

Enlarged Chart from Contract Schedule D

Maintenance and Project Pricing if Purchased Separately						28-Oct-13
DESCRIPTION	7/1/2014	7/1/2015	7/1/2016	7/1/2017	7/1/2018	TOTALS
Existing Maintenance (Includes all Existing Equipment)	\$0	\$0	\$0	\$0	\$0	\$0
SUA II	\$0	\$0	\$0	\$0	\$0	\$0
YEAR 1 Project (Tower & 14 Channels)	\$0					\$0
Maintenance Additions for YEAR 1 Project	warranty year	\$0	\$0	\$0	\$0	\$0
YEAR 1 Project (Paging)	\$95,327					\$95,327
Maintenance Additions for YEAR 1 Project (Includes 5 stations)	warranty year	\$0	\$0	\$0	\$0	\$0
YEAR 2 Project (Tower & 14 Channels)		\$0				\$0
Maintenance Additions for YEAR 2 Project		warranty year	\$0	\$0	\$0	\$0
YEAR 2 Project (Paging)		\$95,327				\$95,327
Maintenance Additions for YEAR 1 Project		warranty year	\$0	\$0	\$0	\$0
YEAR 3 Project (Tower & 14 Channels)			\$0			\$0
Maintenance Additions for YEAR 3 Project			warranty year	\$0	\$0	\$0
YEAR 3 Project (Paging)			\$96,526			\$96,526
Maintenance Additions for YEAR 1 Project			warranty year	\$0	\$0	\$0
YEAR 4 Project (Tower & 14 Channels)				\$0		\$0
Maintenance Additions for YEAR 4 Project				warranty year	\$0	\$0
YEAR 4 Project (Paging)				\$97,723		\$97,723
Maintenance Additions for YEAR 1 Project				warranty year	\$0	\$0
YEAR 5 Project (14 Channels @ 9 Sites)					\$0	\$0
SUB TOTAL (Maintenance & SUAII)	\$0	\$0	\$0	\$0	\$0	\$0
SUB TOTAL (Projects)	\$95,327	\$95,327	\$96,526	\$97,723	\$0	\$384,903
CUSTOMER LOYALTY SYSTEM DISCOUNT	(\$8,579)	(\$8,579)	(\$8,687)	(\$8,795)	\$0	(\$34,641)
	\$86,748	\$86,748	\$87,839	\$88,928	\$0	\$350,262
Loyalty Discount %	9.000000%	9.000000%	9.000000%	9.000000%	#DIV/0!	
PROPOSED Migration Assurance Plan (MAP)						
DESCRIPTION	7/1/2014	7/1/2015	7/1/2016	7/1/2017	7/1/2018	TOTALS
Maintenance / Projects Purchased Separately	\$86,748	\$86,748	\$87,839	\$88,928	\$0	\$350,262
Savings for MAP Mult-Year MAP Agreement	(\$7,416)	(\$7,381)	(\$7,484)	(\$7,573)	\$0	(\$29,853)
5 Year MAP - Payment Option (Spiked)	\$79,331.36	\$79,366.73	\$80,354.86	\$81,355.29	\$0	\$320,408
MAP Savings %	8.5491858568%	8.5084134383%	8.5199415506%	8.5154828822%		
checksum	\$0.00	\$0.00	\$0.00	\$0.00		
Maintenance / SUAII						
YEAR 1 Project (Tower & 14 Channels; Paging)						
YEAR 2 Project (Tower & 14 Channels; Paging)						
YEAR 3 Project (Tower & 14 Channels; Paging)						
YEAR 4 Project (Tower & 14 Channels; Paging)						
YEAR 5 Project (14 Channels @ 9 Sites)						
NOTES: (1) At the end of the proposed MAP, the annual maintenance and SUA II pricing for 2019 will be \$1,195,557, or the City of Greensboro can renegotiate another long term MAP agreement with Motorola Solutions, Inc.						
(2) The annual payments for the proposed MAP agreements are due within 30 days of the contract start date.						
(3) All pricing is valid through December 15, 2013.						