



December 12, 2016
Mr. Lewis Cheatham
CITY OF GREENSBORO
1901 Midway Street
Greensboro NC 27403

Dear Mr. Cheatham:

Enclosed for your review, please find the Lease documentation in connection with the radio equipment to be leased from Motorola. The payment stream outlined in Lease #24079 is valid for contracts that are executed and returned to Motorola on or before **December 23, 2016**. After **12/23/16**, the Lessor reserves the option to re-quote and re-price the transaction based on current market conditions.

Please have the documents executed where indicated and forward the documents to the following address:

Motorola Solutions, Inc
Attn: Bill Stancik / 44th Floor
500 W. Monroe
Chicago IL 60661

Should you have any questions, please contact me at 847-538-3707.

Thank You,

A handwritten signature in blue ink, appearing to read 'Bill Stancik', with a stylized flourish at the end.

Motorola Solutions, Inc
Bill Stancik

LESSEE FACT SHEET

Please help Motorola Solutions, Inc. provide excellent billing service by providing the following information:

1. Complete **Billing** Address CITY OF GREENSBORO
1201 Coliseum Blvd
Greensboro, NC 27403
Attention: Director GM 911
Phone: 336-373-2122
2. Lessee County Location: Guilford
3. Federal Tax I.D. Number _____
4. Purchase Order Number to be referenced on invoice (if necessary) or other “descriptions” that may assist in determining the applicable cost center or department: _____
5. Equipment description that you would like to appear on your invoicing: Motorola Radio Dispatch Consoles

Appropriate Contact for Documentation / System Acceptance Follow-up:

6. Appropriate Contact & Mailing Address Technical Services Manager
1201A Coliseum Blvd
Greensboro, NC 27403
Phone: 336-412-6363
Fax: 336-373-4132
7. Payment remit to address: **Motorola Credit Corp.**
P.O. Box 71132
Chicago IL 60694-1132

Thank you

OPINION OF COUNSEL

With respect to Schedule A #24079 dated December, _____, 2016 to that certain Equipment Lease Agreement # 23036 dated 3/31/2011 by and between Motorola Solutions, Inc. and the Lessee, I am of the opinion that: (i) the Lessee is a state or a fully constituted political subdivision or agency of the State of the Equipment Location described in Schedule A hereto; (ii) the execution, delivery and performance by the Lessee of the Lease have been duly authorized by all necessary action on the part of the Lessee, (III) the Lease constitutes a legal, valid and binding obligation of the Lessee enforceable in accordance with its terms; and (iv) Lessee has sufficient monies available to make all payments required to be paid under the Lease during the fiscal year this the Lease is adopted, and such monies have been properly budgeted and appropriated for this purpose in accordance with State law.

It is also my opinion that N.C.G.S. 159-148 does not apply to this transaction. This lease contains a "non appropriation clause" that allows the local government to cancel the contract and is not therefore expressly or impliedly obligated to exercise its powers to levy taxes. See 159-148(a)(4).

In addition this is not a lease of a capital asset; this is a lease of rapidly depreciating high tech dispatch console communication device.

By: _____

Printed Name: _____
City Attorney's Office
City of Greensboro,
Phone: (336) 373-2320, ext. 4628; Fax: (336) 373-2078
300 West Washington Street, Post Office Box 3136
Greensboro, North Carolina 27402-3136

SCHEDULE A **EQUIPMENT LEASE AGREEMENT**

Schedule A 24079
Lease Number:

This Equipment Schedule dated as of December ____, 2016 is being executed by MOTOROLA SOLUTIONS, INC. ("Lessor") and **CITY OF GREENSBORO** (Lessee"), as a supplement to, and is hereby attached to and made a part of that certain Equipment Lease Agreement Number **23036** dated as of 3/31/2011 ("Lease"), between Lessor and Lessee.

Lessor hereby leases to Lessee under and pursuant to the Lease, and Lessee hereby accepts and leases from Lessor under and pursuant to the Lease, subject to and upon the terms and conditions set forth in the Lease and upon the terms set forth below, the following items of Equipment

QUANTITY	DESCRIPTION (Manufacturer, Model, and Serial Nos.)
	Refer to attached Equipment List.
Equipment Location: Guilford County	

Initial Term: 114 Months

Commencement Date: 1/1/2017

First Payment Due Date: 7/15/2018

Lease Expiration Date: 6/16/2026

96 Monthly Payments of \$118,709.07 as outlined in the attached Schedule B, plus Sales/Use Tax of \$0.00, payable on the Lease Payment Dates set forth in Schedule B.

EXECUTED as of the date first herein set forth.

Lessee:
City of Greensboro, NC

Lessor:
Motorola Solutions, Inc.

By: _____

By: _____

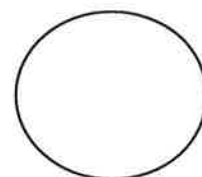
Name: _____

Name: David Kliefoth

Title: _____

Title: Authorized Signatory

Corporate Seal:



Approved as to Content and recommended by:

By: _____
Lewis Cheatham

Title: _____
Guilford Metro 9-1-1

CITY OF GREENSBORO

By: _____

Printed Name: _____
Deputy Manager

ATTEST:

City Clerk

This instrument has been preaudited in the
manner required by the Local Government
Budget and Fiscal Control Act

City Finance Director

**APPROVED AS TO FORM
& LEGALITY:**

By: _____
Printed Name: _____
City Attorney

CITY OF GREENSBORO Equipment List

Quantity

FIRE	RADIO
225	APX6000 XE PORTABLE
35	APX6000 PORTABLE
97	APX6500-MOBILE
6	APX6500-MOBILE
72	APX4500-CONTROL STATION
35	APX4500-CONTROL STATION
50	SINGLE CHARGERS
24	MULTI UNIT CHARGERS

POLICE RADIO

887 APX6000 PORTABLE RADIO
350 APX6500 MOBILE
14 APX6000PORTABLE RADIO UL
19 APX4000 PORTABLE
1 APX4500 CONTROL STATION

NON PUBLIC SAFETY RADIO

398 APX4500 MOBILE
47 APX4500 MOBILE
39 APX 4500 CONTROL STATION
367 APX4000 PORTABLE

GM911 RADIO

13 APX6500 CONTROL STATION
3 APX6500 CONTROL STATION
19 APX 7500 CONSOLETTTE
19 MCD DESKSET
23 APX 6000 PORTABLE
15 APX 4000 PORTABLE
15 APX 4500 MOBILE
7 APX 6500 MOBILE

Schedule B (#24079) – City of Greensboro

Lessor's Cost: \$8,624,605.54

Payment #	Payment Date	Payment Amount
1	7/15/2018	\$ 118,709.07
2	8/15/2018	\$ 118,709.07
3	9/15/2018	\$ 118,709.07
4	10/15/2018	\$ 118,709.07
5	11/15/2018	\$ 118,709.07
6	12/15/2018	\$ 118,709.07
7	1/15/2019	\$ 118,709.07
8	2/15/2019	\$ 118,709.07
9	3/15/2019	\$ 118,709.07
10	4/15/2019	\$ 118,709.07
11	5/15/2019	\$ 118,709.07
12	6/15/2019	\$ 118,709.07
13	7/15/2019	\$ 118,709.07
14	8/15/2019	\$ 118,709.07
15	9/15/2019	\$ 118,709.07
16	10/15/2019	\$ 118,709.07
17	11/15/2019	\$ 118,709.07
18	12/15/2019	\$ 118,709.07
19	1/15/2020	\$ 118,709.07
20	2/15/2020	\$ 118,709.07
21	3/15/2020	\$ 118,709.07
22	4/15/2020	\$ 118,709.07
23	5/15/2020	\$ 118,709.07
24	6/15/2020	\$ 118,709.07
25	7/15/2020	\$ 118,709.07
26	8/15/2020	\$ 118,709.07
27	9/15/2020	\$ 118,709.07
28	10/15/2020	\$ 118,709.07
29	11/15/2020	\$ 118,709.07
30	12/15/2020	\$ 118,709.07
31	1/15/2021	\$ 118,709.07
32	2/15/2021	\$ 118,709.07
33	3/15/2021	\$ 118,709.07
34	4/15/2021	\$ 118,709.07
35	5/15/2021	\$ 118,709.07
36	6/15/2021	\$ 118,709.07
37	7/15/2021	\$ 118,709.07
38	8/15/2021	\$ 118,709.07
39	9/15/2021	\$ 118,709.07

Schedule B page 2	40	10/15/2021	\$ 118,709.07
	41	11/15/2021	\$ 118,709.07
	42	12/15/2021	\$ 118,709.07
	43	1/15/2022	\$ 118,709.07
	44	2/15/2022	\$ 118,709.07
	45	3/15/2022	\$ 118,709.07
	46	4/15/2022	\$ 118,709.07
	47	5/15/2022	\$ 118,709.07
	48	6/15/2022	\$ 118,709.07
	49	7/15/2022	\$ 118,709.07
	50	8/15/2022	\$ 118,709.07
	51	9/15/2022	\$ 118,709.07
	52	10/15/2022	\$ 118,709.07
	53	11/15/2022	\$ 118,709.07
	54	12/15/2022	\$ 118,709.07
	55	1/15/2023	\$ 118,709.07
	56	2/15/2023	\$ 118,709.07
	57	3/15/2023	\$ 118,709.07
	58	4/15/2023	\$ 118,709.07
	59	5/15/2023	\$ 118,709.07
	60	6/15/2023	\$ 118,709.07
	61	7/15/2023	\$ 118,709.07
	62	8/15/2023	\$ 118,709.07
	63	9/15/2023	\$ 118,709.07
	64	10/15/2023	\$ 118,709.07
	65	11/15/2023	\$ 118,709.07
	66	12/15/2023	\$ 118,709.07
	67	1/15/2024	\$ 118,709.07
	68	2/15/2024	\$ 118,709.07
	69	3/15/2024	\$ 118,709.07
	70	4/15/2024	\$ 118,709.07
	71	5/15/2024	\$ 118,709.07
	72	6/15/2024	\$ 118,709.07
	73	7/15/2024	\$ 118,709.07
	74	8/15/2024	\$ 118,709.07
	75	9/15/2024	\$ 118,709.07
	76	10/15/2024	\$ 118,709.07
	77	11/15/2024	\$ 118,709.07
	78	12/15/2024	\$ 118,709.07
	79	1/15/2025	\$ 118,709.07

Schedule B
Page 3.

80	2/15/2025	\$ 118,709.07
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81	3/15/2025	\$ 118,709.07
82	4/15/2025	\$ 118,709.07
83	5/15/2025	\$ 118,709.07
84	6/15/2025	\$ 118,709.07
85	7/15/2025	\$ 118,709.07
86	8/15/2025	\$ 118,709.07
87	9/15/2025	\$ 118,709.07
88	10/15/2025	\$ 118,709.07
89	11/15/2025	\$ 118,709.07
90	12/15/2025	\$ 118,709.07
91	1/15/2026	\$ 118,709.07
92	2/15/2026	\$ 118,709.07
93	3/15/2026	\$ 118,709.07
94	4/15/2026	\$ 118,709.07
95	5/15/2026	\$ 118,709.07
96	6/15/2026	\$ 118,709.07

INITIAL INSURANCE REQUIREMENT: \$8,624,605.54

Except as specifically provided in Section five of the Lease hereof, Lessee agrees to pay to Lessor or its Assignee the Lease Payments in the amounts and dates specified in the above payment schedule. The above captioned payment amounts DO NOT include any applicable taxes. The applicable tax will be added to the payment amount based on the current tax rates.

Lessee:
City of Greensboro, NC

Lessor:
Motorola Solutions, Inc.

By: _____

By: _____

Name: _____

Name: David Kliefoth

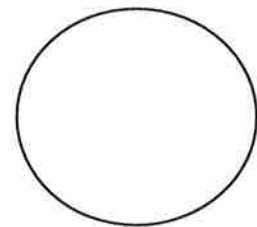
Title: _____

Title: Authorized Signatory

Corporate Seal:

Approved as to Content and recommended by:

Lewis Cheatham
Guilford Metro 9-1-1



Schedule B page 4.
CITY OF GREENSBORO

Deputy Manager

ATTEST:

City Clerk

This instrument has been preaudited in the
manner required by the Local Government
Budget and Fiscal Control Act

City Finance Director

**APPROVED AS TO FORM
& LEGALITY:**

By _____

Printed Name _____
City Attorney

CERTIFICATE OF INCUMBENCY

I, _____ do hereby certify that I am the duly appointed and acting Clerk of the **CITY OF GREENSBORO**, an entity duly organized and existing under the laws of the **State of North Carolina** that I have custody of the records of such entity, and that, as of the date hereof, the individuals named below are the duly elected or appointed officers of such entity holding offices set forth opposite of their respective names. I further certify that (i) the signatures set opposite their respective names and titles are their true and authentic signatures and (ii) such officers have the authority on behalf of such entity to enter into that certain Equipment Lease Agreement number **23036** dated March 30, 2011, and Schedule A number **24079** dated December _____, 2016, between **CITY OF GREENSBORO** and Motorola Solutions, Inc..

Name

Title

Signature

IN WITNESS WHEREOF, I have executed this certificate and affixed the seal of **CITY OF GREENSBORO**, hereto this _____ day of

December, 2016

By: _____

(Signature of Clerk)

EVIDENCE OF INSURANCE or Statement of Self Insurance(pending approval)

Fire, extended coverage, public liability and property damage insurance for all of the Equipment listed on Schedule A number **24079** dated December_____, 2016 to that certain Equipment Lease Agreement number **23036** dated 3/31/2011 will be maintained by the **CITY OF GREENSBORO** as stated in the Equipment Lease Agreement.

This insurance shall name MOTOROLA SOLUTIONS, INC. or its Assignee as additional insured and loss payee for the term of the Schedule A number **24079** dated December_____, 2016 .

This insurance is provided by:

Name of insurance provider

Address of insurance provider

email address of insurance provider

City, State and Zip Code

Phone number of insurance provider

Fax number of insurance provider

In accordance with the Equipment Lease Agreement Number **23036**, **CITY OF GREENSBORO** , hereby certifies that following coverage are or will be in full force and effect:

Type	Amount	Effective Date	Expiration Date	Policy Number
Fire and Extended Coverage	_____	_____	_____	_____
Property Damage	_____	_____	_____	_____
Public Liability	_____	_____	_____	_____

Lessee:
City of Greensboro, NC

By: _____

Name: _____

Title: _____

Approved as to Content and recommended by:

Lewis Cheatham
Guilford Metro 9-1-1

CITY OF GREENSBORO

Deputy Manager

ATTEST:

City Clerk

This instrument has been preaudited in the
manner required by the Local Government
Budget and Fiscal Control Act

City Finance Director

APPROVED AS TO FORM
& LEGALITY:

By: _____

Printed Name: _____
City Attorney

STATEMENT OF ESSENTIAL USE/SOURCE OF FUNDS

To further understand the essential governmental use intended for the equipment together with an understanding of the sources from which payments will be made, please address the following questions by completing this form or by sending a separate letter:

1. What is the specific use of the equipment?
Pubic Safety radio communication, console operations.
2. Why is the equipment essential to the operation of **CITY OF GREENSBORO**?
It is the primary radio system for our public safety and non public safety users.
3. Does the equipment replace existing equipment?
Yes
If so, why is the replacement being made?
Obsolescenece.
4. Is there a specific cost justification for the new equipment?
This lease structure will maximize utility of this equipment during its expected lifespan.
If yes, please attach outline of justification.
5. What is the expected source of funds for the payments due under the Lease for the current fiscal year and future fiscal years?
These funds are appropriated through the City of Greensboro budgetary processs.

Lessee:
City of Greensboro, NC

By: _____

Name: _____

Title: _____

Approved as to Content and recommended by:

Lewis Cheatum
Guilford Metro 9-1-1

CITY OF GREENSBORO

Deputy Manager

ATTEST:

City Clerk

This instrument has been preaudited in the
manner required by the Local Government
Budget and Fiscal Control Act

City Finance Director

**APPROVED AS TO FORM
& LEGALITY:**

By: _____
Printed Name
City Attorney

EQUIPMENT LEASE AGREEMENT DELIVERY AND ACCEPTANCE CERTIFICATE

The undersigned Lessee hereby acknowledges receipt of the Equipment described below ("Equipment") and Lessee hereby accepts the Equipment after full inspection thereof as satisfactory for all purposes of lease Schedule A to the Equipment Lease Agreement executed by Lessee and Lessor.

Equipment Lease Agreement Date: 3/31/11
Lease Schedule A Date: December _____, 2016

Equipment Lease Agreement No.: 23036 Lease Schedule A No. : 24079

EQUIPMENT INFORMATION

QUANTITY	MODEL NUMBER	EQUIPMENT DESCRIPTION
		Equipment referenced in lease Schedule A# 24079 dated December _____, 2016 . See Schedule A for a detailed Equipment List.

LESSEE:

CITY OF GREENSBORO

By: _____

Date: _____