

This section is for M/WBE Office use only

Contact Name & Phone Number: Gwen Carter (336) 373-2674

The M/WBE Office supports the waiver request. Please submit any comments below.

1. The extraordinary and necessary requirements of the contract render application of the Program Elements infeasible or impractical. **Please explain in detail. (Attach supporting documentation as necessary)**

2. The nature of the goods or services being procured are excluded from the scope of this Program Plan.

Please check one of the exclusions below: (Attach supporting documentation as necessary)

- Contracts that are subject to the U.S. Department of Transportation Disadvantaged Business Enterprise Program;
- Sole Source: the required supplies or services are available from one responsible source
- Contracts for electricity or water and sewage services from a municipal utility district or governmental agency;
- Emergency contracts for goods or supplies;
- Contracts for the City's lease or purchase of real property where City is lessee or purchaser; and

3. Sufficient qualified M/WBEs providing the goods or services required by the contract are unavailable in the Relevant Market area of the project despite every reasonable attempt to locate them. **Please explain in detail the reason for the request: (Attach RFP & supporting documentation as necessary)**

The M/WBE Office reached out to M/WBE vendors and found that none were able to provide the communications equipment required by the Coliseum Dept.

The M/WBE Office does not support the waiver request. Please explain in detail the reason for not supporting the request: (Attach supporting documentation as necessary)

Gwen Carter 12/6/18

This section is for CMO Office use only

Contact Name: *Barbara Harris*

The CMO Office approves the waiver request

The CMO Office does not approve the waiver request.

Internal M/WBE Waiver Request Form

Date: 11/30/18 Department: Coliseum

Contact Name & Phone: Mike Perdue 336-373-7457

Contract Name and Number (if applicable): Coliseum 2-way Communications System

A waiver of the M/WBE participation requirement may be requested by the **Originating Department** at least 5 business days **prior** to advertisement or solicitation. In detail below, please explain your reason for requesting a waiver (attach RFP & supporting documentation as necessary).

Final approval of the request will be made by the City Manager's Office.

The Greensboro Coliseum will be requesting final approval from the City Council to enter into a lease agreement between Mobile Communications Inc. and the Greensboro Coliseum Complex for hand-held two-way communication system, i.e. radios walkie-talkies. This lease agreement will modernize communications on the Coliseum campus by converting to digital radios that have a fully repeatable spectrum of division channels. The agreement includes all hand held radios, chargers, base station radios, antenna repeaters, maintenance of the system, FCC frequency licenses, etc. for complete and full operation of the communication system to service Coliseum staff and events.

All maintenance and repair of these hand held radios, base stations and other equipment is included in this lease agreement for the full 5-year term of this lease agreement.

Under new FCC guidelines, support for the Coliseum's older analog hand-held radio system is being phased out from older radio-to-radio technology. Under this new lease agreement, the Coliseum Complex will be able to provide a complete new modern digital hand-held radio system that provides more reliable and longer distance communications for all frequencies on the Coliseum campus. The new system will be expandable to encompass services at the Steven Tanger Center for the Performing Arts, under the Coliseum management, when it comes online in early 2020.

The technology to manage and oversee digital systems is more complex and a lease agreement was sought by the Coliseum Complex so that the system stays new, modern and in good repair while converting to digital long distance signal strength. Coliseum staff direct solicited radio vendors to provide proposals for replacement radio's and radio maintenances as a lease agreement, Mobile Communications Inc. provided the lowest responsive / responsible proposal for a 5-year lease term. to the best of our knowledge there were no W/MBE radio vendors in our 10 county area. The Coliseum staff is requesting a M/WBE waiver to enter into a lease agreement with Mobil Communications Inc.

mike

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