

RESOLUTION APPROVING A CONTRACT WITH INFOR FOR A SOFTWARE SUBSCRIPTION
AND PROFESSIONAL SERVICES AGREEMENT FOR THE ENTERPRISE ASSET MANAGEMENT
(EAM) SYSTEM

WHEREAS, in 2003 the City of Greensboro implemented an EAM with Infor (formerly called DataStream) as its asset management and work order management software solution; and

WHEREAS, the Information Technology Department proposes to enter into a five year and six-week professional services and license agreement with Infor for the City's EAM System as a cloud based subscription, also known as a software-as-a-service (SaaS) solution, hosted offsite with Amazon Web Service (AWS) datacenter; and

WHEREAS, the term of this contract is for five years and six-weeks; and

WHEREAS, expenses under this contract include the following:

Current Year Costs

FY 14-15 Prorated cost for implementation & subscription	\$ 54,726.03
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Future Year Costs

Year 1 (FY 15-16): Annual license subscription fee	\$425,000.00
Year 2 (FY 16-17): Annual license subscription fee	\$425,000.00
Year 3 (FY 17-18): Annual license subscription fee	\$425,000.00
Year 4 (FY 18-19): Annual license subscription fee	\$425,000.00
Year 5 (FY 19-20): Annual license subscription fee	\$446,250.00

Total Costs	\$2,200,976.03
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WHEREAS, the total estimated cost for the five-year and six-week period is \$2,200,976.03; and

WHEREAS, the current fiscal year (FY14-15) six-week prorated implementation and software license has a cost of \$54,726.03, of which \$46,822.65 will be refunded to the City. The remaining net cost of \$7,903.38 will be funded from the Water Resources Enterprise Fund; and

WHEREAS, future years' costs for years one through five of the software license will be funded as part of the annual budget process; and

WHEREAS, the City anticipates increased performance and a five-year savings of \$200,073 by moving EAM to a SaaS cloud-based subscription;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GREENSBORO:

Hereby authorizes a five-year, six-week contract with Infor for the period beginning June 15, 2015 and ending July 31, 2020. The Mayor and/or City Manager and the City Clerk are hereby

authorized to take such other actions and to execute and deliver such other documents, contracts, undertakings, agreements or other instrument as may be necessary.