



DATE: June 4, 2018
TO: Ted Kallam, Engineering and Inspections
FROM: Kirim McGee, M/WBE Specialist
DEPARTMENT: Engineering and Inspections
SUBJECT: 2017-0430 Airport Lift Station Replacement Sewer

The documentation for the above referenced project was reviewed to determine compliance with the City of Greensboro's M/WBE Program Plan. The goals established for the project were MBE 3% and WBE 4%. Yates Construction Company, Inc, achieved MBE 0% and WBE 1.7%. The company did not achieve the M/WBE goals; however it achieved the minimum 50 GFE points to be considered a responsive bid.

Yates Construction Company, Inc. proposed to commit \$84,671.20 of the total contract value of \$4,983,020.00 to the following WBE firms:

| Certification | Firm Name | County | Description of Work | Dollar Value | Total Contract Percentage |
|----------------------|------------------------------------|---------------|---|---------------------|----------------------------------|
| WBE | Jesse Lane's Landscape and Hauling | Guilford | Hauling | \$11,550.00 | .23% |
| WBE | Highway Guardrail | Guilford | Remove and Replace Guardrail | \$3,150.00 | .06% |
| WBE | Carolina Environmental Contracting | Surry | Silt Fence, Safety Fence | \$19,275.00 | .39% |
| WBE | Canady's Landscaping | Davidson | Matting, Seeding and Mulching, Fertilizer | \$50,696.20 | 1.02% |

Please don't hesitate to give me a call if you have any questions.

Sincerely,

Kirim McGee, MWBE Specialist

cc: Gwen Carter