

THE GREENSBORO/GUILFORD COUNTY TOURISM DEVELOPMENT AUTHORITY
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
BUDGET WORKSHEET
2018-2019

		80% OF RECEIPTS				20% OF RECEIPTS				100% OF RECEIPTS												
		CONVENTION/TOURISM MARKETING (OPERATING BUDGET)				SETRAC				CITY CAPITAL				GRAND TOTAL								
		2017-2018		2018-2019		2017-2018		2018-2019		2017-2018		2018-2019		2017-2018		2018-2019 BUDGET						
		AS OF		PROJECTED		AS OF		PROJECTED		AS OF		PROJECTED		AS OF		MARKETING						
		03-31-18		06-30-18		03-31-18		06-30-18		03-31-18		06-30-18		03-31-18		SETRAC						
		BUDGET		BUDGET		BUDGET		BUDGET		BUDGET		BUDGET		BUDGET		CITY						
		03-31-18		06-30-18		03-31-18		06-30-18		03-31-18		06-30-18		03-31-18		CAPITAL						
		BUDGET		BUDGET		BUDGET		BUDGET		BUDGET		BUDGET		BUDGET		GRAND						
		03-31-18		06-30-18		03-31-18		06-30-18		03-31-18		06-30-18		03-31-18		TOTAL						
CODE	REVENUES:																					
1101	OCCUPANCY TAX-COUNTY	2,925,346.00	2,057,043.97	3,355,655.83	3,013,000.00	*3	170,000.00	170,000.00	170,000.00	170,000.00	560,392.00	344,260.98	712,207.12	583,000.00	3,655,738.00	2,571,304.95	4,237,862.94	3,013,000.00	170,000.00	583,000.00	3,766,000.00	*3
1102	OCCUPANCY TAX-CITY	895,169.00	646,930.79	1,055,467.58	922,000.00	*3	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	895,169.00	646,930.79	1,055,467.58	922,000.00	0.00	0.00	922,000.00	*3
9101	INTEREST	16,000.00	14,623.03	33,800.00	35,000.00		0.00	0.00	0.00	0.00	12,500.00	10,598.57	26,000.00	27,000.00	28,500.00	25,221.60	59,800.00	35,000.00	0.00	27,000.00	62,000.00	
9325	SALES	500.00	0.00	0.00	500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00	0.00	500.00	0.00	0.00	500.00	
9990	MISCELLANEOUS	125,000.00	41,235.01	48,588.57	125,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	125,000.00	41,235.01	48,588.57	125,000.00	0.00	0.00	125,000.00	
TOTAL REVENUES		3,962,015.00	2,759,832.80	4,493,511.97	4,095,500.00		170,000.00	170,000.00	170,000.00	170,000.00	572,892.00	354,859.55	738,207.12	610,000.00	4,704,907.00	3,284,692.35	5,401,719.10	4,095,500.00	170,000.00	610,000.00	4,875,500.00	
EXPENDITURES:																						
SALARIES AND BENEFITS:																						
0101	REGULAR SALARIES	1,116,189.00	769,704.69	1,073,213.77	1,191,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,116,189.00	769,704.69	1,073,213.77	1,191,000.00	0.00	0.00	1,191,000.00	
0102	OVERTIME SALARIES	2,000.00	103.93	138.57	2,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00	103.93	138.57	2,000.00	0.00	0.00	2,000.00	
0103	PARTTIME SALARIES	30,000.00	13,737.00	18,316.00	30,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,000.00	13,737.00	18,316.00	30,000.00	0.00	0.00	30,000.00	
0107	PARTTIME COMPENSATION-AGENCY	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
0110	RETIREMENT	62,590.00	34,352.14	46,391.49	64,600.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	62,590.00	34,352.14	46,391.49	64,600.00	0.00	0.00	64,600.00	
0111	SOCIAL SECURITY	87,836.00	57,034.41	83,512.63	93,600.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	87,836.00	57,034.41	83,512.64	93,600.00	0.00	0.00	93,600.00	
0112	GROUP INSURANCE	224,788.00	166,888.45	200,266.14	236,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	224,788.00	166,888.45	200,266.14	236,500.00	0.00	0.00	236,500.00	
0113	WORKER'S COMPENSATION	5,000.00	660.00	660.00	5,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	660.00	660.00	5,000.00	0.00	0.00	5,000.00	
0114	UNEMPLOYMENT COMPENSATION	2,500.00	0.00	0.00	2,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00	0.00	0.00	2,500.00	0.00	0.00	2,500.00	
OPERATING EXPENSES:		1,530,903.00	1,042,480.62	1,422,498.60	1,625,200.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,530,903.00	1,042,480.62	1,422,498.61	1,625,200.00	0.00	0.00	1,625,200.00	
0201A	PRINTING AND OFFICE SUPPLIES	36,000.00	25,058.74	36,149.00	37,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	36,000.00	25,058.74	36,149.00	37,500.00	0.00	0.00	37,500.00	
0205A	FOOD AND PROVISIONS	3,500.00	2,232.49	2,630.00	3,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,500.00	2,232.49	2,630.00	3,500.00	0.00	0.00	3,500.00	
0301A	PROFESSIONAL SERVICES	74,625.00	49,338.77	62,325.00	71,975.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	74,625.00	49,338.77	62,325.00	71,975.00	0.00	0.00	71,975.00	
0304A	TELEPHONE	30,500.00	22,229.25	30,117.00	32,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,500.00	22,229.25	30,117.00	32,500.00	0.00	0.00	32,500.00	
0305A	POSTAGE	59,000.00	37,253.54	44,308.00	59,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	59,000.00	37,253.54	44,308.00	59,000.00	0.00	0.00	59,000.00	
0306A	TRAVEL	4,500.00	1,595.58	3,200.00	4,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,500.00	1,595.58	3,200.00	4,500.00	0.00	0.00	4,500.00	
0309A	INSURANCE	29,100.00	0.00	27,756.00	30,100.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	29,100.00	0.00	27,756.00	30,100.00	0.00	0.00	30,100.00	
0310A	BUILDING MAINTENANCE	2,500.00	550.00	2,127.00	2,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00	550.00	2,127.00	2,500.00	0.00	0.00	2,500.00	
0312A	VEHICLE MAINTENANCE	3,400.00	3,559.71	4,990.00	4,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,400.00	3,559.71	4,990.00	4,000.00	0.00	0.00	4,000.00	
0313A	EQUIPMENT MAINTENANCE	34,600.00	19,431.14	29,609.00	40,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	34,600.00	19,431.14	29,609.00	40,500.00	0.00	0.00	40,500.00	
0314A	BUILDING RENTAL	175,000.00	116,666.64	175,000.00	175,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	175,000.00	116,666.64	175,000.00	175,000.00	0.00	0.00	175,000.00	
0315A	EQUIPMENT RENTAL	17,605.00	11,864.55	15,819.00	16,605.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	17,605.00	11,864.55	15,819.00	16,605.00	0.00	0.00	16,605.00	
0317A	DUES AND MEMBERSHIPS	9,985.00	8,430.00	9,200.00	9,006.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,985.00	8,430.00	9,200.00	9,006.00	0.00	0.00	9,006.00	
0319A	OUTSIDE DATA PROCESSING	20,500.00	4,392.04	8,450.00	20,500.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20,500.00	4,392.04	8,450.00	20,500.00	0.00	0.00	20,500.00	
0322A	EDUCATION AND TRAINING	2,500.00	1,810.00	2,200.00	5,000.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00	1,810.00	2,200.00	5,000.00	0.00	0.00	5,000.00	
0349	MISCELLANEOUS	0.00	349.47	350.00	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	349.47	350.00	0.00	0.00	0.00	0.00	
0366A	RESERVE FOR CONTINGENCIES	71,800.00	0.00	0.00	100,000.00	*1	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	71,800.00	0.00	0.00	100,000.00	0.00	0.00	100,000.00	