

MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN

THE CITY OF GREENSBORO, NORTH CAROLINA, UNITED
STATES OF AMERICA

AND

SUQIAN CITY, JIANGSU PROVINCE, PEOPLE'S REPUBLIC
OF CHINA

ON THE ESTABLISHMENT OF A SISTER-CITY RELATIONSHIP

With this Memorandum of Understanding (MOU), the City of Greensboro and the Suqian City, hereinafter referred to as the Parties, agree to establish a friendly relationship.

The purpose of the relationship between the Parties is to exchange ideas and cultural experiences regarding best practices in education, small business, economic development, local commerce, and tourism/recreation.

The goal is to establish a collaborative, comprised of representatives from each city who are responsible, in some capacity, for building relationships between the municipalities and those who work in the areas of education, small business, economic development, local commerce, and tourism/recreation for both Greensboro and Suqian.

Particular focus will be given to following:

- Most effective ways in which municipal representatives engage in partnerships with local educational representatives (serving local public schools (K-12) through college/university populations).
- Most effective ways in which local municipal representatives assist residents (via services, programs, and outreach) in the development of small businesses.
- Most effective ways in which municipal representatives work to encourage a thriving local economy as it relates to economic development and local commerce.
- Most effective way in which municipal representatives contribute to the development of tourism/recreational opportunities in their communities that meet the needs of city residents.

1. Composition of the Collaborative

The collaborative group will be established under the City of Greensboro and Suqian City. The Parties are jointly responsible for the coordination of the working group according to the previously mentioned goals and functions.

The collaborative group shall consist of representatives of the Parties concerned. Representatives from local authorities, relevant municipal departments, and other relevant organizations may be invited to work collaboratively.

The collaborative group will be co-led by the Parties. The members of the collaborative will be invited by the respective co-leader.

Each Party should designate responsible persons at each level of municipal leadership ranging from executive management to department leadership. Each municipality will appoint a contact person, who is responsible for the exchange of information between all formal meetings, whether by conference call or face-to-face meetings.

2. Functions of the Collaborative

The Parties shall meet face-to-face when considered appropriate based upon the budgetary constraints and staffing availability of the respective municipalities.

A schedule for conference calls and meetings through other technological mediums will be mutually determined by the Parties. Each Party may propose content for inclusion on an agenda.

Cooperation activities, including financial contributions under the Memorandum of Understanding, shall be subject to the following:

- Availability of funding and other resources
- Applicable laws and legal provisions of each country, state, and municipality

The MOU establishing a sister city type collaboration between Greensboro and Suqian City will be duplicated in both English and Chinese, with a confirmation of both texts being equally authentic, and is effective upon its signature by the Parties.

The Memorandum is created within the framework of the agreement between the City of Greensboro and the Suqian City on the establishment of Friendship-City relations dated May 27, 2016. The Memorandum is valid in time with this agreement.

Suqian City, Key Representative

Date:

City of Greensboro, Key Representative

Date: