



July 28, 2014

**TO:** Elijah L Williams, P.E., Utility Design Engineer

**FROM:** Gwen Carter, Community Relations Specialist

**SUBJECT:** Contract No. 2011-038  
North Buffalo Creek WRF Modifications and T.Z. Osborne  
Upgrade Package One

The M/WBE Office reviewed the documentation submitted by the lowest bidder, Garney Construction Companies, Inc. to determine compliance with the City of Greensboro's M/WBE Plan and found that the company met the MBE goal and demonstrated adequate Good Faith Efforts to try to meet the WBE goal. The goals established for the project were MBE 10% and WBE 5%. The total bid amount was \$7,530,000.00. Garney Construction proposed to commit \$1,074,000.00 or 14.2% of the total bid amount to MBE firms and \$69,500.00 or .92% to WBE firms.

Garney Construction Companies, Inc. agreed to meet its M/WBE commitment utilizing the following certified M/WBE firms:

MBE	Praylor Construction	Guilford	Trucking/Demolition	\$390,000.00	5.1%
MBE	VIA Electric	Rockingham	Electrical	\$684,000.00	9.1%
WBE	Southern Paint	Guilford	Painting/Coating	\$40,000.00	.53%
WBE	Sides Seeding	Davidson	Seeding	\$28,000.00	.37%
WBE	Silver Lining	Forsyth	Aerial Photos	\$1,500.00	.02%

Crowder Construction Company was the second lowest bidder. Of the \$8,789,940.00 bid, the company had a utilization commitment of 9.5% MBE and .85% WBE. The MBE commitment was decreased to 9.2% because one of firms listed did not meet the City's Significant Business Presence requirement and the WBE commitment was increased .87%. The percentage for WBE participation was calculated incorrectly.

The third lowest bidder was Haren Construction Company, Inc. with a total bid of \$10,291,000.00. The Appendix C indicated commitments of 2.8% MBE and 5.7% WBE. The MBE participation was decreased to 0% MBE because none of the MBE firms listed met the City's Significant Business Presence requirement and the WBE participation was decreased to 4.8% because of the six WBE firms proposed, only two met the City's definition for WBE. Two firms were not certified and two were certified but located outside of the local MSA.

English Construction Company, Inc. the fourth lowest bidder submitted a bid of \$10,341,000.00. The proposed M/WBE commitment was MBE 8% and WBE 7.5%. The actual commitment was changed to 11.6% MBE and .77% WBE. One of the MBE firms (CITI/ Mecklenburg County) did not meet the City's Significant Business Presence requirement and one of MBE firms (VIA Electric) was incorrectly listed as a WBE.

The fifth lowest bid was submitted by T.A. Loving Company with a total amount of \$10,489,000.00. The company proposed to commit 9.1% to MBE firms and .29% to WBE firms. The actual MBE commitment was decreased to 6.4% because one of the MBE firms listed did not meet the City's Significant Business Presence requirement.

Please give me a call if you have any questions.

GC