

RESOLUTION AUTHORIZING A FIVE YEAR SUBSCRIPTION RENEWAL,
ADDITIONAL PRODUCT, IMPLEMENTATION FEES FOR MIGRATION TO THE NEW
INFOR ERP SOLUTION

WHEREAS, In 2003, the City of Greensboro implemented an Enterprise Resource Planning system with Lawson Software. Included in the original contract was the presumption that the City would enter into a support and maintenance agreement on an annual basis for as long as we choose to use this software solution to meet our Enterprise Resource Planning needs. In 2012, Lawson was sold to Infor. In 2014, we upgraded the Infor Lawson applications and moved the entire solution to the Amazon Cloud; we also converted our on premise license to a subscription-based software as a service (SaaS) model.

WHEREAS, The Finance & Administrative Services, Human Resource and Information Technology Department desire to alter the remaining two years of our current five year contract and extend our commitment to the Infor Enterprise Resource Planning solution. The Infor Lawson solution is essential in supporting the city's enterprise applications which include financial, human capital management, and procurement systems. It is considered the system of record for all City administration functions. This renewal and service agreement includes additional product and all data migrations to the new Infor version 11 release which is entirely rewritten from the original Lawson applications. The new release replaces the exiting platform with modern state of the art technology. Securing this commitment for several years allows us to plan out our anticipated expenses and maintain the appropriate funding levels. Continuing with the existing software solution is the most reasonable and efficient way to meet the objectives of the organization. The Infor software is continually evolving, and offers the breadth and depth of functionality we require to run the business of the City.

WHEREAS, The new subscription agreement will be effective from FY20 to FY24 and will include the following new products such as artificial intelligence with voice recognition skills, Analytic designer tools and pre-delivered dashboards, training tools and in-form help and well as built in document management. The total five year subscription be \$4,948,839 which is an estimated increase of \$260,203 over the original fees for that five year period. The existing contract will be superseded and expires in FY2021.

WHEREAS, The expense on the implementation services will include migration of data to the new version 11 product, and enablement of new products. The project will commence August 2019 and will complete no later than April 2021. The total of fixed fee services to be encumbered in FY20 will be \$600,000.

WHEREAS, The City of Greensboro recognizes that Infor will make a substantial investment in the success of this project in the spirit of innovation and partnership.

WHEREAS, Support of this project will require a significant effort by the Finance & Administrative Services, Human Resource and Information Technology departments to reconfigure the new software and validate the data migration from the original Lawson systems. All changes requested which substantially impact the Enterprise Resource Planning

implementation resources during this period will be assessed by a governance committee comprised of leaders from the three departments and their Assistant City Manager. Changes will be reviewed for financial impact as well as impact to the project. Monthly updates of this project will be sent to the CMO and council to ensure accountability and success.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GREENSBORO: That the City is authorized to renew the five year subscription with Infor for additional product and services. The Mayor and/or City Manager and the City Clerk are hereby authorized to execute on behalf of the City of Greensboro a proper contract to carry the proposal into effect.