

Triad Local First Buy Local Season

During the time period November 15- December 31, Triad Local First is planning to spend \$6000 on marketing to raise awareness of the importance of spending holiday dollars at our LOCALLY OWNED, INDEPENDENT BUSINESSES. The breakdown of how this spending will be allocated is as follows:

Radio spots, \$1000

2 billboards, 2 weeks each: \$2,000

Jingle Mob (December 9th) Promotion \$500

Print media ads, spread over 2 media partners \$1900

Talk of the Town Coupon to 40,000 addresses \$600

If we had \$6000 more, we would spend it on additional print media ads promoting the "Buy Local" message, and we would reprint an updated TLF brochure.

FYI, last year we spent marketing dollars as follows during "Buy Local Season"

Billboards \$2000

News and Record Sticker \$1400 (we would not do this again)

TLF Gift Guide printing \$3200 (we won't be doing a Gift Guide this year)

Gift Guide Distribution \$750