



June 12, 2013

Mr. H. Philip Paradice, Jr., Regional Director
Economic Development Administration
401 West Peachtree Street, NW, Suite 1820
Atlanta, Georgia 30308 -3510

Dear Mr. Paradice:

I am writing to confirm that the Piedmont Triad (PTP) is working in collaboration with the City of Greensboro on the Economic Development Assistance grant proposal for the *Investing in Manufacturing Communities Partnership* program.

As the regional economic development agency for the Triad, the PTP works in concert with local governments and economic development agencies in the Triad. The PTP is working closely with the staff and elected officials of the City of Greensboro on a number of economic development projects, including their proposal for an "Aviation Innovation Partnership."

Their proposal for an "Aviation Innovation Partnership" will strengthen the aviation community in our region by connecting innovation assets of higher education and devising a plan for strategic investments which can guide collaboration and investment.

Thank you for your favorable review of this proposal.

Sincerely,

Andrew S. Scott
Assistant City Manager

ASS/dk

June 12, 2013

Mr. H. Philip Paradice, Jr., Regional Director
Economic Development Administration
401 West Peachtree Street, NW, Suite 1820
Atlanta, Georgia 30308 -3510

Dear Mr. Paradice:

I am writing to confirm the support of the City of Greensboro for the Piedmont Triad Partnership's (PTP) grant proposal under the *Investing in Manufacturing Communities Partnership* program. Their proposal for an "Aviation Innovation Partnership" will strengthen the aviation community in our region by connecting innovation assets of higher education and devising a plan for strategic investments which can guide collaboration and investment. The PTP proposal will leverage our existing cluster of aviation companies in the region and recent investments in infrastructure and workforce development systems.

The Greensboro Region has a rich legacy in manufacturing. In recent years, we have worked hard to align our educational and workforce development resources behind a strategy to transform our economic base to one based on innovative manufacturing. The aviation cluster represents one of the foundations of that strategy. The *Investing in Manufacturing Communities Partnership* program significantly enhances our focus on the aviation industry as a key element to our strategy.

For these reasons, we have committed \$50,000.00 in funds for this project. The funds are from local government (non-federal) and are available immediately.

Thank you for your favorable review of this proposal.

Sincerely,



Andrew S. Scott
Assistant City Manager

ASS/dk