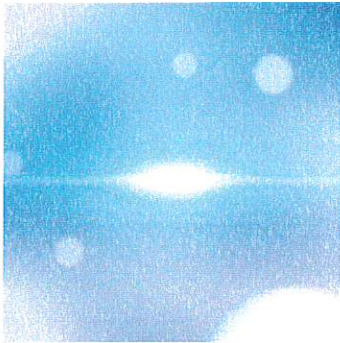


Intelligent Visibility



Luminous Cloud® Professional Services

Presented by Mike Cotrone
July 11, 2016 (v1.04)

Proposal Recipient

Client

The City of Greensboro

Client Address

300 W Washington Street
Greensboro, NC 27401

Client sponsor

Rodney Roberts

Proposal Name

Luminous Cloud® Professional Services Statement of Work Contract

Engagement Duration

Referenced in terms and conditions below

Begin Date

Once approved by COG

Luminous® Professional Services Detail

The City of Greensboro Fiber Data Electronic Conversion Project

IV will create a plan to convert over 450 static PDF image documents into Luminous Cloud. IV will assemble a team of six (6) employees to manually correlate individual splice data, prepare spreadsheets, upload into Luminous Cloud, and perform quality assurance measures. The estimated time for this portion of the project is 425 hours. This project is included as a benefit for being a development program member.

Luminous Cloud® Training

Intelligent Visibility will provide Luminous Cloud® training to the City of Greensboro (COG). Onsite training will be provided in CoG provided facilities for up to three (3) classes. Each onsite training session may contain any number of COG trainee participants. Up to (3) additional remote training classes will be provided through the use of Citrix GotoMeeting®. All of this training is included as a benefit for being a development program member.

Investment for City of Greensboro

The City of Greensboro Luminous Development program pricing is detailed below which includes a 30 (thirty) day free trial period prior to invoice.

Data Conversion Project Services

- 425 hours documented	\$30,000
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Luminous® Training	\$4,825
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Total Investment	\$34,825
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