

RESOLUTION AUTHORIZING AN ECONOMIC DEVELOPMENT INVESTMENT
GRANT NOT TO EXCEED \$193,768.00 TO ECOLAB, INC.

WHEREAS, on May 17, 2005, the City Council adopted New Economic Development Guidelines whereby the City may participate financially in the development of certain private improvements to promote economic development in accordance with the Guidelines and NCGS Section 158-7.1;

WHEREAS, Ecolab, Inc. “the Company” through its Kay Chemical division is evaluating an investment in new real property improvements on an existing site in Greensboro and investment in new machinery and equipment;

WHEREAS, the Company has requested that the City provide for a grant reimbursement for upfit construction, site improvements, and purchase of new manufacturing machinery and equipment to expand its cleaning and sanitizing products manufacturing which amount of participation is presently estimated at no more than \$193,768.00 based on a portion of anticipated new taxes to be derived by the City and new employment upon completion of the project;

WHEREAS, it is further anticipated that the Company will invest at least \$27,000,000.00 in capital, and create 35 new jobs by December 31, 2018;

WHEREAS, the site where the Company will be adding capacity is located at 8300 Capital Drive in the City limits of Greensboro;

WHEREAS, the Company will comply with the City’s Minority/Women Business Enterprise Program Plan as it pertains to economic development projects;

WHEREAS, the addition of 35 new jobs paying an average wage of at least \$38,840.00 per year with benefits, including but not limited to medical benefits, are expected to generate public benefit by positively impacting the City's ad valorem, use, and sales tax revenues in addition to increasing business prospects for the City and surrounding area, and therefore the City Council authorizes an Economic Development Incentive Grant of up to \$193,768.00 if the company chooses to expand in the City of Greensboro;

WHEREAS, it is deemed in the best interest of the City to enter into a participatory agreement with the Company to share the cost of the above mentioned improvements whereby the City shall reimburse the company up to a maximum of \$193,768.00 to be paid in three equal payments of \$64,589.50 based on a portion of new anticipated taxes to be received from the new project and upon the creation of new employment;

WHEREAS, the grant shall be paid after the jobs are created, the capital investment has been made and all has been confirmed with the City;

WHEREAS, a public hearing was held in accordance with N.C.G.S. 158-7.1 setting out the particulars of the request and the public benefits to be derived from said improvements;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GREENSBORO:

That in accordance with the City's Economic Development Incentive Guidelines and pursuant to N.C.G.S. 158-7.1, a grant agreement between the City of Greensboro and Ecolab, Inc. not to exceed \$193,768.00 for \$27,000,000.00 of new capital investment and the creation of 35 new jobs by December 31, 2018 is hereby approved, and the City Manager and City Clerk are hereby authorized to execute, on behalf of the City of Greensboro, the proper agreement.

