

This section is for M/WBE Office use only

Contact Name & Phone Number:

Tiffany Jones

☒ The M/WBE Office supports the waiver request. Please submit any comments below.

1. The extraordinary and necessary requirements of the contract render application of the Program Elements infeasible or impractical. **Please explain in detail. (Attach supporting documentation as necessary)**

2. The nature of the goods or services being procured are excluded from the scope of this Program Plan.

Please check one of the exclusions below: (Attach supporting documentation as necessary)

- ☐ Contracts that are subject to the U.S. Department of Transportation Disadvantaged Business Enterprise Program;
- ☐ Sole Source: the required supplies or services are available from one responsible source
- ☐ Contracts for electricity or water and sewage services from a municipal utility district or governmental agency;
- ☐ Emergency contracts for goods or supplies;
- ☐ Contracts for the City's lease or purchase of real property where City is lessee or purchaser; and

☒ 3. Sufficient qualified M/WBEs providing the goods or services required by the contract are unavailable in the Relevant Market area of the project despite every reasonable attempt to locate them. **Please explain in detail the reason for the request: (Attach RFP & supporting documentation as necessary)**

☐ The M/WBE Office does not support the waiver request. Please explain in detail the reason for not supporting the request: (Attach supporting documentation as necessary)

Tiffany Jones 6/20/16

This section is for CMO Office use only

Contact Name:

Chris Wilson

☒ The CMO Office approves the waiver request

☐ The CMO Office does not approve the waiver request.

Internal M/WBE Waiver Request Form

Date: 6-20-16

Department: Fire

Contact Name & Phone: Deputy Chief Clarence Hunter X4013 and Division Chief Bill Lentz X2319

Contract Name and Number (if applicable): MOSES H. CONE MEMORIAL HOSPITAL OPERATING CORPORATION

A waiver of the M/WBE participation requirement may be requested by the **Originating Department** at least 5 business days **prior** to advertisement or solicitation. In detail below, please explain your reason for requesting a waiver (attach RFP & supporting documentation as necessary).

Final approval of the request will be made by the City Manager's Office.

This is a request to continue the existing contract with Cone Health for Firefighter Medical Evaluations and Physicals. Cone Health (CH) is a nationally recognized and distinguished health care system. In the fiscal year 2005-2006 after several years of inconsistent physicals conducted by an outside provider the Greensboro Fire Department entered into an agreement with CH to perform Firefighter Medical Evaluations and Physicals. CH now has a 10 year medical/physical history and baseline on GFD personnel, which is essential when evaluating and tracking an employee's health condition and priorities.

- CH has state of the art fixed medical facilities eliminating the use of smaller mobile units, and has not increased the cost of their services in the 10 year relationship.
- The City Physician (Dr. Mary Hunt) with CH is knowledgeable on National Fire Protection Association (NFPA), OSHA and other Firefighter recommended standards.
- CH is able to deliver services directly to 26 fire stations with three different 24 hour shifts. Removing this capability would create a logistical challenge for the 550 plus personnel to travel to perform blood work and then later to perform their physical. CH sends Lab Techs to each station twice (52 visits) to collect samples from all three shifts at no additional charge. This enables all fire companies to stay in service to respond to emergency calls in their assigned area. This eliminates the need for our personnel and apparatus to travel long distances reducing fuel cost and provides better operational-ready service to our citizens.
- Personnel on vacation, sick or that miss the blood work at their assigned station can go to any other station schedule during the year to complete which increases the participation rate. This extending period is highly beneficial.
- After the blood samples are drawn for analysis CH also provides a year long period of time and local accessibility for the FF physicals. Personnel schedule their physical on a day within the yearly time period convenient for them and can reschedule if needed. This flexibility is a great benefit.

Cone Health and the City Physician work in conjunction with City Medical Service (CMS) to also provide:

- Employee fit-for-duty and return to work clearance. (Workers Comp and personal injuries and medical issues).
- Infectious Control (Firefighter exposure and source testing for blood and air borne pathogens and etc.)
- Advisory to GFD concerning national and local medical/health issues such as Ebola, bed bugs etc.
- Employee Drug and alcohol testing. (Random, promotional and ordered)
- Psychological Fit for Duty. Resource for EAP.
- Advisory to the GFD Fitness Committee and development of GFD Peer Support Team
- CMS and CH together provides a one shop stop for most of our personnel's medical needs. GFD Personnel's medical history (injuries, illnesses) is more complete for review during physicals if needed.

One firm, Safe-T-Works inc., has been identified as a possible bidder for this agreement, however the president of the company has notified the fire department indicating that they cannot adequately provide the scope of work.