

RESOLUTION AUTHORIZING AWARD OF CONTRACT 2014-10137 TO OTIS ELEVATOR COMPANY
FOR CITY-WIDE ELVATOR MAINTENANCE AND REPAIR SERVICES

WHEREAS, the Engineering and Inspections Department is responsible for managing building maintenance including City-wide elevator maintenance and repair services across City facilities; and

WHEREAS, on behalf of the Engineering and Inspections Department, the Centralized Contracting Division recommended a cooperative purchasing agreement, #NIPA2992, through the National Intergovernmental Purchasing Alliance (IPA), a non-profit organization recognized in the field of procurement as a resource for governments to purchase goods and services through cooperative contracts that have been competitively bid and negotiated.

WHEREAS, the National IPA currently carries a cooperative elevator/escalator maintenance & repair contract with Otis Elevator Company, which has offices located in Kernersville, NC. The contract was competitively awarded in 2011 by the Metropolitan Government of Nashville and Davidson Counties (Tennessee) after conducting a nationally advertised Request for Proposals (RFP) that considered technical requirements, qualifications and pricing; and

WHEREAS; the National IPA also monitors contracts for pricing on a regular basis to ensure that rates remain competitive across the jurisdictions served; and

WHEREAS; the contract value is based on fixed costs for regular elevator maintenance and repair and on call services as needed. All maintenance and repair service required under normal elevator usage will be provided for a flat monthly fee of \$5,406.14. Additional repairs that may be needed for reasons outside of normal use are covered under the contract on an as needed basis; and

WHEREAS; the cost of the three year contract is estimated at \$199,655; the contract may be renewed for a total period of five years with a total potential value of \$332,758; the funding source is the General Fund which is subject to future annual budget appropriations by City Council; and

NOW THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GREENSBORO

That Contract 2014-10137for City-wide Elevator Maintenance and Repair Services is hereby authorized to be executed for the period of July 1, 2014 through June 30, 2017 with two potential additional one-year renewals.