

FY 2017-2018 Council Budget Discussion



May 23, 2017

FY 17-18 Council Budget Discussion

Discussion Items:

- Major Changes in Manager's Recommended Budget (compared to FY 16-17) – General Fund
- Outside Agencies
- Water Rates
- Compensation Policies/Issues
- Others Items to Review?



FY 17-18 Recommended Budget

General Fund Budget Major Revenue Changes:

	FY 16-17 Revised Budget	FY 17-18 Recommended Budget	Variance	Percent
General Fund Budget	\$275,763,569	\$286,172,198	\$10,408,629	3.8%
Property Tax	\$153,661,000	\$161,212,000	\$7,551,000	
Sales Tax	\$48,631,120	\$52,629,000	\$3,997,880	
State Collected Revenues	\$27,186,021	\$25,555,476	(\$1,630,545)	
All Other	\$39,530,688	\$40,204,585	\$673,897	
Appropriated Fund Balance	\$6,754,740	\$6,571,137	(\$183,603)	



FY 17-18 Recommended Budget

General Fund Budget Major Expense Increases:

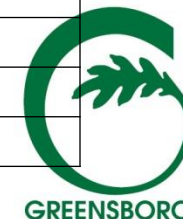
	FY 16-17 Revised Budget	FY 17-18 Recommended Budget	Variance	Percent
General Fund Budget	\$275,763,569	\$286,172,198	\$10,408,629	3.8%
Transfer to Debt Service Increase		(\$5,363,890)		
Health Insurance Premiums		(\$1,301,398)		
Capital Reserve Funding Increase		(\$275,500)		
Service Enhancements		(\$186,237)		
		\$279,045,173	\$3,281,604	1.2%



FY 17-18 Recommended Budget

- Outside Agency Funding (Manager's Recommendation):**

Agency	FY 17-18 Recommended
General Fund-101	
Architectural Salvage of Greensboro	\$ 13,000
Blandwood Mansion	\$ 20,000
Greensboro/Guilford Crime Stoppers	\$ 15,000
Greensboro Children's Museum	\$ 100,000
Greensboro Sports Commission	\$ 85,000
Faith Action ID	\$ 15,000
Out of the Garden Project	\$ 75,000
Eastern Music Festival	\$ 27,000
Green Hill Center for North Carolina Art	\$ 25,000
General Fund Total	\$ 375,000
ED FUND-208	
Arts Greensboro: 17 Days	\$ 25,000
East Greensboro Now	\$ 50,000
Greensboro Community Development Fund	\$ 150,000
Greensboro Partnership – Lab Accelerator Program	\$ 100,000
Piedmont Triad Film Commission	\$ 35,000
Triad Local First	\$ 25,000
Triad Stage	\$ 75,000
Economic Development Fund Total	\$ 460,000



FY 17-18 Recommended Budget

- **Water and Sewer Fund (Manager's Recommendation):**
 - Recommended FY 17-18 Budget = \$127,007,400
 - Recommended 3.75% rate increase for customers inside the City and 1.0 % increase for customers outside the City, effective July 1, 2017
 - \$1.59 per month additional for average inside customer
 - \$1.03 per month additional for average outside customer
 - Continues focus on infrastructure rehabilitation, maintenance, and capital replacement program
 - Greensboro maintains one of the lowest rates in NC
 - Recommended Budget includes five positions related to service enhancements:
 - Electronic Technician (1 FTE)
 - Plant Mechanic (1 FTE)
 - Senior Applications Developer (1 FTE)
 - Valve Operations Crew (2 FTE)



Options – Increases & Avg. Bill*

Options		FY 17	FY 18	FY 19
1) 2.0X over 6 years				
	INSIDE %	4.50%	3.75%	3.75%
	INSIDE BILL	\$42.39	\$43.98	\$45.63
	\$ Increase		\$1.59	\$1.65
	OUTSIDE %	4.50%	1.00%	1.00%
	OUTSIDE BILL	\$103.45	\$104.48	\$105.53
	\$ Increase		\$1.03	\$1.05
	Outside/Inside	2.44	2.38	2.31
2) Outside remains 2.4X Inside				
	INSIDE & OUTSIDE %	4.50%	3.50%	3.75%
	INSIDE BILL	\$42.39	\$43.87	\$45.52
	\$ Increase		\$1.48	\$1.65
	OUTSIDE BILL	\$103.45	\$107.07	\$111.09
	\$ Increase		\$3.62	\$4.02



* Avg. residential bill is calculated at 6 units; 1 unit = 748 gallons

FY 17-18 Recommended Budget

- **Competitive Employee Pay / Benefits Package (Manager's Recommendation):**
 - 3.0% average merit and 2% structure adjustment for employees (including non-sworn public safety employees)
 - 3.0% average merit for eligible employees effective December 1st
 - 2.0% salary structure adjustment
 - 5.0% market rate increase and structure adjustments for sworn Police and Fire employees
 - 5.0% increase for all sworn employees effective December 1st
 - 5.0% step plan and salary structure adjustments
 - New market competitive starting salaries:
 - Police: \$37,334 (current \$35,556)
 - Fire: \$35,157 (current \$33,483)
 - Minimum wage increases (Council directed goal of \$15/hr by 2020):
 - \$13.00/hr for FT/PT benefitted employees (currently \$12.50/hr)
 - \$11.50/hr for Roster employees (currently \$10.50/hr)
 - Continues in-range salary program
 - Continue to provide significant City contributions to health, dental, and retirement programs



FY 17-18 Recommended Budget

- **Next Steps:**

- **Community Meetings** - May 30 and 31, Greensboro Historical Museum, 6:00 pm
- **Public Hearing** – June 6, 5:30 pm
- **Council Work Session (if needed)** – June 13, 2:00 pm
- **Budget Adoption** – June 20, 5:30 pm



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