

**RESOLUTION AWARDING SERVICE CONTRACT TO TRANSDEV SERVICES, INC.
FOR THE MANAGEMENT AND OPERATIONS OF TRANSIT SERVICES PROVIDED
BY THE GREENSBORO TRANSIT AUTHORITY EFFECTIVE JANUARY 1, 2018 –
JUNE 30, 2021 WITH TWO ONE YEAR OPTIONS TO RENEW**

WHEREAS, the City/GTA initiated a Request for Proposal (RFP) process on June 30, 2017. The term of the new contract period begins January 1, 2018 and ends June 30, 2021, with two one year options; and

WHEREAS, the RFP called for a “full service” contract, in which the contractor would manage, train and supervise the GTA contracted employees; operate and maintain the vehicles; provide dispatch services; staff the customer service call center; provide the ADA paratransit reservations services; maintain the transit amenities and facilities; and other tasks necessary to operate the GTA transit system. The RFP indicated that the work performed under the contract would be paid on an hourly rate per revenue hour for Fixed Route and HEAT transit services, and by a rate per ADA Paratransit trip; and

WHEREAS, the RFP process was conducted in full compliance with the FTA Circular 4220.1F requirements for “Third Party Contracting;” and

WHEREAS, each proposer submitted a Technical Proposal and a Price Proposal. The Technical Proposal was rated based upon a maximum total score of 120 points. The Price Proposal was rated based upon a maximum total score of 80 points; and

WHEREAS, an Evaluation and Selection Committee (Committee) was established that consisted of six (6) members including representatives from the GTA Board, Transportation Department, Rider’s Advisory Committee (RAC), and GTA’s Planning Consultant’ Dan Boyle Associates; and

WHEREAS, the proposers' Technical and Price Proposals were received by the City/GTA on September 14, 2017, and the City received proposals from First Transit, Inc., McDonald Transit Associates, Inc., Keolis Transit Services, LLC and the incumbent contractor Transdev Services, Inc.; and

WHEREAS, the Committee conducted oral interviews with the four proposers on September 21, 2017 in order to address questions and deficiencies in their proposals. The City/GTA received the Best and Final Offers (BAFOs) on September 28, 2017; and

WHEREAS, on October 3, 2017, the Evaluation and Selection Committee met to evaluate all proposals. Prior to these meetings, each committee member performed individual assessments of the proposals, and at this meeting, they discussed their individual assessments; and

WHEREAS, the Committee, pursuant to the RFP, focused on “Best Value” rather than low bid, and evaluated the proposed costs in relation to the quality and level of service provided. The qualifications of the proposers and the proposed staffing levels, the proposed operating

methodology, and the proposed cost component were considered in evaluating cost effectiveness; and

WHEREAS, following the review by the Committee of the Technical and Price Proposals, Interviews and BAFOs, the six (6) committee members in a secret ballot rated each proposal by the individual criteria of the RFP. The total combined weighted scoring was as follows:

Transdev Services, Inc.	920.1 Total Weighted Points
Keolis Transit Services, LLC	896.9 Total Weighted Points
McDonald Transit Associates, Inc.	872 Total Weighted Points
First Transit, Inc.	797.3 Total Weighted Points

WHEREAS, after reviewing the total weighted scores, the Committee agreed unanimously that the scoring reflected their consensus of the most advantageous proposal for the City of Greensboro; and

WHEREAS, at the October 5, 2017 GTA Board meeting, the GTA Board approved recommending to City Council, to award the contract for the Management and Operation of Transit Services to Transdev Services, Inc.

NOW THEREFORE BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GREENSBORO:

That the City Manager is authorized to enter into a contract Awarding Service Contract To Transdev Services, Inc. For The Management And Operations Of Transit Services Provided By The Greensboro Transit Authority with Transdev Service, Inc. effective January 1, 2018 – June 30, 2021 with two one year options to renew.