

**RESOLUTION AWARING CONTRACT TO HOPKINS SERVICES, INC. IN AN AMOUNT  
NOT TO EXCEED \$400,000 TO PERFORM POST-EVENT SEAT CLEANING SERVICES  
FOR THE GREENSBORO COLISEUM**

WHEREAS, on October 18, 2019, City staff issued a Request for Proposals to perform Post-Event Seat Cleaning Services for five of the facilities of the Greensboro Coliseum Complex identified as the 1) Coliseum Arena; 2) Coliseum Special Events Center; 3) Coliseum Field House; 4) White Oak Amphitheatre; and 5) Aquatic Center.

WHEREAS, the term of this contract shall be from January 1, 2020 to June 30, 2021 with an option for three one-year renewals, if both parties are interested in continuing the contract without a price increase.

WHEREAS, on November 8, 2019 three proposals were received from qualified janitorial firms.

WHEREAS, City staff evaluated all three proposals and unanimously concluded that Hopkins Services, Inc. was the firm that offered the City the best value to perform these post-event seat cleaning services for all five Coliseum Complex facilities.

WHEREAS, pursuant to the fee schedules submitted by Hopkins Services, Inc. in its proposal, the estimated cost for these Post-Event Seat Cleaning Services for the first year of the contract is approximately \$400,000.

**NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF  
GREENSBORO:**

The City Manager is authorized to enter into a contract with Hopkins Services, Inc. in an amount not to exceed \$400,000 to perform the Post-Event Seat Cleaning Services for the five facilities of the Greensboro Coliseum Complex as described in the City's Request for Proposal issued on October 18, 2019 and Hopkins Services, Inc.'s responsive proposal submitted to the City on November 8, 2019.