



City of Greensboro

Request for Write-off/Reduction of Miscellaneous Invoice

Please write-off/reduce the following invoice:

DATE: 6 / 17 / 15

CUSTOMER #: 3354 BILL TO: 1800

INVOICE #: 2200179460 PROCESS LEVEL: 20681

AMOUNT: \$ 79,331.36 ACCOUNT# 688-3902-01.8633

CUSTOMER NAME: Guilford County

REASON FOR CANCELLATION/REDUCTION: Vendor to bill
Guilford County direct for the Paging
portion of the invoice.

Write-off Requested By :

Write-off Reviewed By :

Authorized Department Personnel

Amy Friddle
Accounting Tech

Write-off Approved By:

Write-off Entered By:

Jeff Roberts
Treasury Manager

Jennie Tuggle
Accountant

Write-off Approved By:

Write-off Approved By:

City Attorney's Office

City Manager's Office

COPY

CITY OF GREENSBORO
NORTH CAROLINA

Guilford County
April Harris
P O Box 3427
Greensboro, NC 27402

Date:	09/25/2014
Process Level:	20681
Invoice No.:	2200179460
Customer No.:	3354
Page:	Page 1 of 1

Miscellaneous Invoice - City of Greensboro

Dates of Service: 07/01/2014 to 06/30/2015

Qty	Item	Description	Unit Price	Item Price
1.00	TOWER/14 CHANNELS/PAGING SYSTEMS	CAPITAL/MAPYR1(7/1/14-6/30/15)	833,198.96	833,198.96

Total Charges	833,198.96
Sales Tax	0.00
Less Credits / Deposits	0.00
Pay this Amount	833,198.96

*** Important Message***

In order to process your payment, you must return the attached invoice stub portion in the envelope provided. Any payment received without the invoice may affect the payment being credited to your account. Payment may be made at the City of Greensboro, Collections Division, Melvin Municipal Office Building or at the City Service Facility at 2602 S. Elm-Eugene St. If you have any questions regarding this invoice, please contact Wendy Autry at 336-373-7716. If you have questions about paying this invoice, please contact the Collections Division at 336-373-2310.

206812200179460000003354000833198967

CITY OF GREENSBORO
P.O. BOX 26120
GREENSBORO, NC 27402-6120



PROCESS LEVEL	INVOICE NO.	CUSTOMER NO.	TOTAL DUE
20681	2200179460	3354	833,198.96
SERVICE DATES			PAY BEFORE
FROM	THRU		
07/01/2014	06/30/2015		10/27/2014
PLEASE RETURN THIS PORTION WITH YOUR PAYMENT TO ENSURE PROPER CREDIT		TYPE OF SERVICE	
		General Service - Radio	

Guilford County
April Harris
P O Box 3427
Greensboro, NC 27402

206812200179460000003354000833198967

Guilford Metro 9-1-1*Technical Services Division*

1201-A Coliseum Blvd.
 Greensboro, NC 27403
 Phone (336) 373-2316
 Fax (336) 373-4132

INVOICE

INVOICE #2014-22179460
 DATE: SEPTEMBER 26, 2014

TO:
 Guilford County
 Attn: Jim Albright
 PO Box 3427
 Greensboro, NC 27402
 (336) 451-6721

FOR:
 MAP Contract Year 07/01/2014 - 06/30/14
 Tower/14 Channels & Paging
 MAP YEAR 1

DESCRIPTION	AMOUNT
FY 14 - 15	
Tower & 14 Channels Capital Total	\$905,870.50
Paging Capital Total	\$95,327.00
Customer Loyalty System Discount Total	(\$90,107.78)
Savings for MAP Multi-Year MAP Agreement Discount Total	(\$77,890.76)
TOTAL	\$833,198.96

Make all checks payable to **City of Greensboro NC**

Payment is due within 30 days.

If you have any questions concerning this invoice, contact **Wendy Autry** at **(336) 373-7716**.

Thank you for your business!

Maintenance and Project Pricing if Purchased Separately

DESCRIPTION	7/1/2014	7/1/2015	7/1/2016	7/1/2017	7/1/2018	TOTALS
Existing Maintenance (Includes all Existing Equipment)	\$334,229	\$501,780	\$548,352	\$564,804	\$581,747	\$2,530,913
SUA II	\$514,958	\$479,400	\$441,400	\$452,200	\$462,800	\$2,350,758
YEAR 1 Project (Tower & 14 Channels)	\$1,811,741	\$24,186	\$24,912	\$25,659	\$26,429	\$1,811,741
Maintenance Additions for YEAR 1 Project	warranty year					\$101,185
YEAR 1 Project (Paging)	\$95,327	\$16,949	\$17,457	\$17,981	\$18,521	\$95,327
Maintenance Additions for YEAR 1 Project (Includes 5 stations)	warranty year					\$70,908
YEAR 2 Project (Tower & 14 Channels)		\$1,775,422	\$24,912	\$25,659	\$26,429	\$1,775,422
Maintenance Additions for YEAR 2 Project		warranty year				\$77,000
YEAR 2 Project (Paging)		\$95,327	\$1,047	\$1,078	\$1,111	\$95,327
Maintenance Additions for YEAR 1 Project		warranty year				\$3,236
YEAR 3 Project (Tower & 14 Channels)			\$1,734,543	\$25,659	\$26,429	\$1,734,543
Maintenance Additions for YEAR 3 Project			warranty year			\$52,088
YEAR 3 Project (Paging)			\$96,526			\$96,526
Maintenance Additions for YEAR 1 Project			warranty year			\$2,188
YEAR 4 Project (Tower & 14 Channels)				\$1,859,487	\$26,429	\$1,859,487
Maintenance Additions for YEAR 4 Project				warranty year		\$26,429
YEAR 4 Project (Paging)				\$97,723		\$97,723
Maintenance Additions for YEAR 1 Project				warranty year		\$1,110
YEAR 5 Project (14 Channels @ 9 Sites)					\$4,475,284	\$4,475,284
SUB TOTAL (Maintenance & SUAII)	\$849,187	\$1,022,315	\$1,058,080	\$1,114,119	\$1,172,115	\$5,215,816
SUB TOTAL (Projects)	\$1,907,068	\$1,870,749	\$1,831,069	\$1,957,210	\$4,475,284	\$12,041,380
	(\$248,063)	(\$260,376)	(\$260,033)	(\$276,420)	(\$508,266)	(\$1,553,148)
CUSTOMER LOYALTY SYSTEM DISCOUNT	\$2,508,192	\$2,632,688	\$2,629,126	\$2,794,909	\$5,139,133	\$15,704,048

PROPOSED Migration Assurance Plan (MAP)

DESCRIPTION	7/1/2014	7/1/2015	7/1/2016	7/1/2017	7/1/2018	TOTALS
Maintenance / Projects Purchased Separately	\$2,508,192	\$2,632,688	\$2,629,126	\$2,794,909	\$5,139,133	\$15,704,048
Savings for MAP Multi-Year MAP Agreement	(\$214,430)	(\$224,000)	(\$24,000)	(\$238,000)	(\$437,000)	(\$1,337,430)
5 Year MAP - Payment Option (Spiked)	\$2,293,762	\$2,408,688	\$2,405,126	\$2,556,909	\$4,702,133	\$14,366,618
<i>Maintenance / SUAII</i>						
YEAR 1 Project (Tower & 14 Channels; Paging)						
YEAR 2 Project (Tower & 14 Channels; Paging)						
YEAR 3 Project (Tower & 14 Channels; Paging)						
YEAR 4 Project (Tower & 14 Channels; Paging)						
YEAR 5 Project (14 Channels @ 9 Sites)						

NOTES: (1) At the end of the proposed MAP, the annual maintenance and SUA II pricing for 2019 will be \$1,195,557, or the City of Greensboro can renegotiate another long term MAP agreement with Motorola Solutions, Inc.
 (2) The annual payments for the proposed MAP agreements are due within 30 days of the contract start date.
 (3) All pricing is valid through December 15, 2013.



September 17, 2014
City of Greensboro
Manager of Technical Services
Lewis Cheatham
1201-A Coliseum Blvd
Greensboro ,NC 27403

Subject: MAP

Dear Lewis,

Enclosed are the first year MAP costs for Guilford County.
Reference: City of Greensboro Migration Assurance Program Contract

Guilford County:		
SUA =\$514,958/2	=	\$257,479.00
Maintenance=\$334,229/2	=	\$167,114.50
DISCOUNT=Customer Loyalty (9%)	=	(38,213.42)
DISCOUNT=MAP Multi-year (8.5%)	=	(33,032.35)
Total of Invoice	=	\$353,347.73

Guilford County	=	\$905,870.50
Tower/14 channels=\$1,811,741/2	=	\$ 95,327.00
UHF paging=\$95,327	=	(90,107.78)
DISCOUNT=Customer Loyalty (9%)	=	(77,890.76)
DISCOUNT=MAP Multi-year (8.5%)	=	\$833,198.96
Total of Invoice		

Sincerely,

Motorola Solutions, Inc.



MOTOROLA

MOTOROLA SOLUTIONS, INC.
1301 E. Algonquin Road
Schaumburg, IL 60196

Visit our website at: www.motorola.com

INVOICE

TOTAL INVOICE AMOUNT:	\$2,448,590.94
MOTOROLA INVOICE NUMBER:	41199712
INVOICE DATE:	09/15/2014
PAYMENT DUE:	PER CONTRACT
CUSTOMER ACCOUNT NUMBER:	1011425205 0001
PURCHASE ORDER DATE:	
YOUR PURCHASE ORDER NUMBER:	CONTRACT

BILL TO GREENSBORO, CITY OF
JUSTICE BLDG
1201-A COLISEUM BLVD
GREENSBORO, NC 27403

For questions concerning this invoice please contact
Motorola at: 1-888-567-7347

00033-00028-00025

Payment Terms: **LARGE CONTRACT**

Sales Order Number: 958860090836

Motorola Solutions, Inc. Federal Tax Id: 36-1115800

Invoice Detail

Item	Model Number	Qty	Description	Unit Price	Amount
1		1	BILLING FOR YEAR 1 OF THE LIFECYCLE PAYMENT SCHEDULE PER EXHIBIT B OF THE CONTRACT.	2,293,762.00	2,293,762.00
2		1	TAX (6.75% RATE) TERMS ARE NET 30 IF YOU HAVE ANY QUESTIONS REGARDING THIS INVOICE, PLEASE CONTACT BOBBY.BARRETT@MOTOROLASOLUTIONS.COM THANK YOU.	154,828.94	154,828.94
SUBTOTAL					2,448,590.94
PLEASE PAY THIS AMOUNT (PAYMENT DUE: PER CONTRACT)					2,448,590.94

Detach here and return bottom portion with your payment

Payment Coupon

INVOICE NUMBER	CUSTOMER ACCOUNT NUMBER	PAYMENT DUE
41199712	1011425205 0001	PER CONTRACT

Invoice Total	Amount Paid
\$2,448,590.94	

Please put your Invoice Number and your Customer Account Number
on your check for prompt processing

GREENSBORO, CITY OF
JUSTICE BLDG
1201-A COLISEUM BLVD
GREENSBORO, NC 27403



Send Payment To:

MOTOROLA

MOTOROLA SOLUTIONS, INC.
P.O. BOX 404059
ATLANTA, GA 30384-4059