



Client #: 540628  
Parent: 10 VDR

## CITY OF GREENSBORO N.C.

SR #3-39587841739

Requested by: Jeannette Rodriguez

Created 08/01/2018

### Annual Grand Totals

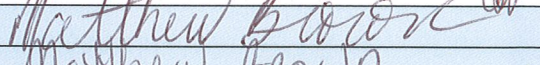
Current	Proposed	\$\$\$ Change	% Change
\$65,620.48	\$60,600.36	(\$5,020.12)	-7.7%

Code	Name	Current	Proposed	\$\$\$ Change	% Change
0032-10-VDR	City Of Greensboro N.C.	\$37,848.88	\$34,361.76	(\$3,487.12)	-9.2%
0032-1W-VDR	City Of Greensboro N.C.	\$17,520.00	\$15,987.00	(\$1,533.00)	-8.8%
0032-8Y-VDR	City Of Greensboro Nc	\$10,251.60	\$10,251.60	\$0.00	0.0%

The information contained in this document is privileged and confidential. Dissemination to any third party of this communication is strictly prohibited.

The estimated per processing and annual costs in this document are calculated based on the average unit counts for each feature. This document does not include sales tax, carrier connection maintenance fees, miscellaneous tax filing charges (i.e. stop payment or void requests, supplies, amendments, etc.), or "on request services" (i.e., payroll reruns).

This Proposal is not a guarantee. The Proposal is valid only if signed by the Client and returned to ADP within 90 days from the date created listed above. W2 rates are subject to change each calendar year.

Client Signature:	
Signer's Name:	Matthew Brown
Signer's Title:	Managing Director
Date:	8/7/18



ADP, LLC  
GUARANTEED  
SIXTY MONTH  
PRICE AGREEMENT

Client Information:

Case Number: 3-39587841739

Client Name: City Of Greensboro Effective Date: 8/10/2018  
Service Center: 0032  
Parent Company Code: VDR Customer #: 540628 Expiration Date: 8/10/2023  
Requested By: Jeannette Rodriguez - Rel. Spec.  
Related Company Codes: 0032-10-VDR | 0032-1W-VDR | 0032-8Y-VDR

Contact Information:

Contact: Colleen Vann Phone: 336-373-7465 Address: 1921 W. Gate City Blvd  
City: Greensboro State: NC Zip: 27403 Email: Colleen.Vann@greensboro-nc.gov

ADP, LLC ("ADP") is pleased to provide City Of Greensboro ("Client") with a guaranteed price agreement (the "Price Agreement"), which shall govern any increases in fees to the Services (as defined in section 1 below) purchased by Client for the next sixty months, subject to the terms and conditions set forth in this Price Agreement. This Price Agreement encompasses all listed codes and any future codes that may be added under the above listed parent code. In consideration of the mutual agreements set forth below, ADP and Client agree as follows:

1) **Price Increase:** For the next sixty month period commencing with the effective date of this Price Agreement as 08/10/2018, ADP will increase prices per the schedule below for the Payroll and HR processing services (the "Services") Client is receiving or shall receive as of the effective date.

Year	Guaranteed Price Period	Increase %	Increase Date
1	08/10/2018 to 08/09/2019	No Increase	08/10/2018
2	08/10/2019 to 08/09/2020	No Increase	08/10/2019
3	08/10/2020 to 08/09/2021	1.0%	08/10/2020
4	08/10/2021 to 08/09/2022	1.3%	08/10/2021
5	08/10/2022 to 08/10/2023	1.5%	08/10/2022

Items specifically excluded from this agreement are delivery, reverse wire fees, jurisdiction fees, year-end fees and maintenance fees. In the month following the completion of the guaranteed price period, Client's prices will be subject to the same price increases applied to its other clients of similar size and product utilization unless a renewal agreement is signed by both parties.

2) **Guaranteed Term:** As consideration for the sixty month Price Agreement, Client agrees to purchase the Services for a minimum guaranteed term of sixty months commencing with the effective date of this Price Agreement and thereafter Client's agreement to purchase the Services shall remain in effect until terminated by Client or ADP in accordance with the terms of the ADP Services Agreement (defined in Section 3 below).

3) **Early Termination Fee:** If Client terminates all Services without cause as provided in the ADP Major Accounts Agreement (or such equivalent ADP terms and conditions or agreement governing the provision and receipt of ADP Services including but not limited to any product specific terms set forth in such agreement) between ADP and Client (the "ADP Services Agreement") prior to the expiration date of this Price Agreement, Client agrees to pay ADP an early termination fee of 3 months of average monthly processing fees for the Services (based on the average monthly fees during the twelve-month period immediately preceding the date of termination (or a shorter period of time if monthly fees have been payable for less than twelve (12) months at the termination date)). If Client fails to pay the early termination fee, Client shall reimburse ADP for any expenses incurred, including interest and reasonable attorney fees, in collecting amounts due ADP hereunder. The early termination fee will be waived by ADP in the event (i) any party acquires substantially all of the assets or stock of Client whether by merger, consolidation, spin-off, split-off or otherwise; or (ii) there is a material breach by ADP of any material warranty, term, condition or covenant of the ADP Services Agreement and ADP fails to cure such breach within the timeframe provided in such ADP Services Agreement.

THE ADP SERVICES COVERED BY THIS AGREEMENT ARE PROVIDED IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH IN THE AGREEMENT(S) BETWEEN CLIENT AND ADP COVERING THE SPECIFIC SERVICES. THIS AGREEMENT SUPPLEMENTS AND DOES NOT SUPERSEDE ANY OF THOSE TERMS AND CONDITIONS. THIS AGREEMENT IS NOT VALID UNLESS SIGNED BY BOTH PARTIES. IN THE EVENT CLIENT HAS AN EXISTING PRICE AGREEMENT IN PLACE, THIS AGREEMENT REPLACES ANY PRIOR PRICE AGREEMENT GOVERNING THE SAME SERVICES.

ADP, LLC  
Name: \_\_\_\_\_  
Signature: \_\_\_\_\_  
Title: Relationship Management  
Date: \_\_\_\_\_

City Of Greensboro  
Name: Matthew Brown  
Signature: Matthew Brown  
Title: Managing Director  
Date: 8/7/18

NOTE: THIS PRICE AGREEMENT IS VALID ONLY IF SIGNED BY BOTH PARTIES WITHIN 90 DAYS OF THE DATE OF CREATION. THE AGREEMENT MUST BE SIGNED BY 09/24/2018 IN ORDER TO BE VALID. FINANCE OR RELATIONSHIP MANAGEMENT IS AUTHORIZED TO EXECUTE THIS AGREEMENT ON BEHALF OF ADP.

# Company Name: City Of Greensboro N.C.

Region - Product - Code: 0032-10-VDR

ADP Payroll Services

## Proposed Pricing

Minimum and base charges apply only to the last applicable tier.

Total Proposed Annual Cost \$34,361.76

Feature/Description	SON	Start Date	Prod	Tier	Base	Rate	Units	Proposed Feature Cost	Annual Billings	Proposed Annual Cost
Courier Delivery	F00009	4/15/2005	10	1	-	-	1	-	52	-
Pays - First 50 Pay(s)	F00022	Bundle	10	50	-	-	50	-	52	-
Pays - After 50 Pay(s)	F00022	Bundle	10	999999	-	-	206	-	52	-
Check Reconciliation	F00030	1/3/2001	10	1	-	-	256	-	52	-
Check Signing	F00031	4/8/1997	10	1	-	-	256	-	52	-
Labor Distribution	F00043	4/8/1997	10	1	-	-	256	-	52	-
Direct Deposit	F00046	4/28/1997	10	1	-	-	252	-	52	-
Check Stuffing	F00081	4/8/1997	10	1	-	-	5	-	52	-
ADP iPay Statements	F00140	Bundle	10	1	-	-	256	-	52	-
iReports	F00141	9/22/2015	10	1	-	-	256	-	52	-
Payroll Quickview	F00145	10/25/2010	10	1	-	-	256	-	52	-
i-Archive	F00485	Bundle	10	1	-	-	256	-	52	-
CheckView Processing Fee	F00771	11/1/2010	10	1	-	-	256	-	52	-
Workforce Now Essential Time	F0084D	11/8/2010	10	1	-	-	256	-	52	-
A03-GARNISHMENT REGISTER	R00601	4/28/1997	10	1	-	-	272	-	52	-
A01-PAY TAPE ***MALQUITD***	R00950	11/3/2005	10	1	-	-	802	-	52	-
ADP Reporting	F00243	1/12/2011	10	1	-	-	497	-	12	-
CheckView Monthly Fee	F00770	11/12/2010	10	1	-	-	1	-	12	-
Quarterly/W2 Delivery	F00011	4/8/1997	10	1	19.80	-	1	19.80	4	79.20
Y/E Info. Tax Reporting, W-2'S	F00053	2/18/2013	10	1	-	3.76	546	2,052.96	1	2,052.96
Workforce Now Essential Plus Payroll	F0040R	New	10	1	95.00	2.05	256	619.80	52	32,229.60
<b>Proposed Total</b>								<b>2,692.56</b>		<b>34,361.76</b>



00322 - Major Accounts - Mid-Atlantic Service Center

## Company Name: City Of Greensboro Nc

Region - Product - Code: 0032-8Y-VDR

ADP Time and Attendance

**Proposed Pricing**

Total Proposed Annual Cost \$10,251.60

Feature Description	SCN	Start Date	Prod	Iter	Base	Rate	Units	Proposed Feature Cost	Annual Billings	Proposed Annual Cost
ezLaborManager Software	F00022	11/8/2010	8Y	1	-	-	1,211	-	12	-
Timesheet	F00023	11/8/2010	8Y	1	-	-	1	-	12	-
Workforce Now Essential Time and Attendance	F0084D		8Y	1	-	update SCN #	1,211	-	12	-
Full Hand Punch Ethernet Timeclock	R00224	9/12/2011	8Y	1	188.25	-	1	188.25	12	2,259.00
<b>Workforce Now Essential Time and Attendance</b>	<b>F0040C</b>	<b>New</b>	<b>8Y</b>	<b>1</b>	<b>-</b>	<b>0.55</b>	<b>1,211</b>	<b>666.05</b>	<b>12</b>	<b>7,992.60</b>
<b>Proposed Total</b>								<b>854.30</b>		<b>10,251.60</b>

**Company Name: City Of Greensboro N.C.**

Region - Product - Code: 0032-1W-VDR

Workforce Now

**Proposed Pricing**

Total Proposed Annual Cost \$15,987.00

Feature Description	SEN	Start Date	Prod	Tier	Rate	Units	Proposed Feature Cost	Annual Billings	Proposed Annual Cost
Workforce Now HR and Benefits	F0070P	12/15/2016	1W	1	2.75	365	1,003.75	12	12,045.00
Essential ACA	F71900	12/15/2016	1W	1	0.90	365	328.50	12	3,942.00
<b>Proposed Total</b>							<b>1,332.25</b>		<b>15,987.00</b>

Document created 08/01/2018



## 0032 - Major Accounts - Mid-Atlantic Service Center

**Company Name: City Of Greensboro N.C.**

Region - Product - Code: 0032-10-VDR

ADP Payroll Services

**Current Pricing**

*Minimum and base charges apply only to the last applicable tier.*

Total Annual Cost \$37,848.88

Feature Description	SCN	Start Date	Prod	Tier	Base	Rate	Units	Feature Cost	Annual Billings	Annual Cost
Courier Delivery	F00009	4/15/2005	10	1	23.72	-	1	23.72	52	1,233.44
Pays - First 50 Pay(s)	F00022	4/8/1997	10	50	-	3.95	50	197.50	52	10,270.00
Pays - After 50 Pay(s)	F00022	4/8/1997	10	999999	-	1.90	206	391.40	52	20,352.80
Check Reconciliation	F00030	1/3/2001	10	1	-	-	256	-	52	-
Check Signing	F00031	4/8/1997	10	1	-	-	256	-	52	-
Labor Distribution	F00043	4/8/1997	10	1	-	-	256	-	52	-
Direct Deposit	F00046	4/28/1997	10	1	-	-	252	-	52	-
Check Stuffing	F00081	4/8/1997	10	1	-	-	5	-	52	-
ADP iPay Statements	F00140	9/22/2015	10	1	-	0.08	256	20.48	52	1,064.96
iReports	F00141	9/22/2015	10	1	-	-	256	-	52	-
Payroll Quickview	F00145	10/25/2010	10	1	-	-	256	-	52	-
i-Archive	F00485	9/22/2015	10	1	-	0.21	256	53.76	52	2,795.52
CheckView Processing Fee	F00771	11/1/2010	10	1	-	-	256	-	52	-
Workforce Now Essential Time	F0084D	11/8/2010	10	1	-	-	256	-	52	-
A03-GARNISHMENT REGISTER	R00601	4/28/1997	10	1	-	-	272	-	52	-
A01-PAY TAPE ***MAIQUITD***	R00950	11/3/2005	10	1	-	-	802	-	52	-
ADP Reporting	F00243	1/12/2011	10	1	-	-	497	-	12	-
CheckView Monthly Fee	F00770	11/12/2010	10	1	-	-	1	-	12	-
Quarterly/W2 Delivery	F00011	4/8/1997	10	1	19.80	-	1	19.80	4	79.20
Y/E Info, Tax Reporting, W-2'S	F00053	2/18/2013	10	1	-	3.76	546	2,052.96	1	2,052.96
	*****		10	1	-	-	1	-	52	-
<b>Total</b>								<b>2,759.62</b>		<b>37,848.88</b>



## 0032 - Major Accounts - Mid-Atlantic Service Center

**Company Name: City Of Greensboro Nc**

Region - Product - Code: 0032-8Y-VDR

ADP Time and Attendance

**Current Pricing**

Total Annual Cost \$10,251.60

Feature Description	SCN	Start Date	Prod	Tier	Base	Rate	Units	Feature Cost	Annual Billings	Annual Cost
ezLaborManager Software	F00022	11/8/2010	8Y	1	-	-	1,211	-	12	-
Timesheet	F00023	11/8/2010	8Y	1	-	-	1	-	12	-
Workforce Now Essential Time and Attendance	F0084D	11/8/2010	8Y	1	-	0.55	1,211	666.05	12	7,992.60
Full Hand Punch Ethernet Timeclock	R00224	9/12/2011	8Y	1	188.25	-	1	188.25	12	2,259.00
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<b>Total</b>								<b>854.30</b>		<b>10,251.60</b>

Document created 08/01/2018



## 0032 - Major Accounts - Mid-Atlantic Service Center

**Company Name: City Of Greensboro N.C.**

Region - Product - Code: 0032-1W-VDR

Workforce Now

*Current Pricing*

Total Annual Cost \$17,520.00

Feature Description	SCN	Start Date	Prod	Tier	Rate	Units	Feature Cost	Annual Billings	Annual Cost
Workforce Now HR and Benefits	F0070P	12/15/2016	1W	1	3.10	365	1,131.50	12	13,578.00
Essential ACA	F71900	12/15/2016	1W	1	0.90	365	328.50	12	3,942.00
<b>Total</b>							<b>1,460.00</b>		<b>17,520.00</b>

Document created 08/01/2018