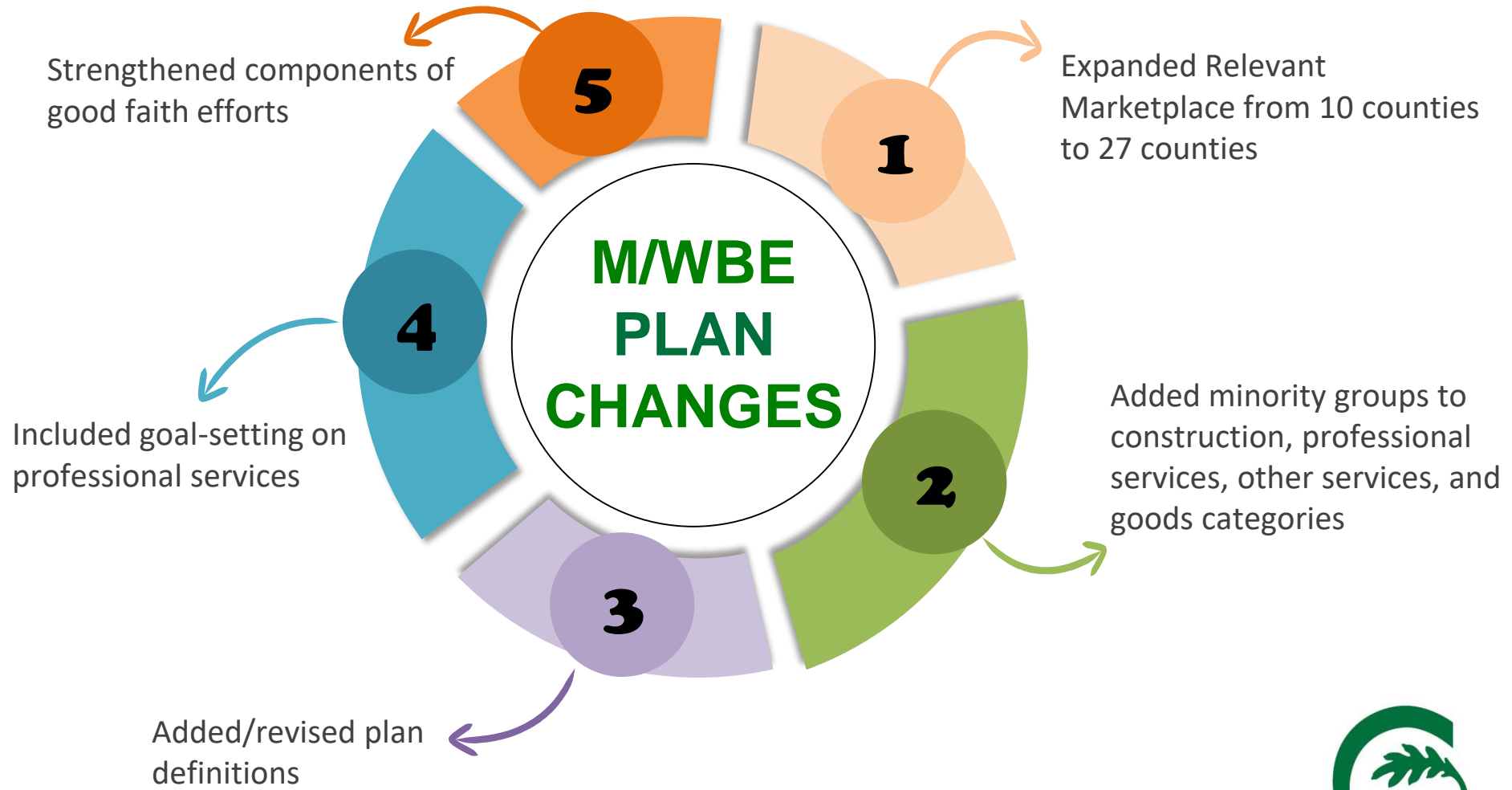


M/WBE Revised Plan Update

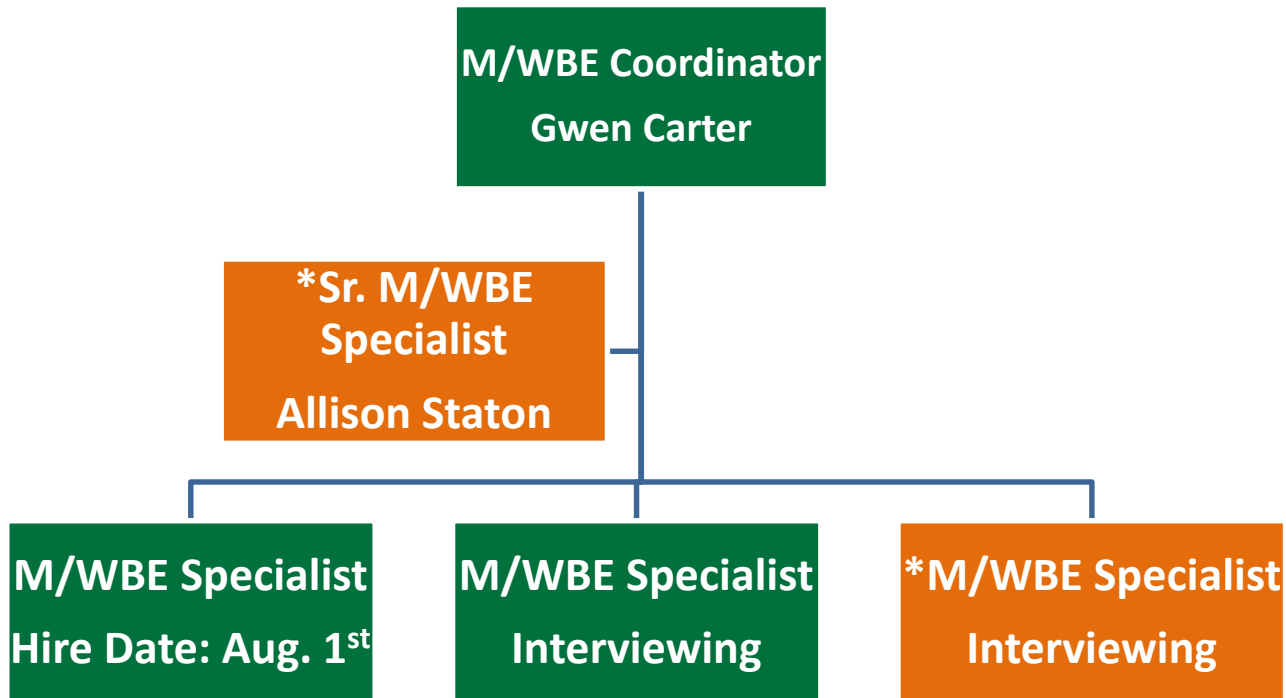


City Council Work Session
July 16, 2019

M/WBE Plan Changes



M/WBE Staff Changes



* New Positions

2 roster positions



Disparity Study Recommendations

Recommendation #1: M/WBE Goals

- Goal-setting training for staff and the M/WBE Coordinating Committee

Recommendation #2: Develop Forecasting Plan

- Meet with all contractors to inform of upcoming City projects (identify needed trades)

Recommendation #3: Greater Oversight by M/WBE Office

- Two (2) new M/WBE positions
- Revise/develop procedures to ensure department compliance with plan

Disparity Study Recommendations

Recommendation #3: Greater Oversight by M/WBE Office

- Contracting process begins with M/WBE Office
- Creation of online procurement request form for service and construction contracts
- Direct solicitation/vendor rotation of vendors for projects less than \$30K
- Inclusion of Affidavit C or Affidavit E in all contracts
- Only allow purchase of goods on procurement card
- Monthly departmental reporting of contracts and M/WBE utilization
- Review of departmental compliance

Disparity Study Recommendations

Recommendation #4: On-Call Contracts

- Limit on-call contracts to 3-year terms (no extensions)

Recommendation #5: Bonding and Insurance Issues

- Collaborate with Piedmont Business Capital, Chamber's Minority Business Accelerator and the Greensboro Business League to provide educational programs/assistance on bonding and insurance requirements for M/WBEs

Recommendation #6: Small Business Reserve Program

- Request state legislative approval to implement Small Business Enterprise Program

Recommendation #7: Reform Data Infrastructure

- Establish implementation team to fully implement B2GNow software



Disparity Study Recommendations

Recommendation #8: Investigate Possible Discrimination

- Create process for investigating possible discrimination

Recommendation #9: Economic Development Projects

- Develop process for establishing goals on private economic development projects receiving significant incentives

Recommendation #10: Vendor Rotation

- Work with each department individually to determine the best method for vendor rotation for their specific contracts

Implementation Timeline

July 2019 Implementation

- Revised M/WBE Plan
- CMO attends pre-bid meetings
- Internal staff training
- Department meetings
- Complete hiring M/WBE Specialists
- Workshops for M/WBEs
- Media announcements

August 2019 Implementation

- Revised contracting procedures
- Department reporting
- Forecasted projects meetings
- Online M/WBE directory
- B2GNow – Contract Compliance module

Future Implementation

- Assess Goods/P-Card procedures
- Vendor rotation of on-call contracts
- Quarterly mixers – staff, contractors, subcontractors
- Full B2GNow Implementation – Goal-Setting, Utilization, Spend modules

QUESTIONS?

M/WBE

Revised Plan Implementation

Outreach

- Conduct capacity building workshops for M/WBEs
 - Bonding & Insurance
 - Capital Access & Loan Support
 - Credit Strategies
 - Job Estimating
 - Contract Bidding
 - Claims & Dispute Resolution
 - Certification Workshop: Tentative 7/25/19
 - Greensboro Business League Meeting
 - New Light Baptist Church

