

RESOLUTION AUTHORIZING CONTRACT # 2015-10274 AMENDMENT #2 WITH
MOTOROLA SOLUTIONS, INC. FOR RADIO REPAIR BANK SERVICES

WHEREAS, Guilford Metro 911 is responsible for maintaining the Guilford County-wide Motorola Radio System; and

WHEREAS, the current contract extends through the Migration Assurance Program (MAP) upgrade project scheduled for completion in 2019; and

WHEREAS, the contract, in its second of four years, will exceed \$100,000, which requires City Council approval; and

WHEREAS, On July 1, 2014 City Council established a capital improvement project budget for new radio tower installations and radio equipment installations; and

WHEREAS, a master agreement, Contract # 2014-5294 with Motorola, provides support through a Migration Assurance Program; this program assures that all legal and technical requirements will be met through the duration of the project; and

WHEREAS, additional contracts, including the Radio Repair Bank contract, are also necessary to support the capital project; and

WHEREAS, Motorola performs repairs on radio equipment for radios the technical staff is unable to repair themselves, and

WHEREAS, radio repairs may also include radios of other regional emergency service providers, who use Guilford Metro 911 for their radio maintenance; and

WHEREAS, only Motorola Solutions (Motorola) and their recommended vendors provide services on the proprietary Motorola system, which includes radios, other equipment and radio towers, and

WHEREAS, Motorola's Radio Repair Bank Program requires a pre-payment of \$72,000 annually, which they match with an annual \$8,000 credit for additional radio repair services, and

WHEREAS, the current contract value is estimated at \$99,000 for the prior year and a portion of the current fiscal year; and

WHEREAS, the balance of funding needed for the current fiscal year is estimated at \$45,000 and is available in account # 681-3904-04.5419; the estimated increase of an additional \$144,000 is requested to cover years three and four of the contract; this total contract amendment is estimated not to exceed \$189,000 for a total estimated contract value of \$288,000.

WHEREAS, future fiscal year funding is subject to appropriations by City Council through the annual budget process.

NOW THEREFORE BE IT RESOLVED BY THE GREENSBORO CITY COUNCIL

That this Resolution Authorizing Contract # 2015-10274 Amendment # 2 with Motorola Solutions, Inc. for Radio Repair Bank Services is hereby approved.