

**RESOLUTION AUTHORIZING CHANGE ORDER IN THE AMOUNT OF \$4,066,767.12 TO
RENEW LAWSON INFOR SUBSCRIPTION FOR FOUR AND ONE-HALF YEARS**

WHEREAS, on March 11, 2014 the City moved the INFOR Lawson ERP system to the Cloud Subscription model which resides on a 'manually provisioned' architecture and, after negotiations, INFOR is ready to move The City of Greensboro ERP System to an 'auto provisioned' architecture and execute a subscription renewal agreement;

WHEREAS, the contract for the updated subscription will be for four and a half years structured to allow the City to reduce the payment in the current fiscal year so as to offset the increase in future years;

WHEREAS, INFOR will bear the cost to move the City of Greensboro Lawson System to the new CloudSuite architecture, and the City will pay the difference in the discounted cost of the additional licensed software modules;

WHEREAS, INFOR will provide the enhanced Disaster Recovery option at no additional fee, and the new license order will also reduce the future subscription fee escalation percentage from 5% to 2% through July 30, 2021.

**NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF
GREENSBORO:**

That the City is authorized to enter into an updated subscription renewal with INFOR, Inc through July 30, 2021 with payments from Account No. 686100101.5415 as follows: in the amount \$448,767.12, less any credit due from prior payment for FY17, in the amount of \$900,000 for FY18, FY19 and FY20, and in the amount of \$918,000 for FY 21.

That the Mayor and/or City Manager and the City Clerk are hereby authorized to execute on behalf of the City of Greensboro a proper contract to carry the proposal into effect.