

RESOLUTION AWARDING SERVICE CONTRACT TO KEOLIS TRANSIT SERVICES,
LLC FOR THE MANAGEMENT AND OPERATIONS OF TRANSIT SERVICES PROVIDED
BY THE GREENSBORO TRANSIT AUTHORITY EFFECTIVE JANUARY 1, 2019 – JUNE
30, 2022 WITH TWO ONE YEAR OPTIONS TO RENEW

WHEREAS, City Council rescinded Council Resolution 17-0630 awarding the service contract for the management and operations of transit services provided by GTA to Transdev Services, Inc. on December 19, 2017; and,

WHEREAS, the City/GTA initiated an Addendum to the Request for Proposal (RFP) process for the service contract for the management and operations of transit services provided by GTA on April 2, 2018, with the term of the new contract period beginning January 1, 2019 and ending June 30, 2022, with two one year options; and,

WHEREAS, the RFP called for a “full service” contract, in which the contractor would manage, train and supervise the GTA contracted employees; operate and maintain the vehicles; provide dispatch services; staff the customer service call center; provide the ADA paratransit reservations services; maintain the transit amenities and facilities; and other tasks necessary to operate the GTA transit system. The RFP indicated that the work performed under the contract would be paid on an hourly rate per revenue hour for Fixed Route and HEAT transit services, and by a rate per ADA Paratransit trip; and,

WHEREAS, the RFP process was conducted in full compliance with the FTA Circular 4220.1F requirements for ‘Third Party Contracting’; and,

WHEREAS, each proposer submitted updated Price Proposals and Management Team Proposals, to be evaluated and scored, based on a weighted point system; and,

WHEREAS, a reconstituted Evaluation and Selection Committee (Committee) was established that consisted of seven (7) members plus one (1) alternate, including representatives from the GTA Board, Transportation Departments, PART, City of High Point, City of Winston-Salem, and the local ADA advocacy community; and,

WHEREAS, the proposers' Proposed Management Team and Price Proposals were received by the City/GTA on May 24, 2018, and the City received proposals from First Transit, Inc., Keolis Transit Services, LLC and the incumbent contractor Transdev Services Inc.; and,

WHEREAS, on June 6, 2018, the Evaluation and Selection Committee met to evaluate all proposals. Prior to these meetings, each committee member performed individual assessments of the proposals, and at these meetings, they discussed their individual assessments; and,

WHEREAS, the Committee conducted oral interviews with the three proposers on June 21, 2018 in order to address questions and deficiencies in their proposals; and,

WHEREAS, The City/GTA received the Best and Final Offers (BAFOs) on June 29, 2018; and,

WHEREAS, the Committee, pursuant to the RFP, focused on “Best Value” rather than low bid, and evaluated the proposed costs in relation to the quality and level of service provided. The qualifications of the proposers and the proposed staffing levels, the proposed operating methodology, and the proposed cost component were considered in evaluating cost effectiveness; and,

WHEREAS, following the review by the Committee of the Management Team and Price Proposals, Interviews, and BAFOs, the seven (7) committee members and one (1) alternate, in a secret ballot, rated each proposal by the individual criteria of the RFP; and,

WHEREAS, after reviewing the total weighted scores, the Committee agreed unanimously that the scoring reflected their consensus of the most advantageous proposal for the City of Greensboro; and,

WHEREAS, at the August 2, 2018 GTA Board meeting, the GTA Board approved recommending to City Council, to award the contract for the Management and Operation of Transit Services provided by GTA to Keolis Transit Services, LLC.

NOW THEREFORE BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GREENSBORO:

That the City Manager is authorized to enter into a contract Awarding Service Contract To Keolis Transit Services, LLC For The Management And Operations Of Transit Services Provided By The Greensboro Transit Authority effective January 1, 2019 – June 30, 2022 with two one year options to renew.