

RESOLUTION AUTHORIZING CONTRACT # 2016-10473 WITH SIMPSON LOGISTICS, D/B/A  
S&L STAFFING, FOR PRIMARY CONTRACTING SERVICES FOR COLISEUM EVENT  
PREPARATION LABOR

WHEREAS, the Greensboro Coliseum Complex Operations Department is responsible for the set-up and take-down of events in multiple locations within the Coliseum Complex;

WHEREAS, the Department uses contracted services to support the performance of this work; and

WHEREAS, this contract is anticipated to exceed \$100,000 and requires City Council approval under the current City service contract policy;

WHEREAS, at the request of the Coliseum, the Centralized Contracting Division conducted an on-line competitive Request for Bids (RFB) for Coliseum Temporary Labor for Event Conversion Services through the Greensboro Electronic Procurement System (GEPS) in Event #8261;

WHEREAS, the RFB specifications provide for award of a primary contract and a secondary on-call contract to address any unplanned capacity requirements;

WHEREAS, the Department evaluated the submittals based on the lowest responsive responsible bid standard of award, which considers lowest pricing and meeting minimum requirements;

WHEREAS, Simpson Logistics, Inc., doing business as S & L Staffing, a certified MBE firm with offices located in Greensboro, NC, was the lowest qualified bidder and is recommended for the primary contract award;

WHEREAS, Labor Works Source, a company with offices located in Greensboro, NC, was the second lowest qualified bidder and in accordance with the RFB specifications, will be offered an on-call contract in case the Coliseum's needs exceed the capacity of the primary contractor;

WHEREAS, the contract term begins on December 1, 2016 and is for a period of 3 years and seven months with one potential one year extension. The estimated annual value for the primary contract is \$100,000;

WHEREAS, the estimated total contract value, including the renewal, is \$458,330. Funds for the current fiscal year are available in the current budget;

WHEREAS, future fiscal year appropriations are subject to City Council approval in the annual budget.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GREENSBORO:

That Contract # 2016-10473 with Simpson Logistics, d/b/a S&L Staffing, for Primary Contracting Services for Coliseum Event Preparation Labor is hereby authorized.