



# CyberSecurity Staff Augmentation 2014-16 (24 Months)

## City of Greensboro

July 07, 2014 | *Prepared by:* Don Carte

| *Prepared for:* Tasha Swann

# Cover Letter



07/07/2014

To Tasha Swann,

On the following pages, you will find our proposal for Tangible Security's CyberSecurity Staff Augmentation 2014-16 (24 Months). If you have any questions, please contact me directly.

Thank you again for the opportunity to work with you.

Sincerely,

Don Carte

Tangible Security, Inc  
(919)654-6788

# Client Location/System/Network

## **Location(s):**

HQ: 300 West Washington St. Greensboro, NC 27402

Data Center: 200 West Washington Street Greensboro, NC 27402

Branches/Offices:

## **System(s):**

Servers: 125

Computers: 5000

Web Servers: 4

Databases: unknown

Intrusion Detection/Prevention: Snort

SIEM: AlienVault Professional SIEM

## **Network:**

Intranet? Yes

# Internet Connections: 2

# Firewalls: 2

# Routers:

# Switches: Approximately 6 core switches

## **Total Number of IP Address:**

Total Number of IP addresses approximately 5000

# Introduction to Tangible Security

The Tangible Security Team is dedicated to our core values of responsiveness, innovation, teamwork, and integrity. Throughout our several lines of security service offerings, you will find one continuous thread that separates us from all others...we understand information security from an attackers point of view!

## Our Leadership:

**Allen Harper** served as Founder and President of N2 Net Security prior to the company's acquisition by Tangible in 2013. Before that, Allen retired as a Major in the United States Marine Corps after a tour in Iraq, where he was responsible for security of all computers in western Iraq. Mr. Harper is a highly valued public speaker, teacher, and author of several books, including *Gray Hat Hacking*, and *The Ethical Hackers Handbook*. He holds a MS in Computer Science, BS in Computer Engineering, and is certified as a QSA and has been a CISSP for 10 years.

## Our Team:

The Tangible Security team is made up of some of the most *Seriously Talented* security individuals in our industry. Security is their business, and they have some serious credentials to back them up. We pull from a bench loaded with QSA's and CISSP's as well as a whole host of other important credentials. Our staff wasn't working on installing servers last week, or participating in a desktop rollout. They focus strictly on security...it's what we do every day of the week. And it shows!

## Our Contributions

Along with our credentials the Tangible Security team has a wealth of knowledge backing up their certifications, and they've shared that knowledge on the national stage, authoring or contributing to several books from publishers such as McGraw Hill and others that have become industry standards.



## Our Parent Company

Tangible Security employs the most sophisticated cyber security tools and techniques available to protect our US Government clients' sensitive data, infrastructure and competitive advantage. For nearly two decades, Tangible has developed and implemented innovative methodologies, processes, and technologies to ensure security at every stage of information processing, transmission, storage, and access. Tangible Security has earned a strong presence and reputation in the Defense and Intelligence communities, which embody the gold standards of U.S. cyber security.

In 2010 Tangible Security received a DOD CIO Award, the highest honor granted in information technology and information management in the Department of Defense. Tangible securely designed and developed the DOD Visitor Program, a visitor access control program, for the U.S. Department of Defense (DOD), Defense Information Systems Agency (DISA). Today over 4 million Department of Defense employees access networks and information via a secure platform designed and developed by Tangible Security.

## **Past Performance**

Tangible Security has provided the highest level of security services to clients that range from Las Vegas Casinos, major corporations such as **United Technologies**, **Harris Corp.** and **Bridgestone**, as well as the **Department of Defense** and the **US Postal Service**. Our team provides specialized Cyber Security assistance to clients in the banking and financial industry, as well as compliance and data security expertise to healthcare organizations throughout the US.

## **GSA Schedule**

Tangible Security has established a GSA schedule to provide our government clients with the cost savings, time savings, and transparency that comes with purchasing from pre-competed GSA contracts. Federal, state, and local government agencies appreciate GSA Schedules as a means of procuring goods and services, knowing that companies on these schedules have been qualified by, and their prices vetted by, the General Services Administration (GSA). Our GSA Schedule number is GS-35F-0504Y.

## **Authorized PCI Auditor**

Payment Card Industry Security Standards Council (PCI SSC) has recognized Tangible Security as experts in network security. The PCI SSC has certified Tangible Security as a Qualified Security Assessor (QSA), one of the select companies in the world qualified to evaluate the security of the largest and most complex global commercial networks. The QSA logo is pictured below.



# Proposal - Cybersecurity Staff Augmentation

## Proposal Overview

This proposal describes Tangible Security, Inc's CyberSecurity Staff Augmentation for City of Greensboro. This service is intended to provide City of Greensboro with access to expert assistance in designing and implementing a CyberSecurity Program.

The following services are offered as a part of this CyberSecurity Bundle Services proposal:

### CyberSecurity Staff Augmentation

- 1 Full Time CyberSecurity Specialist

### **CyberSecurity Staff Augmentation**

Tangible Security, Inc will hire, manage, and train an experienced and adept CyberSecurity Specialist in the same manner that we hire, manage, and train the world class Security Specialists on our internal team. This full-time Tangible Security, Inc CyberSecurity Specialist will work onsite at City of Greensboro and will report directly to City of Greensboro on a daily basis. City of Greensboro can manage their daily activities and prioritize the Security Specialist's tasks as if they were a direct full-time City of Greensboro employee.

### **Tangible Security Direct Supervision**

A Tangible Security, Inc Direct Supervisor will be assigned to help manage the CyberSecurity Specialist placed at City of Greensboro. The Tangible Security, Inc Direct Supervisor will act as Project Manager for this contract.

The CyberSecurity Specialist placed at City of Greensboro will be a full-time Tangible Security, Inc employee. In addition to reporting directly to a City of Greensboro supervisor they will also report directly a member of Tangible Security, Inc's Leadership Team. This service will allow City of Greensboro to rest assured that qualified and well managed CyberSecurity Specialist is 100% focused on improving City of Greensboro's security posture.

### **Access to Highly Specialized Security Professionals**

In addition to benefiting from the regular guidance of their Direct Tangible Security, Inc Supervisor, the CyberSecurity Specialist placed onsite at City of Greensboro will have access to Tangible Security, Inc's cadre of highly specialized Security Specialists including experienced Penetration Testers, Forensic Examiners, PCI QSAs, etc. In this way we truly extend our team into City of Greensboro's staff. Virtual meetings can be arranged, as needed, to seek guidance from other Tangible Security, Inc Security Specialists.

### **Internal Training**

The CyberSecurity Specialist placed at City of Greensboro's will have full access to Tangible Security, Inc's internal training sessions. These hour long sessions / tutorials usually occur weekly and focus on a variety of security subjects. All of our training sessions are archived and accessible to our new hires. Technology changes rapidly, especially in the CyberSecurity field, that's why Tangible Security, Inc established an internal training program to ensure that our Security Specialists are constantly given the opportunity to improve their knowledge base of tools, technologies and methodologies.

## **FTE Benefits**

To attract and retain top talent Tangible Security will offer high quality benefits, such as:

- Medical, dental, vision, and prescription drug coverage
- 401K Retirement Accounts
- Life Insurance
- Long Term Disability Insurance
- Paid Time Off
- Employee Assistance Program
- Flexible Spending Accounts for health care or dependent care costs
- Voluntary Benefit Programs, such as:
  - Group Universal Life Insurance
  - Level Term Life Insurance
  - Short Term Disability Insurance
  - Accident Insurance
  - Critical Illness Insurance
  - Home, auto, and recreational vehicle insurance,
  - Group Legal Services Plan
  - Employee Purchase Program
  - Identity Theft Assistance

## **Equipment**

Tangible Security, Inc will provide 1 (one) laptop for the FTE, if desired. All other equipment and materials must be provided by City of Greensboro.

## **Primary Responsibilities**

The CyberSecurity Specialist that Tangible Security, Inc places onsite at City of Greensboro will assist City of Greensboro in the development and implementation of a CyberSecurity Program. Efforts will be focused on:

- Security Strategy and Architecture
- Organizational Knowledge / Operating Procedures
- Security Roles and Responsibilities
- Security Policy Enforcement
- Security Monitoring
- Change Management
- Configuration Management

- Vulnerability Management
- Acquisition / Purchase of Security Tools
- Secure Software Development Lifecycle
- User Security Awareness
- User Security Training, especially for privileged users
- Physical and Environmental Security
- Network Design / Segmentation
- Perimeter Security
- Intrusion Detection / Prevention
- Asset Classification
- Data Classification
- Compliance Management
- Data Loss Prevention
- Other CyberSecurity Programs, as needed

### **FTE - CyberSecurity Specialist Knowledge Level**

This CyberSecurity Specialist will have the necessary CyberSecurity knowledge to be able to guide City of Greensboro through developing and administering a CyberSecurity Program. This individual will have knowledge of secure system and network design and implementation and strong security engineering skills. This position will perform some of the day-to-day CyberSecurity activities and will perform much of the CyberSecurity planning and design work.

In addition to a strong CyberSecurity general skill set this position requires the following specialty:

- SIEM Tuning
- SIEM Event Analysis

### **Timeline**

This CyberSecurity Staff Augmentation project is expected to run for two (2) years, from date of signature.

# Fee Summary

<b>FTE - CyberSecurity Specialist Fee</b> (2 Years @ \$275,626.00/year)	<b>\$551,252.00</b>
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1 Full Time Equivalent (FTE) for 24 months, payable monthly. 50 weeks a year, 2 weeks off, plus Greensboro designated holidays, office closures.

- The City of Greensboro will be invoiced for the services in 24 monthly payments of \$22,968.83 per month. This is a firm fixed price contract.
- GSA IT-70 SIN 132-51, Contract Number GS-35F-0906N

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<b>Grand Total</b>	<b>\$551,252.00</b>
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## Next Steps

To proceed with this project, City of Greensboro is required take the following steps:

1. Accept the proposal as is or discuss desired changes. Please note that changes to the scope of the project can be made at any time, but additional fees may apply.
2. Accept and sign contract. You may hit the accept button in the online viewer (and electronically sign it as directed) or you may print the proposal (PDF), sign it and return it. We request that you help save our trees and choose the electronic signature method.

Once these steps have been completed we will begin the project with a kick off meeting to introduce relevant personnel and begin preliminary project activities.

## Insurance Requirements

Tangible Security, Inc will maintain insurance requirements, throughout the life of the contract, as per City of Greensboro Insurance Requirements.

**Worker's Compensation:** Coverage to apply for all employees for statutory limits in compliance with the applicable state and federal laws. The policy must include employer's liability with a limit of \$100,000 for each accident, \$100,000 bodily injury by disease each employee and \$500,000 bodily injury by disease policy limit.

**Commercial General Liability:** Shall have minimum limits of \$1,000,000 per occurrence combined single limit for bodily injury liability and property damage liability. This shall include premises and/or operations,

independent contractors, products and/or completed operations, broad form property damage and explosion, collapse and underground damage coverage, sudden and accidental pollution losses, and a contractual liability endorsement.

Business Auto Policy: Shall have minimum limits of \$1,000,000 per occurrence combined single limit for bodily injury liability and property damage liability. This shall include: owned vehicles, hired and non-owned vehicles and employee non-ownership.

## Terms and Conditions

Pursuant to these terms and conditions (the "Agreement"), City of Greensboro (the "Client") engages Tangible Software, Inc., a Maryland Tangible trading as Tangible Security ("Tangible"), to provide to Client those remote penetration testing services ("Services") described in the original Statement of Work attached to this Agreement or one or more Statements of Work or change orders which may subsequently be signed by authorized representatives of both parties (each, an "SOW").

**Acceptance:** Each SOW is valid for 60 days from the effective date stated therein, and may be signed by Client either (a) electronically (on link provided) or (b) by printing, signing, and returning a signed copy to Tangible's representative by mail or fax (888-851-6816). Tangible will not schedule work, begin work, or incur any expenses without billing authorization in the form of this signed Agreement or, in the case of any future SOW, such signed SOW.

**Fees:** Fees are as described in an applicable SOW, and are based on information gathered from Client about domain names owned, used or controlled by Client and detailed in the "Client Location/Systems/Network" section of the SOW, and any and all applications, software services and data collected, stored, or served by any of those domains ("Resources"). If such information is found to be not correct, then Tangible will submit a change order to Client accordingly.

**Payment:** For SOWs with an engagement period of more than one month or more than \$50,000 in fees, a 25% advance payment is required. Otherwise, the payment terms of this Agreement are NET 30, upon receipt of invoice. Tangible will invoice Client for the balance of the fees at the end of the initial engagement period stated in the proposal regardless of delays caused by Client's inability to provide timely responses and/or system access to Tangible. Any payment not made when due shall accrue late fees in the amount of 1.5% per month or the highest amount allowable by law, whichever is lower, accrued on a daily basis after as well as before any judgment relating to collection of the amount due; late fees shall not constitute Tangible's exclusive remedy. All amounts are subject to the payment of applicable taxes, unless Client supplies appropriate exemption certificates. Unless otherwise agreed in writing, fees do not include travel expenses. Travel expenses and per diem will be invoiced at cost, plus 5% handling fees. Every effort will be made to keep travel expenses at a minimum. Fees are non-refundable. Client agrees to pay any and all legal fees, collection fees or other expenses incurred by Tangible due to Client's failure to pay any amounts due.

**Other Services:** If Customer desires for Tangible to provide additional services which are outside the scope of the Services (such as network or software changes required to patch a vulnerability, services with

respect to resources other than the Resources, or other consulting, training, or engineering), Client must request those additional services in writing. If Tangible agrees to provide additional services, the scope of those services must be set forth in a separate agreement signed by both parties.

**Project Managers:** Client shall nominate one individual as a contact for Tangible. Communications regarding the Services will be between that contact and a contact provided by Tangible.

**Change Order:** If Client desires to make changes to the Services, it shall make a written request to Tangible. Tangible shall provide Client with a written response within ten (10) business days or such longer period as the parties may agree, detailing: (i) how the proposed change will be implemented; (ii) any effect it will have on the schedule for the performance of Tangible's obligations; (iii) any effect it will have on performance of the Services; and (iv) any additional costs required. If Client desires to proceed with the change it must provide written authorization to proceed, in which case the change shall be deemed to be part of this Agreement.

**Confidential Information:** If the Services identify vulnerabilities that expose Client information, that information will constitute protected "Confidential Information" of Client as the disclosing party, as described in this Section. In addition, "Confidential Information" means all information of either party that is not generally known to the public whether of a technical, business or other nature (including, without limitation, trade secrets, know-how and information relating to technology, business plans, assets, liabilities, prospects, finances, product capabilities or lack thereof, financial arrangements between the parties or personal information) that is disclosed by one party to the other or that is otherwise learned by the other in the course of its discussions or business dealings with the other, and that has been identified as being proprietary and/or confidential or that by the nature of the circumstances surrounding the disclosure or receipt ought to be treated as proprietary and/or confidential.

Confidential Information shall not include (except for any personally identifiable information about an individual that relevant privacy legislation or policies do not allow to be disclosed): (i) any information in the public domain at the time of its disclosure or which thereafter enters the public domain through no action of the receiving party; (ii) any information which the receiving party can demonstrate was in its possession or known to it prior to its receipt, directly or indirectly, from the other party; (iii) any information disclosed to the receiving party by another party not in violation of the rights of the other party or any other person or entity; and (iv) any information which a party is either compelled by law or by the order of a court of competent jurisdiction to be disclosed.

The parties shall: (i) not use Confidential Information for any purpose other than that contemplated by this Agreement; (ii) not disclose Confidential Information to anyone without the prior written authorization of the disclosing party, during the term of this Agreement or at any time thereafter; (iii) handle, preserve and protect Confidential Information with at least the same degree of care that it affords its own Confidential Information, including taking all reasonable efforts to avoid disclosure of such Confidential Information to any third party, at any time; (iv) disclose Confidential Information only to its employees or subcontractors who require such information in order to perform the party's obligations to the other, and are under confidentiality obligations. Tangible may use Client's name and logo for the purpose of identifying Client as a Client for promotional purposes.

**Term:** The Services shall be provided for the time necessary to perform the Services as indicated in the applicable SOW. Client acknowledges that the ability of Tangible to deliver the Services on a timely basis is

contingent upon Client providing Tangible with required information and resources on a timely basis. If the Services are to continue on a periodic basis and a term is not specified, either party may terminate this Agreement at any time by giving 30 days prior written notice. Tangible may terminate this Agreement if Client: (i) is in breach of its obligations hereunder, which breach is incapable of cure or which being capable of cure, has not been cured within thirty (30) days after receipt of written notice of such breach; (ii) becomes insolvent; or (iii) ceases to carry on business. The following sections shall survive termination of this Agreement: Fees, Payment, Confidential Information, Term, Authority, Acknowledgment, Warranty, Indemnity, Governing Law, Notice, Assignment and Entire Agreement.

**Authority.** Client represents, warrants and covenants to Tangible that: (a) Client has and will maintain the full right, power and authority to enter into and perform this Agreement (including, without limitation, by providing Tangible with permission to remotely access, and provide Services with respect to, the Resources and hardware on which those Resources may operate from time to time) without the consent of any third party; (b) neither Client's entry into this Agreement nor Client's or Tangible's performance hereunder will conflict with or violate any right of privacy or any other obligation which Client may have to any other person or party, whether under contract, tort or (including, without limitation, any customer or vendor of Client); (c) Client will at all times provide Tangible with factually complete and accurate information concerning any and all Resources, people, entities, property or other circumstances relevant to the Services; (d) Client owns or lawfully controls, or otherwise holds a current and lawful right or license to possess, access and use, all Resources; and (e) Client has the right to provide access thereto to Tangible, and to permit Tangible to possess, store, operate, access, copy, view, display, examine and otherwise use those Resources in connection with performing the Services.

**Acknowledgment.** Client acknowledges and agrees that: (a) unless otherwise expressly provided in an applicable SOW, the sole deliverable in connection with the Services shall be a report concerning the vulnerability of Resources tested by means of the Services during a specified period (a "Vulnerability Report"); (b) Vulnerability Reports may include snapshot images which demonstrate one or more discovered vulnerabilities (if any); (c) Vulnerability Reports are intended to be merely indicative of, and do not and cannot guarantee, Client's security posture at any given moment in time; (d) Tangible may use proprietary or third party software or other technologies in connection with the Services; (e) the Services are not intended to replace any active security measures which Client may now or hereafter have in place, of any sort (whether physical, technical or procedural), such as filters, virus software, firewalls or surveillance; (f) Client has authorized Tangible to simulate hacker attacks and other forms of simulated criminal activity, in varying degrees, with respect to the Resources; (g) Tangible will be making attempts to subvert or avoid Client's detection and defenses, and will ignore any and all warnings, statements or policies which Client or any of the Resources may have or provide against or in connection with the Services; and (h) Client understands and accepts the risks. Client agrees not to contact law enforcement or other public authorities, or make any claims of criminal activity, with respect to any of Tangible's activities hereunder.

**Warranty:** Tangible warrants that it will perform the Services hereunder in a professional and workmanlike manner. Except as set forth in the preceding sentence, the Services are delivered "as is" and neither tangible nor any of its affiliates or their respective directors, officers, employees, licensors, contractors, suppliers, agents or representatives make any representations or warranties whatsoever, express or implied, and disclaim any and all implied warranties including, without limitation, those of merchantability, fitness for a particular purpose, non-infringement, system integration, and accuracy of informational content. In no event will Tangible or any of its affiliates or their respective directors, officers,

employees, licensors, contractors, suppliers, agents or representatives be liable to Client for any direct, indirect, special, punitive or consequential damages (including, but not limited to, damages for loss of business profits, business interruption and the like), or any other damages arising in any way (even if they have been advised of the possibility of such damages and regardless of the form of action whether in contract, tort, strict liability, operation of law or otherwise, including without limitation the negligence of Tangible or its affiliates or their respective directors, officers, employees, licensors, contractors, suppliers, agents or representatives for any matter including without limitation: (i) any errors, omissions, or other inaccuracies in any Vulnerability Report or other material or advice provided as part of the Service; or (ii) any unintended or unauthorized access, alteration, theft, disruption, corruption or destruction of any Resources or any other files, data, software, systems, networks, transmission facilities, equipment or services (whether by Tangible or third parties). Some jurisdictions do not allow the exclusion or limitation of direct, indirect, incidental, or consequential damages, so the above limitation may not apply to Client. In all circumstances, the maximum amount that Tangible or its related entities, suppliers or distributors is liable for, for any reason whatsoever is the price paid by Client for the applicable Services only. Client's exclusive remedy for any breach of the warranty described in the first sentence of this section shall be for Tangible, upon receipt of written notice, to use reasonable efforts to cure such a breach, or, failing any such cure in a reasonable period of time, to return the fees paid to Tangible hereunder with respect to the Services giving rise to such breach. The Services are not designed or intended for use in hazardous environments requiring fail-safe performance where failure could lead directly to death, personal injury, or significant physical or environmental damage, such as in connection with aircraft or other modes of human mass transportation, nuclear or chemical facilities, or Class III medical Resources under the U.S. Federal Food, Drug, and Cosmetic Act. The parties acknowledge that Tangible has set its prices and entered into this Agreement in reliance on the limitations of liability and disclaimers of warranties and damages set forth herein, and that the same form a fundamental and essential basis of the bargain between the parties. They shall apply even if this Agreement is found to have failed in its fundamental or essential purpose or been fundamentally breached.

**Indemnity:** Client will indemnify, defend and hold harmless Tangible and its affiliates, and their respective directors, officers, employees, agents, representatives and contractors, from and against all losses, expenses, damages and costs (including, without limitation, court costs, arbitration or court fees, penalties, fines, amounts paid in settlement of claims, legal fees and disbursements and dispute resolution related costs and expenses) caused by, contributed to by, or arising out of any actual or alleged: (i) Client breach of this Agreement, including any representation, warranty or covenant; or (ii) decision or action Client may take based on the Services. In addition, Client shall promptly reimburse Tangible for any legal fees incurred by Tangible in the event that Tangible must consult with legal counsel in connection with Client's or Tangible's right to possess, store, access, view, display, examine, produce or otherwise use the Resources in connection with performing the Services.

**Governing Law:** This Agreement shall be interpreted in accordance with and governed by the laws of Maryland (without regard to any conflict of laws provisions). The parties hereby submit to the exclusive jurisdiction of the courts of Maryland, and the U.S. Federal Court. Any actions against Tangible must be commenced in the courts of Maryland or the U.S. Federal Court in Maryland.

**Force Majeure:** Tangible shall not be liable for an omission or delay in the execution of its obligations hereunder caused by the unavailability of communications facilities or energy sources, acts of God, acts of

Client, acts of governmental authority, fires, strikes, delays in transportation, riots, terrorism, war, or any other causes beyond its reasonable control. The time for the performance of the obligation that is so delayed shall be extended by a reasonable time.

**Notice:** All breach- or indemnification-related notices shall be in writing and delivered by recognized postal or courier services who provide delivery confirmation to the other party's address set forth on an applicable SOW, or such other address as the parties may subsequently provide in writing. All other notices may be sent by courier, mail or email. Every notice delivered in the manner provided for herein shall be deemed to have been received when delivered, or by email the first business day after the date received or the fifth business day following the date of mailing, if sent by mail.

**Assignment:** Tangible shall have the right to assign this Agreement or any rights hereunder without the consent of Client to a related entity or in the event of a merger, sale of assets or business, or other transfer of control by operation of law or otherwise, provided that the assignee shall assume all obligations and rights hereunder. Client may not assign its rights or obligations hereunder without Tangible's written consent. Any attempt by Client to assign this Agreement without Tangible's prior written consent shall be null and void. There are no intended third party beneficiaries of this Agreement.

**Independent Contractors.** The parties are independent contractors. Nothing in this Agreement should be construed to create a partnership, agency, joint venture, or employer-employee relationship between Client and Tangible or its staff. Tangible is not the agent of Client or vice versa; neither party is authorized to make commitments on behalf of the other. Tangible may use its own employees and contractors, and employees and contractors of its affiliates, when providing Services.

**Entire Agreement:** This Agreement contains the complete and exclusive statement of the Agreement between the parties and supersedes all prior and contemporaneous agreements, purchase orders, understandings, proposals, negotiations, representations or warranties of any kind, whether written or oral. No oral or written representation not expressly contained in this Agreement is binding on either party. This Agreement cannot be amended or modified, other than by a change made in writing, dated and executed by the parties. All Client documents, whether signed or unsigned, including purchase orders, shall not be given any effect which is inconsistent with this Agreement unless this provision is specifically referred to and waived by Tangible in writing. No failure or delay in exercising any right hereunder will operate as a waiver thereof, nor will any partial exercise of any right or power hereunder preclude further exercise. To the extent permitted by applicable law, no action, regardless of form, arising out of this Agreement may be brought by Client more than one (1) year after the cause of action has accrued.

# Contacts

## Tangible Security, Inc.

Linda Matinez  
2500 Regency Pkwy  
Cary, NC 27518  
Office: (919) 654-6788  
Cell: (919)654-6788  
Fax: (888) 851-6816  
don.carte@n2netsec.com

## City of Greensboro

Tasha Swann  
300 West Washington Street  
IT Department  
Greensboro, NC 27401  
tasha.swann@greensboro-nc.gov

# Signatures (may also be signed electronically)

Email Address of Accounts Payable \_\_\_\_\_

Client and Tangible Security, Inc Authorized Signatures

**City of Greensboro, NC**

**Tangible Software, Inc. dba Tangible Security, Inc.**

By: \_\_\_\_\_ By: \_\_\_\_\_

Name: \_\_\_\_\_ Name: \_\_\_\_\_

Title: \_\_\_\_\_ Title: \_\_\_\_\_

Date: \_\_\_\_\_ Date: \_\_\_\_\_

