

RESOLUTION AUTHORIZING CONTRACT # 2016-10336 TO SEAN DUNN INSURANCE SERVICES, A MARSH AND MCLENNAN AGENCY, [SDM&R, INC.](#), FOR HEALTH AND WELFARE PROFESSIONAL SERVICES

WHEREAS, the Human Resources Department uses Health and Welfare Professional Services to support the City's Wellness Programs; Income Protection Benefits; and Retirement Plans (not including the State benefit plan); and

WHEREAS, The City of Greensboro contracts on an as needed basis with a Human Resources consulting firm that is specialized in the provision of support and services related to the City's health and welfare programs; and

WHEREAS, the three-year contract, with two potential one-year renewals, will exceed \$100,000, which requires City Council approval; and

WHEREAS, a selection committee reviewed and evaluated the submittals based on criteria in the RFP for best value selection and recommended Sean Dunn Insurance Services, A Marsh and McLennan Agency, [SDM&R, Inc.](#), based on their proposal of innovative strategies, deliverables and performance guarantees and a more competitive fee structure; and

WHEREAS, The total estimated annual contract value is \$105,000. The three year estimated total is \$315,000. The maximum five-year estimated total contract value is \$525,000; and

WHEREAS, funds for this contract in the amount of approximately \$105,000 will be available in fiscal year 2016-17; and

WHEREAS, funding for subsequent years is subject to future City Council appropriations.

NOW THEREFORE BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GREENSBORO:

That the resolution authorizing the award of Contract # 2016-10336 to Sean Dunn Insurance Services, A Marsh and McLennan Agency, [SDM&R, Inc.](#), for Health and Welfare Professional Services is hereby approved.