEL SUBTOTALS (NOW INCLUDING WARRANTY, OPTIONAL SUPPORT & TAX AS WELL)

	ALL DISPATCH-LEVEL SYSTEMS SUBTOTAL:	\$	49,286.25
	ALL DISPATCH-LEVEL SHIPPING SUBTOTAL:	\$	99.00
	ALL DISPATCH-LEVEL WARRANTY & SUPPORT:	\$	-
ALL DI	SPATCH-LEVEL MISCELLANEOUS. (if applicable):	\$	-
PR	IMARY DISPATCH-LEVEL GRAND TOTAL:	\$4	9,385.25

(SEE 'SECTION TOTALS' PAGE FOR EVEN MORE DETAIL)

This quote does not include or assume any amounts for sales or use tax. Customer needs to contact its procurement department to determine if sales or use tax is payable, and if so, to make the determination of the amount to be paid. Per our contracts, Customer is responsible for the payment of any sales or use taxes owed from any purchase from USDD.

1835 E. Sixth St. Suite #27 Tempe, Arizona 85281 877-551-8733 tel 480-290-7892 fax

Quote SUBMITTED TO: **City of Greensboro, NC Greensboro Fire Department**

REF PROPOSAL NC GBRO004 v2

DISPATCH-LEVEL

BACKUP DISPATCH G2 FSA SYSTEM

Dispatch center costs typically only need to be assumed once per dispatching agency, no matter how many stations are dispatched (unless redundant centers or further modifications are needed).

DISPA	DISPATCH SYSTEM INTERFACES									
Item	Item Unit Mfr Qty Description Part No. US List Unit QUOTE UNIT QUOTE EXT									
DI1	LOT	USDD	0	Radio System Interface (Full Console Interface - Requires (owner- furbished) dedicated console, specifically and solely tasked for Station Alerting)	RSI-B	\$ 6,825.00	\$ 6,142.50	\$-		
DI2	LOT	USDD	0	Additional Radio Channel	ARC	\$ 4,225.00	\$ 3,802.50	\$-		
DI3	LOT	CAD	1	BACKUP CAD Interface - Sungard / OSSI (USDD-side Only - Customer responsibility to discuss CAD-side costs (if any) with their vendor)	CADI-B	\$ 5,975.00	\$ 5,377.50	\$ 5,377.50		

DISPA	DISPATCH SYSTEM COMPONENTS								
ltem	Item Unit Mfr Qty Description Part No. US List Unit QUOTE UNIT QUOTE EXT								
DC1a	PR	USDD	1	G2 Communications Gateway Pair (Hardware for CAD interface) 2@1RU each - 2RU Total	G2-GW	\$ 10,425.00	\$ 9,382.50	\$ 9,382.50	
DC2a	Kit	USDD	1	G2 Gateway Audio Radio Interface (GaRi) - Rack Mount	GaRi-RM	\$ 2,075.00	\$ 1,867.50	\$ 1,867.50	
DC2b	Kit	USDD	0	G2 Gateway Audio Radio Interface (GaRi) - Flange Mount	GaRi-FM	\$ 2,075.00	\$ 1,867.50	\$-	
DC3	Kit	USDD	0	G2 Gateway Audio Serial Interface (GaSi)	GaSi	\$ 1,440.00	\$ 1,296.00	\$-	
DC4	Kit	USDD	0	G2 HDTV REMOTE Module (TV & Electrical Outlet by Others)	TVR	\$ 975.00	\$ 877.50	\$-	
DC5	Kit	USDD	0	G2 Light Tower Interface	LTI	\$ 575.00	\$ 517.50	\$-	

DATE: Expires:

QUOTE

DISPA	TCH S	YSTEN	/I SER	RVICES					
ltem	Unit	Mfr	Qty	Description	Part No.	US List Unit	QUOTE UNIT	QUOTE EXT	
DS1	HR	USDD	25	BACKUP Gateway Configuration & Modifications	GW-CM	\$ 310.00	\$ 279.00	\$ 6,975.00	
DS2	LOT	USDD	0	Radio System Interface Modification	RSI-CM	\$ 4,225.00	\$ 3,802.50	\$-	
DS3	LOT	USDD	1	Gateway Installation and Start-up	GW-ISU	\$ 6,425.00	\$ 5,782.50	\$ 5,782.50	
DS4	LOT	USDD	1	Gateway Project Management	GW-PM	\$ 337.50	\$ 303.75	\$ 303.75	
DS5a	LOT	USDD	1	Training - System Administrator / Dispatch Supervisor - On-Site (4 Hours)	TRA-DIS-O	\$ 4,025.00	\$ 3,622.50	\$ 3,622.50	
DS5b	LOT	USDD	0	Training - System Administrator / Dispatch Supervisor - Remote Refresh (4 Hours)	TRA-DIS-R	\$ 1,200.00	\$ 1,080.00	\$-	
DS6a	LOT	USDD	1	Training - Station-Level Configuration and Equipment Usage - On-Site (4 Hours)	TRA-STA-O	\$ 4,025.00	\$ 3,622.50	\$ 3,622.50	
DS6b	LOT	USDD	0	Training - Station-Level Configuration and Equipment Usage - Remote Refresh (4 Hours)	TRA-STA-R	\$ 1,200.00	\$ 1,080.00	\$-	
DS7a	LOT	USDD	0	Training - Installation Contractor - On-Site / USDD G2 Certification / 8 Hours (TBD - only needed if required to use non-certified contractor)	TRA-IC-O	\$ 5,325.00	\$ 4,792.50	\$-	
DS7b	LOT	USDD	0	Training - Installation Contractor - At Arizona Training Center / USDD G2 Certification / 8 Hours (TBD - only needed if required to use non- certified contractor)	TRA-IC-AZ	\$ 2,725.00	\$ 2,452.50	\$-	
DS8a	HR	USDD	0	Management Meeting with Customer / <u>at USDD Tempe</u> , AZ location (per Hour / Per Person)	MTG-MGT-U	\$ 244.00	\$ 219.60	\$-	
DS8b	LOT	USDD	0	Management Meeting with Customer / <u>at Customer Site</u> (above per hour/per person cost + required travel and accomodation)	MTG-MGT-C	\$-	\$-	\$-	
DS9	LOT	USDD	0	Misc Option 1		\$-	\$-	\$-	
DS10	LOT	USDD	0	Misc Option 2		\$-	\$-	\$-	

BACKUP DISPATCH G2 FSA SYSTEM	System Total:	\$ 36,933.75
	Shipping Total:	\$ 99.00
	System Subtotal	\$ 37,032.75

PRIMARY DISPATCH MOBILE APP SERVICE

for IOS and ANDROID Platforms Only - In Conjunction with USDD Communications Gateways Only

For each year the FSA System is under standard warranty or elected recurring support coverage, USDD would like to offer our G2 Mobile Station Alerting App to those customers at no additional cost (in groups of 24 licenses-per-ATX-purchased).

of Mobile App Device Licenses (Users) Requested:	0
# of Stations within the agency to be Alerted:	0
of Stations to have ATX Station Controller Installed:	0

APP DEVICE LICENSES - INCLUDE	(at no additional cost, x24 Per-ATX Installed while under Warranty/Support)
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		-							
Item	Unit	Mfr	Qty	Description	Part No.	US List Unit	QUOTE UNIT	QUOTE EXT	
A1	Ea/Yr	USDD	0	G2 MOBILE FSAS APP - Single Device License / Per Year Cost (\$9.00 / \$8.10 per Month)	APP-DLI	\$ (108.00)	\$ (97.20)	0 but no cost/included while under warranty or elected support	

APP D	APP DEVICE LICENSES - ADDITIONAL NEEDED (or surplus available)								
Item	Item Unit Mfr Qty Description Part No. US List Unit QUOTE UNIT QUOTE EXT								
A2	Ea/Yr	USDD	0	G2 MOBILE FSAS APP - Single Device License / Per Year Cost (\$9.00 / \$8.10 per Month)	APP-DLA	\$ 108.00	\$ 97.20	\$-	

(If no longer under Warranty or Elected Support) Number of Years Purchasing for this License

PRIMARY DISPATCH MOBILE APP SERVICE	Yearly Total:	\$
	All Years Subtotal:	\$

1

USDD G2 MOBILE FSA APP:

USDD has developed the Phoenix G2 FSA Mobile Application (the "App") to provide a remote extension of the customer's existing G2 FSAS. **Mobile App Only Available to Customers Using USDD's G2 Communications Gateways interfaced to a formal Computer Aided Dispatch (CAD) System**. The App is supported by Apple and Android devices. The App will interface with the Agency's CAD to send simultaneous mobile alerts, including dispatch announcements, administrative alerts, IT support notifications and application update notifications to authorized personnel via their smartphones and tablets. The App alerts personnel as individuals or groups (e.g., stations, battalions, districts, etc.) wherever they are, making it especially ideal for volunteers and reserves. The mobile alerts plays the same tones as those in the station, shows incident location using the device's built-in mapping capabilities and enables users to save notifications for future reference and search for previous notifications. In addition, the App provides an easy-access email address and phone link to local IT support. Each ATX Station Controller will enable x24 App licenses at no additional charge while the System is under warranty or annual service and support. Additional licenses can be obtained on a sliding cost scale. It should be noted, however, that the performance of mobile alerting is subject to network reliability and coverage.

So your eventual needs will be determined when you let us know how many device licenses you would need, versus the 24 devices-licenses-per-ATX-purchased and currently under warranty or support. As long as the purchased/installed ATX Station Controller is currently under warranty or elected recurring annual support, then there is no additional annual cost for up to x24 individual device licenses for the G2 Mobile FSA App.

Please Note that if customer declines Recurring Annual Support Options, then they will have to pay separately for the App or forfeit ability to use the G2 Mobile Alerting App. Any deviation from device license numbers listed above subjects proposal to change.

BACKUP DISPATCH MAPPING SERVICE

Mapping System costs typically only need to be assumed once per dispatching agency, no matter how many stations are dispatched (unless redundant centers or further modifications are needed). Costs for this part of the system are often shared between consolidated agencies.

USDD	-HOST	ed Ma	PPIN	G - INCLUDED (at no additional of	cost while ur	ider Warranty	/Support)		
ltem	Unit	Mfr	Qty	Description	Part No.	US List Unit	QUOTE UNIT	QUOTE EXT	
M1	YR	USDD	1	G2 FSA Mapping Server - Yearly Hosting Cost (Cloud/USDD Hosted) Using National Street Data we provide, as-is	MAP-CLD	\$ 1,540.00		1386 included at no charge/no additional cost	

CUST	OMER	-HOSTE	ED M/	APPING					
ltem	Unit	Mfr	Qty	Description	Part No.	US List Unit	QUOTE UNIT	QUOTE EXT	
M2	EA	USDD	0	BACKUP G2 FSA Mapping Server (Hardware for mapping interface) 1@2RU ONLY NEED TO INCLUDE IF YOU DO NOT WISH USDD TO HOST. Would contain only your data / Accessible only to your system.	MAP-CUS	\$ 4,625.00	\$ 4,162.50	\$-	

MAPP	ING SY	/STEM	SER\	/ICES					
ltem	Unit	Mfr	Qty	Description	Part No.	US List Unit	QUOTE UNIT	QUOTE EXT	
M3	HR	USDD	0	BACKUP System Configuration and Modification for Mapping	MAP-CM	\$ 280.00	\$ 252.00	\$-	
M4	LOT	USDD	0	BACKOP <u>Customer-Hosted</u> Mapping Server Installation and Start-up	MAP-ISU	\$ 5,825.00	\$ 5,242.50	\$-	
M5	HR	USDD	0	Import Customer Vector Data	MAP-IVD	\$ 280.00	\$ 252.00	\$-	
M6	HR	USDD	0	Import Customer Raster Data	MAP-IRD	\$ 280.00	\$ 252.00	\$-	
M7	LOT	USDD	0	Mapping Gateway Project Management	MAP-PM	\$ 415.00	\$ 373.50	\$-	
M8	LOT	USDD	0	Training - Mapping Service - <u>On-</u> <u>Site</u> (4 Hours)	MAP-TRN-O	\$ 2,400.00	\$ 2,160.00	\$-	
M9	LOT	USDD	0	Training - Mapping Services - <u>Remote Refresh</u> (4 Hours)	MAP-TRN-R	\$ 1,200.00	\$ 1,080.00	\$-	
M10	LOT	USDD	0	Training - Mapping Services - <u>At</u> <u>Arizona Training Center</u>	MAP-TRN-AZ	\$ 1,600.00	\$ 1,440.00	\$-	
M11	LOT	USDD	0	Misc Option 1		\$-	\$-	\$-	

BACKUP DISPATCH MAPPING SERVICE	System Total:	\$ -
	Shipping Total:	\$ -
	System Subtotal	\$ -

BACKUP DISPATCH WARRANTY & SUPPORT

Customer must elect to choose any coverage they require beyond initial warranty period, or USDD will not be authorized to provide any service or support. Support Agreements subject to change if system design is modified. For additional details, please review current USDD Warranty Statement and Service Agreement

		DIS	PATC	H-LEVEL WARRANTY & OPTIO	NAL RECUI	RRING ANNU	JAL SUPPC	RT	
ltem	Unit	Mfr	Qty	Description	Part No.	US List Unit	QUOTE UNIT	QUOTE EXT	
17	HR	USDD	1.5	[STANDARD] 1st YEAR WARRANTY & SUPPORT FOR THIS DISPATCH SYSTEM (or Component): Telephone / Remote Access Support (8:00 AM - 5:00 PM MST) PLEASE NOTE: An additional 6 months (for total of 18 months/1.5 years) of initial warranty has been offered by USDD for no additional cost so all stations can be installed and enjoy same warranty/support start/stop dates)	RS-1YR-STD	\$ 1,662.75	\$1,496.48	2244.7125 but No Charge For Initial Warranty Period / Not Included in Subtotals	
18	LOT	USDD	0.0	[STANDARD] EACH ADDITIONAL YEAR (12-Months) WARRANTY & SUPPORT FOR THIS DISPATCH SYSTEM (or Component): Telephone / Remote Access Support (8:00 AM - 5:00 PM MST) IF QUANTITY '0' THEN NO ADDITIONAL SUPPORT IS ASSUMED OR AUTHORIZED BEYOND INITIAL WARRANTY	RS-AYR-STD	\$ 1,662.75	\$ 1,496.48	\$-	

INDIVIDUAL DISPATCH SYSTEMS TOTALS

BACKUP DISPATCH G2 FSA SYSTEM TOTAL:	\$ 37,032.75
PRIMARY DISPATCH MOBILE APP SERVICE TOTAL:	\$ -
BACKUP DISPATCH MAPPING SERVICE TOTAL:	\$ -

ENTIRE DISPATCH-LEVEL SUBTOTALS (NOW INCLUDING WARRANTY, OPTIONAL SUPPORT & TAX AS WELL)

ALL DISPATCH-LEVEL SYSTEMS SUBTOTAL:	\$	36,933.75
ALL DISPATCH-LEVEL SHIPPING SUBTOTAL:	\$	99.00
ALL DISPATCH-LEVEL WARRANTY & SUPPORT:	\$	-
ALL DISPATCH-LEVEL MISCELLANEOUS (if applicable):	\$	-
BACKUP DISPATCH-LEVEL GRAND TOTAL:	\$3	37,032.75

(SEE 'SECTION TOTALS' PAGE FOR EVEN MORE DETAIL)

This quote does not include or assume any amounts for sales or use tax. Customer needs to contact its procurement department to determine if sales or use tax is payable, and if so, to make the determination of the amount to be paid. Per our contracts, Customer is responsible for the payment of any sales or use taxes owed from any purchase from USDD.

 1835 E. Sixth St. Suite #27

 Tempe, Arizona 85281

 877-551-8733 tel
 480-290-7892 fax

Quote SUBMITTED TO: City of Greensboro, NC Greensboro Fire Department

REF PROPOSAL NC GBRO004 v2

STATION-LEVEL

<u>QUOTE</u>

22,248.00

22,248.00

\$ \$

\$

\$

\$

VOICE ALERT LICENSES x24 STATIONS

STATI	ON SY	STEM	LICE	INSES							
ltem	Unit	Mfr	Qty	Description	Part No.	l	US List Unit	QUOTE UNIT		QUOTE EXT	
SL1	Ea	USDD	24	G2 VOICEALERT - Single Station License.	VA	\$	1,030.00	\$	927.00	\$ 22,248.00	
SL2	Ea/Yr	USDD	0	G2 MOBILE FSAS APP - Single Device License. Up to 24 Licenses-Per-ATX are offered at \$0.00 cost each as long as system is currently under warranty or elected recurring annual support coverage. <u>See</u> 'Mobile' Section for more detail.	G2-APP-DLI	\$	108.00	\$	97.20	N/A - Included	

VOICE ALERT LICENSES x24 STATIONS	System:
	Shipping:
	Warranty & Support:
	Miscellaneous (if applicable)
	STATION SUBTOTAL:

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Warranty & Support Notes:

Customer must elect to choose any coverage they require beyond initial warranty period, or USDD will not be authorized to provide any service or support. Mobile Smart Phone Alerting App and Mapping Services only available to customer while under warranty or elected recurring annual support. Support Agreements subject to change if system design is modified. For additional details, please review current USDD Warranty Statement and Service Agreement. USDD cannot warrant nor support any system configuration that deviates from this specific proposal's documented station system design file number. USDD Cannot warrant nor support any system not using USDD-approved UPS Battery Backup. USDD cannot warrant nor support any system not installed by G2 Trained & Certified Installation technician (installer). If customer intends to tie this system into any 3rd-party system or devices, USDD will be unable to warrant or support the sytem until we've had a chance to review documented engineering assumptions and approve system integrity, performance and reliability expectations.

For FSAaaS Program: The cost of service and support beyond initial warranty period is included in the FSASaaS Program for a total of 5 years. The service and suport includes Mobile Smart Phone Alerting App and Mapping Services. Please see the FSASaaS Subscription Agreement for more information concerning the service and support provided by USDD. USDD Cannot warrant nor support any system not using USDD-approved UPS Battery Backup. USDD cannot warrant nor support any system not installed by G2 Trained & Certified Installation technician (installer). If customer intends to tie this system into any 3rd-party system or devices, USDD will be unable to warrant or support the sytem until we've had a chance to review documented engineering assumptions and approve system integrity, performance and reliability expectations. Station System Installation Notes:

01 - Unless specifically detailed in this proposal, no installation by USDD or it's subcontractors is assumed or provided.

02 - Because these are mission-critical systems, USDD can only warrant and support systems installed by G2 Trained and Certified Contractors.

03 - USDD can source, qualify, train and certify Local Licensed Regional Subcontrators where needed.

04 - Installation warranted by installation contractor - G2 FSAS warranted, serviced and supported by USDD.

05 - Unless specifically detailed in this proposal, installation to be performed during normal working hours.

06 - Unless specifically detailed in this proposal, no permit fees or material charges have been included.

07 - Unless specifically detailed in this proposal, no removal or remediation has been assumed or included.

08 - Unless specifically detailed in this proposal, no bonds of any type (performance, bid) have been assumed, included or budgeted for in this proposal.

09 - USDD FSAS Equipment to be made available by owner to Installation Contractor prior to on-site arrival.

10 - Structural backing for system devices and other millwork (not specifically detailed) by others.

11 - If applicable, Gas Control Shutoff Valve Addendum (to USDD and installation contractor) must be signed prior to installation.

12 - All electrical power, including (but not limited to) raceway, conduit, backboxes, service panels, high-voltage wiring and fixtures by others.

13 - All communications pathway infrastructure (network, radio, etc.) by others unless specifically detailed in this proposal.

14 - USDD cannot warrant nor support any owner-furbished (3rd-Party) system or component we are required to integrate with. USDD cannot warrant nor support any system or component it has not proofed engineering for and has not specifically authorized for use within public safety environments.
15 - Any misuse, unauthorized modification, improper installation, excessive shock, attempted repair, accident, or improper or negligent use, storage,

transportation, or handling by any party other than USDD shall render this limited warranty null, void and of no further effect

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Section Totals

	H-LEVEL SUBTOTAL	\$	86,418.0
ncludes:	PRIMARY DISPATCH G2 FSA SYSTEM :	\$	49,385.2
	PRIMARY DISPATCH MOBILE APP SERVICE :	\$	-
	PRIMARY DISPATCH MAPPING SERVICE :	\$	-
	PRIMARY DISPATCH WARRANTY & SUPPORT :	\$	-
	PRIMARY DISPATCH G2 FSA SYSTEM MISC:	\$	-
ncludes:	BACKUP DISPATCH G2 FSA SYSTEM :	\$	37,032.7
	PRIMARY DISPATCH MOBILE APP SERVICE :	\$	-
	BACKUP DISPATCH MAPPING SERVICE :	\$	-
	BACKUP DISPATCH WARRANTY & SUPPORT :	\$	-
	BACKUP DISPATCH G2 FSA SYSTEM MISC.:	\$	-
	stem currently proposed/includedsite training [Ds5a & Ds6a] quoted for two se	ssions.	
STATION	-LEVEL SUBTOTAL	\$	22,248.0
	-LEVEL SUBTOTAL VOICE ALERT LICENSES x24 STATIONS SYSTEM:	\$	
STATION ncludes:			22,248.0 22,248.0 -

This quote does not include or assume any amounts for **sales or use tax**. Customer needs to contact its procurement department to determine if sales or use tax is payable, and if so, to make the determination of the amount to be paid. Per our contracts, Customer is responsible for the payment of any sales or use taxes owed from any

(TBD By Customer) Customer must elect to choose any coverage they require beyond initial warranty period, or USDD will not be authorized to provide any service or support. Mobile Smart Phone Alerting App and Mapping Services only available to customer while under warranty or elected recurring annual support. Support Agreements subject to change if system design is modified. For additional details, please review current USDD Warranty Statement and Service Agreement

DATE: 11/19/19 Expires: 2/17/20

QUOTE

STANDARD TERMS AND CONDITIONS OF SALE

(Contract Sales)

- 1. REMITTANCES All invoices shall be due and payable upon receipt in United States currency, free of exchange, or any other charges, or as otherwise agreed in writing by US Digital Designs, Inc. (hereinafter called "USDD").
- 2. PROPOSALS This proposal expires 30 days after its date. Prices are subject to correction for error.
- 3. PROGRESS PAYMENTS USDD reserves the right to invoice Customer monthly for all materials delivered. Invoices are due NET 30 upon receipt by Customer. If the Customer becomes overdue in any progress payment, USDD shall be entitled to suspend further shipments, shall be entitled to interest at the annual rate of 18%, and also to avail itself of any other legal remedies. Customer agrees that it will pay and/or reimburse USDD for any and all reasonable attorneys' fees and costs which are incurred by USDD in the collection of amounts due and payable hereunder.
- 4. CANCELLATION AND SUSPENSION Any order resulting from this proposal is subject to cancellation or instructions to suspend work by the Customer only upon agreement to pay USDD for all work in progress and all inventoried or ordered project parts and materials, and all other costs incurred by USDD related to the contract.
- 5. TAXES All taxes of any kind levied by any federal, state, municipal or other governmental authority, which tax USDD is required to collect or pay with respect to the production, sale, or delivery of products sold to Customer shall be the responsibility of Customer. Customer agrees to pay all such taxes and further agrees to reimburse USDD for any such payments made by USDD.
- 6. LOSS, DAMAGE OR DELAY USDD shall not be liable for any loss, damage, or delay occasioned by any causes beyond USDD's control, including, but not limited to, governmental actions or orders, embargoes, strikes, differences with workmen, fires, floods, accidents, or transportation delays. IN NO EVENT SHALL USDD BE LIABLE FOR ANY CONSEQUENTIAL OR SPECIAL DAMAGES.
- 7. WARRANTY: USDD warrants and guarantees its products for 12 months from the day of shipment to Customer (the "Warranty Period"), subject to the terms and limitations set forth herein. The Customer's rights and remedies with respect to a product found to be defective in material or workmanship shall be limited exclusively to the rights and remedies set forth herein. Any misuse, unauthorized modification, improper installation, excessive shock, attempted repair, accident, or improper or negligent use, storage, transportation, or handling by any party other than USDD shall render this warranty null, void and of no further effect. USDD cannot warrant nor support any system or component it has not proofed engineering for and has not specifically authorized for use within public safety environments.

7.1 PRODUCT DEFECTS. If a product is defective and a valid claim is made within the Warranty Period, at its option, USDD will either (1) repair the defective product at no charge, using new parts or parts equivalent to new in performance and reliability or (2) exchange the product with a product that is new or equivalent to new in performance and reliability and is at least functionally equivalent to the original product. Any replacement product or part, including a user-installable part that has been installed in accordance with instructions provided by USDD, shall remain under warranty during the Warranty Period or for 90 days from the date of repair, whichever is later. When a product or part is exchanged, any replacement item becomes the Customer's property and the replaced item becomes the property of USDD. Customer shall be responsible for and bear all risks and costs of shipping any products to USDD for repair. USDD shall be responsible for and bear all risks and costs of returning any product to Customer after repair or replacement. Replacement products will be returned to Customer configured as it was when the product was originally purchased, subject to applicable updates.

7.2 CLAIMS. Prior to making a Warranty claim, Customer is encouraged to review USDD's online help resources. Thereafter, to make a valid claim hereunder, Customer must contact USDD technical support and describe the problem or defect with specificity. The first such contact must occur during the Warranty Period. USDD's technical support contact information can be found on USDD's web site at http://stationalerting.com/home/about-usdd/contact-usdd/. Customer must use its best efforts to assist in diagnosing defects, follow USDD's technical instructions, and fully cooperate in the diagnostic process. Failure to do so shall relieve USDD of any further obligation hereunder.

7.3 EXCLUSIONS AND LIMITATIONS. USDD does not warrant that the operation of is product or any related peripherals will be uninterrupted or errorfree. USDD is not responsible for damage arising from Customer's failure to follow instructions relating to the product's use. This Warranty does not apply to any Hardware or Software (as defined below) not used for its intended purpose. This Warranty does not apply to monitors or televisions manufactured by third parties. Repair or replacement of such components shall be subject exclusively to the manufacturer's warranty, if any. Recovery and reinstallation of Hardware and user data (including passwords) are not covered under this Warranty. This Warranty does not apply: (a) to consumable parts, such as batteries, unless damage has occurred due to a defect in materials or workmanship; (b) to cosmetic damage, including but not limited to scratches, dents and broken plastic on ports; (c) to damage caused by use with non-USDD products; (d) to damage caused by accident, abuse, misuse, flood, lightning, fire, earthquake or other external causes; (e) to damage caused by operating the product outside the permitted or intended uses described by USDD; (f) to damage or failure caused by installation or service (including upgrades and expansions) performed by anyone who is not a representative of USDD or a USDD authorized installer or service provider; (g) to a product or part that has been modified to alter functionality or capability without the written permission of USDD; or (h) if any serial number has been removed or defaced. TO THE EXTENT PERMITTED BY LAW, THIS WARRANTY AND REMEDIES SET FORTH ABOVE ARE EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES, REMEDIES AND CONDITIONS, WHETHER ORAL OR WRITTEN, STATUTORY, EXPRESS OR IMPLIED. AS PERMITTED BY APPLICABLE LAW, USDD SPECIFICALLY DISCLAIMS ANY AND ALL STATUTORY OR IMPLIED WARRANTIES, INCLUDING, WITHOUT LIMITATION, WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE AND WARRANTIES AGAINST HIDDEN OR LATENT DEFECTS. If USDD cannot lawfully disclaim statutory or implied warranties then to the extent permitted by law, all such warranties shall be limited in duration to the duration of this express Warranty and to repair or replacement service as determined by USDD in its sole discretion. No reseller, agent, or employee is authorized to make any modification, extension, or addition to this Warranty. If any term is held to be illegal or unenforceable, the legality or enforceability of the remaining terms shall not be affected or impaired.

EXCEPT AS PROVIDED IN THIS WARRANTY AND TO THE EXTENT PERMITTED BY LAW, USDD IS NOT RESPONSIBLE FOR DIRECT, SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES RESULTING FROM ANY BREACH OF WARRANTY OR CONDITION, OR UNDER ANY OTHER LEGAL THEORY, INCLUDING BUT NOT LIMITED TO LOSS OF USE; LOSS OF REVENUE; LOSS OF THE USE OF MONEY; LOSS OF ANTICIPATED SAVINGS; LOSS OF GOODWILL; LOSS OF REPUTATION; and LOSS OF, DAMAGE TO OR CORRUPTION OF DATA. USDD IS NOT RESPONSIBLE FOR ANY INDIRECT LOSS OR DAMAGE HOWSOEVER CAUSED INCLUDING THE REPLACEMENT OF EQUIPMENT AND PROPERTY, ANY COSTS OF RECOVERING PROGRAMMING OR REPRODUCING ANY PROGRAM OR DATA STORED OR USED WITH USDD PRODUCTS, AND ANY FAILURE TO MAINTAIN THE CONFIDENTIALITY OF DATA STORED ON THE PRODUCT. USDD disclaims any representation that it will be able to repair any product under this Warranty or make a product exchange without risk to or loss of the programs or data stored thereon.

- 8. SERVICE AGREEMENT. The Product being purchased hereunder is not subject to any post warranty service agreement or maintanence program unless specifically contracted for between USDD and Customer. USDD offers a comprehensive post warranty Service Agreement at additional cost. Customer should contact USDD regarding its Service Agreement and costs associated therewith.
- 9. INTELLECTUAL PROPERTY: Customer hereby agrees and acknowledges that USDD owns all rights, title, and interest in and to the Intellectual Property (as defined below). Customer agrees to not remove, obscure, or alter USDD's or any third party's copyright notice, trademarks, or other proprietary rights notices affixed to or contained within or accessed in conjunction with or through USDD's Product (as defined below). Nothing herein shall be deemed to give, transfer, or convey to Customer any rights in the Intellectual Property other than the License, as set forth below.

9.1 LICENSE: At all times that Customer is in compliance with the terms of this Agreement and all other agreements between the parties, Customer shall have a non-exclusive, non-transferable, fully paid license to use the Software, but only in conjunction with the Hardware provided by USDD and only in conjunction with Customer's fire station alerting system pursuant to the terms of this Agreement.

9.2 DEFINITIONS: For purposes of this Section the following terms shall have the following definitions:

9.2.1 "Intellectual Property" means any and all rights of USDD related to USDD's Product existing from time to time under patent law, copyright law, trade secret law, trademark law, unfair competition law, and any and all other proprietary rights, and any and all derivative works, work product, applications, renewals, extensions and restorations thereof, now or hereafter in force and effect worldwide;

9.2.2 "USDD's Product" means any and all Hardware and Software provided to Customer by USDD under this Agreement or any other contract, purchase order, or arrangement;

9.2.3 "Hardware" means a physically tangible electro-mechanical system or sub-system and associated documentation but specifically excludes any televisions or monitors manufactured by a third party; and

9.2.4 "Software" means software programs, including embedded software, firmware, executable code, linkable object code, and source code, including any updates, modifications, revisions, copies, documentation and design data that are licensed under this Agreement.

- 10. GOVERNING LAW Any contract resulting from this proposal shall be governed by, construed, and enforced in accordance with the laws of the State of Arizona.
- 11. ACCEPTANCE OF TERMS This proposal shall become a binding contract between the Customer and USDD when accepted in writing by the Customer. Without limiting the foregoing, issuance by Customer of a purchase order to USDD for any of the goods or services herein described shall constitute acceptance. Any such acceptance shall be with the mutual understanding that the terms and conditions of this proposal are a part thereof with the same effect as though signed by both parties named herein and shall prevail over any inconsistent provision of said order. No waiver, alteration, or modification of these terms and conditions shall be binding unless in writing and signed by an authorized representative of USDD.
- 12. SHIPPING/DELIVERY: Unless specifically detailed as otherwise in this proposal, all shipping and delivery costs (even thouse detailed per-system) relate to single combined shipment to a single point of delivery. If requested otherwise then costs and terms subject to change.
- 13. CREDIT CARDS: All USDD quotes are developed for the customer with the understanding the eventual purchase would be facilitated using standard Purchase Order and Invoice process. If customer would rather use a Credit Card for purchase then said order would be subject to a 4% credit card processing charge.
- 14. USDD cannot warrant nor support any system configuration that deviates from this specific proposal's documented station system design file number. USDD Cannot warrant nor support any system not using USDD-approved UPS Battery Backup. USDD cannot warrant nor support any system not installed by G2 Trained & Certified Installation technician (installer). If customer intends to tie this system into any 3rd-party system or devices, USDD will be unable to warrant or support the sytem until we've had a chance to review documented engineering assumptions and approve system integrity, performance and reliability expectations.
- 15. THIS QUOTE SUBJECT TO REVIEW FOR ERRORS AND OMISSIONS.