April 21, 2015

TO: Marlene Druga, Deputy Finance Director

FROM: Gwen Carter, M/WBE Coordinator

          SUBJECT: FY 2015- FY2017 Audit Services Contract M/WBE Compliance
          Review

The M/WBE Office reviewed the documentation submitted by McGladrey LLP, Elliott Davis Decosimo PLLC and Cherry Bekaert LLP to determine compliance with the City of Greensboro's M/WBE Program Plan. Respondents were awarded additional evaluation points based on its efforts to recruit and use minority and women owned businesses and/or documentation of its use of M/WBE firms on past projects. The purpose of which was to build the City's directory of certified CPA firms and to provide the opportunity for them to acquire the experience necessary to participate on future projects. Following are the results of each respondent's M/WBE efforts.

McGladrey LLP, a local company, proposed to subcontract 10%-15% of its total contract dollars to Thomas & Gibbs PLCC, a minority firm located in Durham County. While their subcontract cannot be counted toward the City's MBE goal, the company submitted documentation to demonstrate its aggressive commitment to utilize M/WBEs. Their efforts include recruitment at HBCUs, business development assistance, and providing sub-consultant opportunities on its contracts. The firm also supports EEO programs and maintains written EEO policies including partnerships and alliances with diverse professional organizations, such as National Association of Black Accountants, and the Association of Latino Professionals in Finance and Accounting.

Cherry Bekaert LLP was awarded evaluation points for its past utilization of Claude Bougues LLC, a Durham based MBE firm. The company proposed to subcontract approximately 12% of its total contact dollars to the MBE; however, we are unable to count the participation because it does not meet the City's Significant Business Presence requirement.

Elliott Davis Decosimo PLLC did not receive any additional evaluation points. The respondent submitted documentation indicating its intent to self perform the contract without the use of subcontractors.

Please give me a call if you have any questions.

GC