FY 2017-2018 Manager's Recommended Budget





City Manager's Budget Development Goals:

- Maintain current property tax rate (63.25 cents)
 - Per Council 4/18/17 direction
 - Provides additional funding for debt service and Council directed employee compensation initiatives
- Reflect Council and community priorities
- Provide adequate resources for core city services, while addressing pressing needs (facilities and technology)
- Maintain City's AAA bond rating
- Value and recognize City employee contributions





Recommended Budget Highlights:

- Recommended Budget = \$532,556,478 (All funds)
 - 1.6% higher than FY 16-17 Budget
- Recommended General Fund Budget = \$286,172,198
- Maintains current property tax rate (63.25 cents)
 - Eight consecutive year at same rate
 - Revenue neutral rate is 61.14 cents
- Proposed Water and Sewer Rate Increases:
 - Inside Users 3.75% (additional \$1.59 per month)
 - Outside Users 1.0% (additional \$1.03 per month)
- Targets enhancements in highest priority service areas
- Provides competitive pay and benefits package for City employees
- Includes recommended Outside Agency requests



Proposed FY 17-18 Property Tax Rate Distribution:

	FY 16-17 Budget	FY 17-18 Budget	Revenue Growth FY 17-18 as compared to FY 16-17
General Fund	58.56 cents	58.56 cents	\$7.69 million
Transit	3.50 cents	3.50 cents	\$460,000
Housing Partnership	0.69 cents	0.69 cents	\$91,000
Economic Development	0.50 cents	0.50 cents	\$65,000
Total	63.25 cents	63.25 cents	\$8.31 million

 Recommended General Fund allocation includes increased debt service contribution from 8.0 cents to 9.75 cents (\$5.36 million)

FY 17-18 General Fund Service Enhancements:

- Parks Facilities \$186,250
 - Funding for 1 FTE to operate Barber Park Memorial to Women and Community Building
 - Enhanced maintenance funding for Bryan Park Soccer Complex and Greensboro Science Center
- Fire \$100,000
 - Personal Protective Equipment (PPE) replacements
- Capital Reserve Funding \$1,375,500
 - Replacement/upgrade of card entry security system for Melvin Municipal Office Building (MMOB) and several other city facilities (\$675,500)
 - Public Safety Training Center Technology Upgrades (\$300,000)
 - Cultural Arts Center Elevator Upgrades (\$400,000)
- FY 17-18 Budget Reductions :
 - Position Eliminations 3 vacant FTEs



- Competitive Employee Pay / Benefits Package:
 - 3.0% average merit and 2% structure adjustment for employees (including non-sworn public safety employees)
 - > 3.0% average merit for eligible employees effective December 1st
 - ➤ 2.0% salary structure adjustment
 - 5.0% market rate increase and structure adjustments for sworn Police and Fire employees
 - > 5.0% increase for all sworn employees effective December 1st
 - 5.0% step plan and salary structure adjustments
 - New market competitive starting salaries:
 - Police: \$37,334 (current \$35,556)
 - > Fire: \$35,157 (current \$33,483)
 - Minimum wage increases (Council directed goal of \$15/hr by 2020):
 - > \$13.00/hr for FT/PT benefitted employees (currently \$12.50/hr)
 - > \$11.50/hr for Roster employees (currently \$10.50/hr)
 - Continues in-range salary program
 - Continue to provide significant City contributions to health, dental, and retirement programs

- Transit (GTA) Fund:
 - Recommended FY 17-18 Budget = \$21,933,022
 - Property tax rate allocation remains at 3.50 cents:
 - Keeping tax rate at 3.50 cents (revenue neutral rate = 3.38 cents) generates an additional \$460,000 in annual revenue
 - Recommended budget includes a Information Technology Systems Analyst (1 FTE) position



Water and Sewer Fund:

- Recommended FY 17-18 Budget = \$127,007,400
- Recommended 3.75% rate increase for customers inside the City and 1.0
 % increase for customers outside the City, effective July 1, 2017
 - \$1.59 per month additional for average inside customer
 - \$1.03 per month additional for average outside customer
 - Continues focus on infrastructure rehabilitation, maintenance, and capital replacement program
 - Greensboro maintains one of the lowest rates in NC
- Recommended Budget includes five positions related to service enhancements:
 - Electronic Technician (1 FTE)
 - Plant Mechanic (1 FTE)
 - Valve Operations Crew (3 FTE)



War Memorial Coliseum Fund:

- Recommended FY 17-18 Budget = \$25,576,015
- General Fund contribution increases from \$2.7 million in current year to \$2.9 million for FY 17-18
- Event Highlights include:
 - NBA Development League: Greensboro Swarm second season November through April
 - UNC Greensboro Men's Basketball
 - 2018 ACC Women's Basketball Tournament
 - Disney On Ice, Sesame Street Live, Monster Truck Jam, International Market America Convention, many other trade and consumer shows
- Recommended budget includes 3 positions related to service enhancements:
 - GAC Pool Tech (1 FTE)
 - Tanger Center Support Staff (2 FTEs); to be authorized mid-year



Outside Agency Funding:

Agency	FY 17-18 Recommended	
General Fund-101		
Architectural Salvage of Greensboro	\$	13,000
Blandwood Mansion	\$	20,000
Greensboro/Guilford Crime Stoppers		15,000
Greensboro Children's Museum		100,000
Greensboro Sports Commission		85,000
Faith Action ID		15,000
Out of the Garden Project		75,000
Eastern Music Festival	\$	27,000
Green Hill Center for North Carolina Art	\$	25,000
General Fund Total	\$	375,000
ED FUND-208		
Arts Greensboro: 17 Days	\$	25,000
East Greensboro Now		50,000
Greensboro Community Development Fund	\$	150,000
Greensboro Partnership – Lab Accelerator Program		100,000
Piedmont Triad Film Commission		35,000
Triad Local First		25,000
Triad Stage		75,000
Economic Development Fund Total	\$	460,000

Next Steps:

- Council Work Session May 23, 2:00 pm
- Community Meetings
 - May 30 and 31: Greensboro Historical Museum Auditorium, 6:00 pm
- **Public Hearing** June 6, 5:30 pm
- Council Work Session June 13, 2:00 pm (if needed)
- **Budget Adoption** June 20, 5:30 pm



FY 2017-2018 Manager's Recommended Budget



